
UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

X Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange - - -- Act of 1934

FOR THE PERIOD ENDED JULY 31, 1996

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____ Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

COMMISSION FILE NUMBER: 0-14338

AUTODESK, INC.

(Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation or organization) 94-2819853 (I.R.S. Employer Identification No.)

111 MCINNIS PARKWAY

SAN RAFAEL, CALIFORNIA 94903
(Address of principal executive offices)

TELEPHONE NUMBER (415) 507-5000 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days:

Yes X No

As of September 6, 1996, there were 45,648,000 shares of the Registrant's Common Stock outstanding.

AUTODESK, INC.

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PART I. FINANCIAL INFORMATION

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ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

$\begin{array}{c} \text{AUTODESK, INC.} \\ \text{CONDENSED CONSOLIDATED STATEMENT OF INCOME} \end{array}$ (In thousands, except per share data) (Unaudited)

	Three months ended July 31,		July 31.	
	1996	1995	1996	
Revenues	\$132,594	\$143,947	\$271,807	\$285,724
Direct commissions	3,849		6,781	
Net revenues			265,026	
Costs and expenses: Cost of revenues	16,622	17,362	33,914	34,647
Marketing and sales	50,555	45,895	99,892	90,898
Research and development	22,947	19,496	45,809	38,662
General and administrative	18,269	19,036	36,934	37,832
Charge for acquired in-process research and development	3,229		3,229	
			219,778	
Income from operations			45,248	
Interest and other income, net	1,441		2,867	
Income before income taxes			48,115	
Provision for income taxes	7,919	15,149	18,410	30,080
Net income		\$ 26,299	\$ 29,705	
Net income per share	\$.22		\$.62	\$1.03
Shares used in computing net income per share	47,570	50,460	48,100	50,535

AUTODESK, INC. CONDENSED CONSOLIDATED BALANCE SHEET ASSETS (In thousands)

	July 31, 1996	January 31, 1996
	(Unaudited)	(Unaudited)
Current assets: Cash and cash equivalents	\$116,803	\$129,305
Marketable securities	76,428	64,001
Accounts receivable, net	87,873	93,919
Inventories	10,979	9,685
Deferred income taxes	30,048	33,769
Prepaid expenses and other current assets	18,470	17,155
Total current assets	340,601	347,834
Marketable securities, including a restricted balance of \$28,000 at July 31, 1996 and January 31, 1996	80,406	79,096
Computer equipment, furniture, and leasehold improvements: Computer equipment and furniture	114,692	106,643
Leasehold improvements	17,749	21,100
Accumulated depreciation	(83,704)	(78,778)
Net computer equipment, furniture, and leasehold improvements	48,737	48,965
Capitalized software and purchased technologies	19,516	22,141
Other assets	21,505	19,893
	\$510,765 	\$517,929

AUTODESK, INC. CONDENSED CONSOLIDATED BALANCE SHEET LIABILITIES AND STOCKHOLDERS' EQUITY (In thousands)

	July 31, 1996	January 31, 1996
	(Unaudited)	(Audited)
Current liabilities:		
Accounts payable	\$ 25,037	\$ 24,547
Accrued compensation	19,951	22,441
Accrued income taxes	68,917	65,517
Other accrued liabilities	36,361	31,790
Total current liabilities	150,266	144,295
Deferred income taxes	1,660	1,912
Litigation accrual	28,561	27,640
Other liabilities	1,871	1,754
Stockholders' equity:		
Common stock	150,214	140,765
Retained earnings	176,815	191,109
Foreign currency translation adjustment	1,378	10,454
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Total stockholders' equity	328,407	342,328
	\$510,765	\$517,929

AUTODESK, INC. CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (In thousands) (Unaudited)

	Six months ended July 31,	
	1996	1995
Operating activities Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$ 29,705	\$ 52,276
Depreciation and amortization Charge for acquired in-process research and development Changes in operating assets and liabilities, net of	15,957 3,229	13,589 -
business combinations	11,721	(18,957)
Net cash provided by operating activities	60,612	46,908
Investing activities Purchases of available-for-sale marketable securities, net Purchases of computer equipment, furniture and leasehold improvements Business combinations, net of cash acquired Other	(8,825) (6,689) (9,830)	13,457
Net cash used in investing activities	(39,081)	(45,358)
Financing activities Proceeds from issuance of common stock Repurchase of common stock Dividends paid	(41,489)	35,090 (48,836) (5,678)
Net cash used in financing activities		(19,424)
Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of year		(17,874) 195,038
Cash and cash equivalents at end of quarter	\$116,803 	\$177,164

