### Safe Harbor

Each of the presentations today will contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the second quarter and fiscal year 2021; total addressable market (TAM), our long term financial and operational goals; our M&A strategy; our capital allocation initiatives; and our stock repurchase program. These statements reflect management's current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain subscriptions, billings, revenue, deferred revenue, margins and cash flow growth; difficulty in predicting those financial and performance metrics; failure to maintain spend management; developments in the COVID-19 pandemic and the resulting impact on our business and operations, general market, political, economic, and business conditions, failure to successfully integrate acquisitions and manage transitions to new business models and markets, including our efforts to expand in construction and manufacturing, and attract customers to our cloud-based offerings; failure to successfully expand adoption of our products; and negative developments in worldwide economic, business or political conditions.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

#### Non-GAAP Financial Measures

These presentations include certain non-GAAP financial measures. Please see the section entitled "Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures" in the Appendices attached to the presentations for an explanation of management's use of these measures and a reconciliation of the most directly comparable GAAP financial measures.



AUTODESK **INVESTOR DAY**JUNE 3, 2020

Innovation and Differentiation
Drive Growth in the Design Portfolio

Amy Bunszel
Senior Vice President, Design and Creation Products





INNOVATION IN DESIGN PRODUCTS



**EXPANSION OPPORTUNITIES** 



SUBSCRIPTION ADVANTAGES FOR LEGACY AND NON-COMPLIANT USERS







**EXPANSION OPPORTUNITIES** 

INNOVATION IN DESIGN PRODUCTS

LEGACY AND NON-COMPLIANT USERS



INNOVATION IN DESIGN PRODUCTS





SUBSCRIPTION ADVANTAGES FOR LEGACY AND NON-COMPLIANT USERS



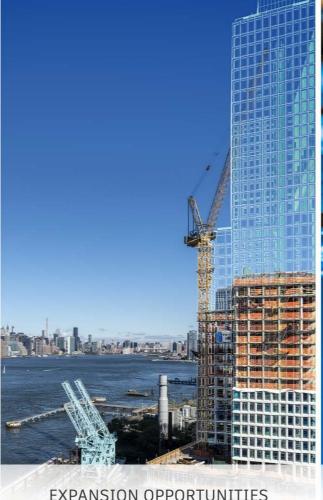
INNOVATION IN DESIGN PRODUCTS





SUBSCRIPTION ADVANTAGES FOR LEGACY AND NON-COMPLIANT USERS







**EXPANSION OPPORTUNITIES** 

LEGACY AND NON-COMPLIANT USERS

INNOVATION IN DESIGN PRODUCTS

# ~4 MILLION DESIGN SUBSCRIBERS

# 400,000 SUBSCRIBERS ON OLDER MAINTENANCE MODEL TODAY

### 7 MILLON

PROFESSIONALS LISTED
AUTOCAD AS A
SKILL ON LINKEDIN

### Top Five AutoCAD Competitors

Skill listed by professionals on LinkedIn\*

233,316
MicroStation

11,824
ARES

10,496
DraftSight

2,891 ZWCAD

2,613
BricsCAD

### Onramp to 3D

Skill listed by professionals on LinkedIn\*

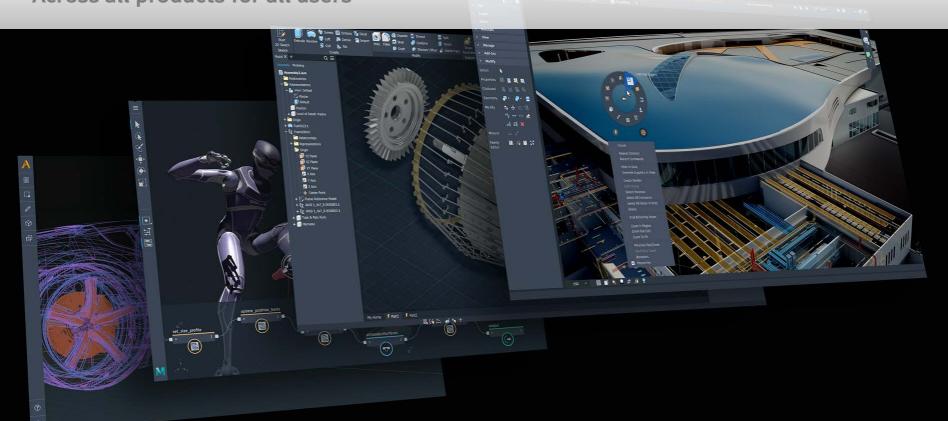
1,045,204
Revit

501,007
Inventor

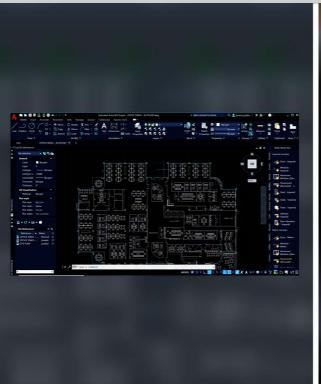
662,883
3ds Max

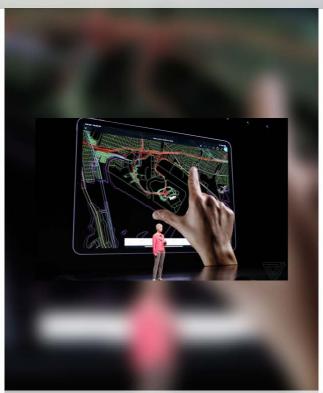
### **Ongoing Modernization**

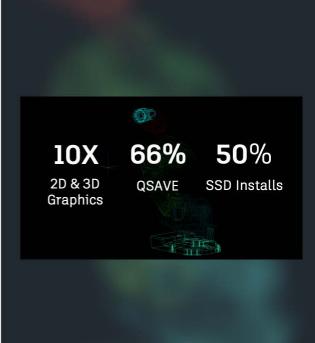
Across all products for all users



### Modern AutoCAD







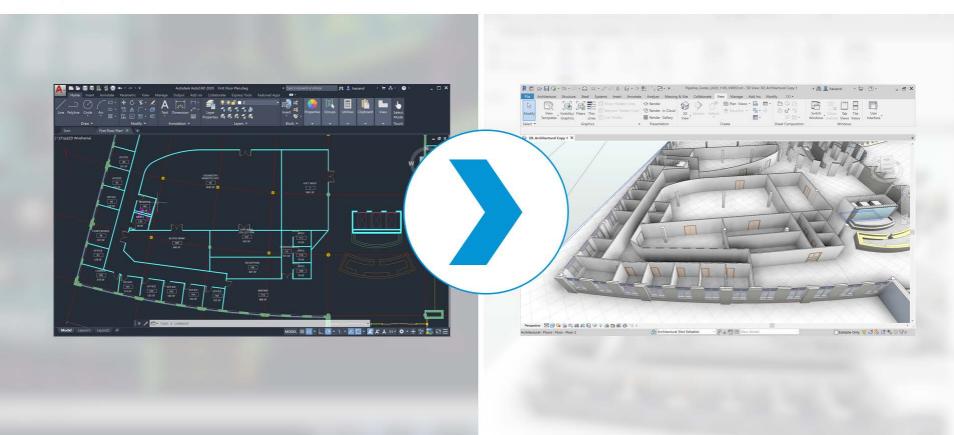
**INTERACTION** 

TECHNOLOGY

PERFORMANCE

### Reducing Barriers to Entry

51% of Revit users also use AutoCAD



### Modern Inventor

New levels of cloud connectivity for Inventor and Vault



### Modern Maya

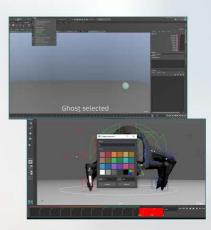
60 new features in Maya to help animators work faster