AUTODESK, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

- 1. The condensed consolidated financial statements at July 31, 1996 and for the three- and six-month periods then ended are unaudited and reflect all adjustments (consisting only of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the financial position and operating results for the interim periods. The condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto, together with management's discussion and analysis of financial condition and results of operations, contained in the Company's Annual Report to Stockholders incorporated by reference in the Company's Annual Report on Form 10-K for the fiscal year ended January 31, 1996. The results of operations for the three and six months ended July 31, 1996 are not necessarily indicative of the results for the entire fiscal year ending January 31, 1997.
- 2. During the six months ended July 31, 1996, the Company acquired assets from Creative Imaging Technologies, Inc. ("CIT"), and CadZooks, Inc., as well as the outstanding stock of Teleos Research ("Teleos"). The aggregate cash purchase price for these three transactions was \$6.7 million. Additional consideration may also be payable to the former shareholders of Teleos and CIT based on product milestones and operating results. These acquisitions were accounted for using the purchase method of accounting with the purchase price being principally allocated to capitalized software and purchased technologies, and intangible assets. Approximately \$3.2 million of the Teleos purchase price represented the value of in-process research and development that had not yet reached technological feasibility and had no alternative future use and was included as a one-time charge to operations in the second quarter of fiscal year 1997.

The operating results of the acquired entities, which have not been material in relation to those of the Company, have been included in the consolidated financial results from their respective acquisition dates.

3. In August 1996, the Company announced a stock repurchase program under which the Company may purchase up to 5 million shares of common stock in open market transactions as market and business conditions warrant. The Company may also utilize equity options as part of the repurchase program. This program is in addition to shares previously reserved pursuant to an on-going and systematic repurchase plan to reduce the dilutive effect of common stock to be issued under the Company's stock plans.

In connection with the new repurchase program, the Company sold 3 million put warrants to an independent third party in September 1996 that entitle the holder of the warrants to sell one share of common stock to the Company at a fixed price per share. Additionally, the Company purchased 2 million call options that entitle the Company to buy one share of its common stock at a fixed price per share. The put warrants and call options expire in September 1997. The amount related to the Company's maximum potential repurchase obligation under the put warrants will be reclassified from stockholders' equity to put warrants. The pro-forma impact of this reclassification has not been presented in the accompanying condensed consolidated balance sheet as of July 31, 1996. The Company has the right to settle the put warrants with stock or a cash settlement equal to the difference between the exercise price and market value at the date of exercise.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The forward-looking statements included in Management's Discussion and Analysis of Financial Condition and Results of Operations, which reflect management's best judgment based on factors currently known, involve risks and uncertainties. Actual results could differ materially from those anticipated in these forward-looking statements as a result of a number of factors, including but not limited to those discussed below. Forward-looking information provided by Autodesk pursuant to the safe harbor established by recent securities legislation should be evaluated in the context of these factors.

RESULTS OF OPERATIONS

Three Months Ended July 31, 1996 and 1995

Net revenues. Autodesk's worldwide net revenues in the second quarter of fiscal year 1997 were \$128.7 million compared to \$140.7 million in the prior fiscal year, a decrease of 8 percent. The lower revenues resulted principally from lower revenues and unit shipments of new AutoCAD licenses as the current version, AutoCAD Release 13, which began shipping in the fourth quarter of fiscal year 1995, experiences a slow down in sales as it enters the latter stages of its life cycle. Second quarter revenues in fiscal year 1997 as compared to the same period in the prior fiscal year were also adversely impacted by approximately \$6 million resulting from the stronger value of the dollar relative to international currencies, most notably the Japanese yen. These decreases were partially offset by higher sales of new and enhanced products introduced during the first half of fiscal year 1997, including Autodesk Mechanical Desktop, 3D Studio MAX, and AutoCAD LT for Windows 95, as well as increased AutoCAD update revenues. Second quarter net revenues in fiscal year 1997 as compared to fiscal year 1996 decreased by 18 percent and 7 percent in the Americas and Europe, respectively, resulting from lower AutoCAD shipments and revenues in both regions as well as softness in the German economy. Consolidated revenues derived from AutoCAD and AutoCAD updates represented approximately 70 percent of consolidated revenues in the second quarter of fiscal year 1997 as compared to approximately 75 percent in the same period of the prior fiscal year. Partially offsetting the decreases in Europe and the Americas was a 7 percent increase in Asia/Pacific revenues which posted higher revenues from sales of the Company's mechanical and multimedia product offerings. International sales, including exports from the US, accounted for approximately 66 percent of the Company's revenues in the second quarter of fiscal year 1997 as compared to 63 percent for the second quarter of fiscal year 1996.