ITERATE EVEN FASTER



DRASTICALLY INCREASE PLAYBACK SPEED



JUMP START ANIMATION TASKS



INNOVATION IN DESIGN PRODUCTS





SUBSCRIPTION ADVANTAGES FOR LEGACY AND NON-COMPLIANT USERS

### BIM 360 Design

**Revit Cloud Worksharing** 

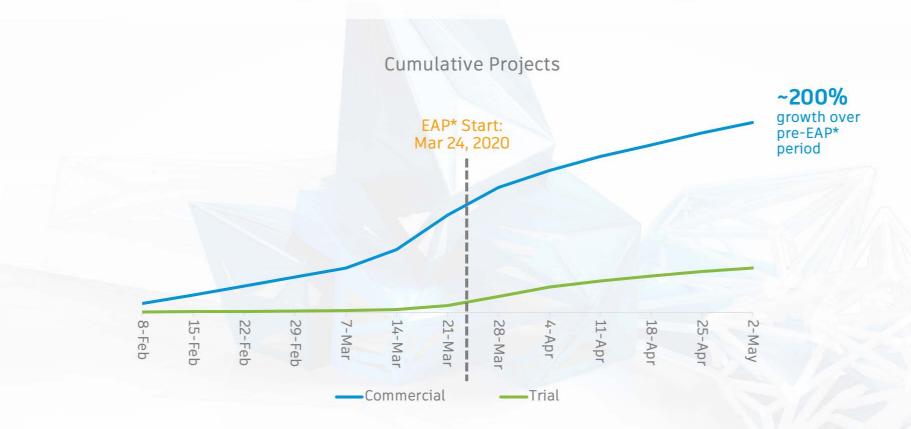
MCCARTHY BUILDING COMPANIES' SAVES MORE THAN \$250,000 ON A HOSPITAL UPGRADE USING BIM 360 AND REVIT.

### BIM 360 Design Subscriptions

**Includes Revit Cloud Worksharing** 



### Cumulative Projects in BIM 360 Design



## 17% REVIT PENETRATION

### BIM 360 Design Now with Collaboration for Civil 3D and Plant 3D



## 

BUILDING PRODUCTS
MANUFACTURERS AND
FABRICATORS OPPORTUNITY

### Revit and Inventor Workflows

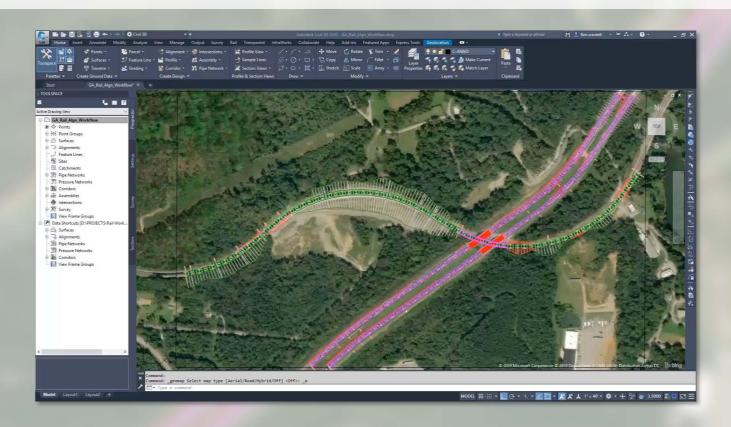
Design in the context of the building geometry with changes seen in both Revit and Inventor



### \$6551VI RAIL OPPORTUNITY

### **Expansion in Rail**

#### Integrated track layout with station design











SUBSCRIPTION ADVANTAGES FOR LEGACY AND NON-COMPLIANT USERS

### Estimated Total Active Non-Subscribers

50% of the 1-5 year back cohort uses the product more than 45 days/year with most of them at over 60 days per year

0.9M + 0.9M = 1.8M

Estimated Active 5+ Years Back

Known Active 5 Years Back

Estimated Total Active
Non-Subscribers

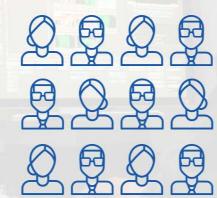
### The Non-Compliant Opportunity

5 M

PAYING SUBSCRIPTIONS

12M

**NON-COMPLIANT USERS** 



Ever Widening Gap of New Capabilities



Ever Widening Gap of New Capabilities







Ever Widening Gap of New Capabilities Inclusion of specialized toolsets within AutoCAD REVIT Connection to Fabrication



### AutoCAD Anywhere

AutoCAD web usage increased 42% from February 2020 to April 2020



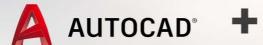








1.5M/day









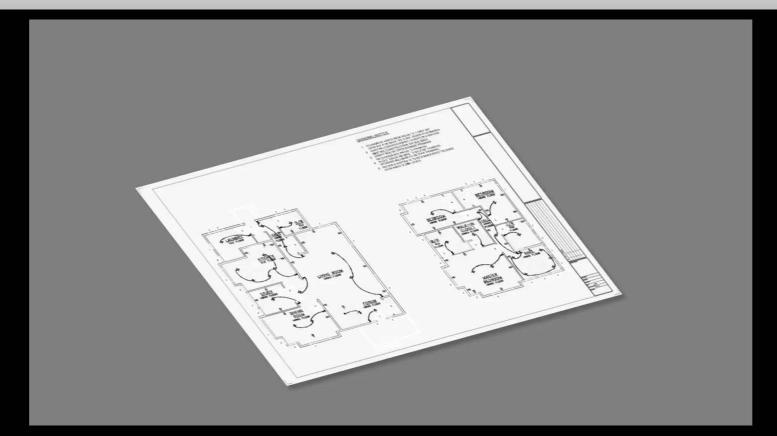




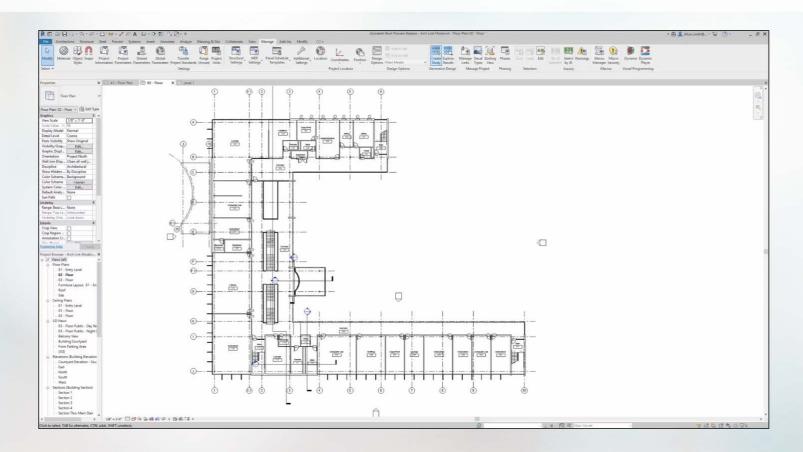


### Multi-platform AutoCAD

Modern use paradigms and platforms

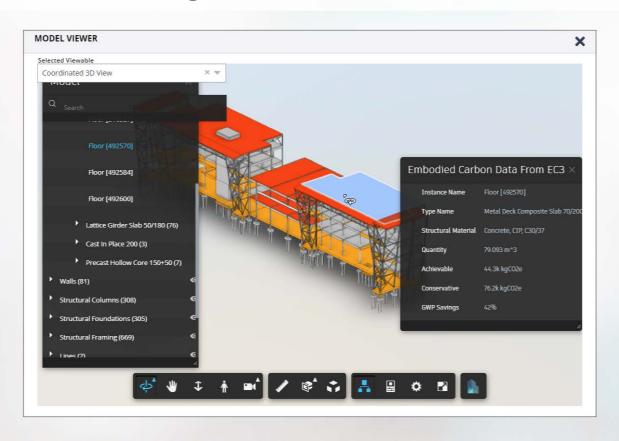


### Generative Design in Revit



### Embodied Carbon Construction ("EC3") Tool

Revit users can use their existing model data to make climate smart decisions









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INNOVATION IN DESIGN PRODUCTS

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Make anything...