Direct commissions paid to dealers represented 3 percent of net revenues in the second quarter of fiscal year 1997 as compared to 2 percent in the same period of the prior fiscal year. The increase in direct commissions, both in absolute dollars and as a percentage of net revenues, resulted from higher sales to major accounts and US educational institutions.

The Company believes that net revenues in its third fiscal quarter ending October 31, 1996 will be negatively impacted by an anticipated reduction in sales of AutoCAD and related updates as AutoCAD Release 13 enters into the latter stages of its product life cycle and due to seasonal slowdowns in Europe and Asia/Pacific. Accordingly, the Company expects revenues to decrease by approximately 5 to 10 percent in its third fiscal quarter ending October 31, 1996 and currently estimates that fiscal year 1997 consolidated revenues will be below fiscal year 1996 revenues. While the Company expects that new products introduced in recent quarters, including 3D Studio MAX, AutoCAD LT for Windows 95, and Autodesk Mechanical Desktop, as well as products expected to be introduced during the last half of fiscal year 1997, will partially offset the decrease in AutoCAD revenues, delays in the introduction of these products or failure to achieve significant customer acceptance for these new products may have a material adverse effect on the Company's revenues and consolidated results of operations in future periods. Additionally, continued softness in the Americas, particularly in the US, and in various European markets could also have a material adverse effect on the Company's business and consolidated results of operations.

The foregoing forward-looking information is based upon current expectations of the Company. Actual results could differ materially for the reasons noted and due to other risks, including but not limited to those mentioned above and otherwise discussed under "Certain Factors Which May Impact Future Operating Results," page 11.

Cost of revenues. Cost of revenues as a percentage of net revenues increased in the second quarter of fiscal 1997 to 13 percent from 12 percent in the second quarter of the prior fiscal year. This increase resulted from a change in the mix of product sales which included increased update sales of AutoCAD and AutoCAD LT for Windows 95, which have lower gross margin than commercial versions of these products, and, to a lesser extent, costs associated with the transition of certain European software manufacturing from Switzerland to Ireland. In the future, cost of revenues as a percentage of net revenues may be impacted by the mix of product sales, royalty rates for licensed technology embedded in the Company's products, and the geographic distribution of sales.

Marketing and sales. Marketing and sales expenses increased from 33 percent of net revenues in the second quarter of fiscal year 1996 to 39 percent in the second quarter of fiscal year 1997. Actual spending increased 10 percent as a result of higher employee costs as well as marketing and sales costs associated with the launch of AutoCAD LT for Windows 95 and AutoCAD Map Release 1.0, which was released at the end of the second fiscal quarter. The Company expects to continue to invest in marketing and sales of its products, to develop market opportunities, and to promote Autodesk's competitive position. Accordingly, the Company expects marketing and sales expenses to continue to be significant, both in absolute dollars and as a percentage of net revenues.

Research and development. Research and development expenses as a percentage of net revenues for the second quarter of fiscal year 1997 increased to 18 percent from 14 percent in the second quarter of the prior fiscal year. Actual research and development spending increased by 18 percent in absolute dollars on a year over year basis due to the addition of software engineers and increased personnel costs, costs associated with the development of new and enhanced products, and the translation of certain of these products into foreign languages. The Company anticipates that research and development expenses will increase in fiscal year 1997 over the prior fiscal year as a result of acquisitions and product development efforts by the Company's market groups. Additionally, the Company intends to continue recruiting and hiring experienced software developers and to consider the licensing and acquisition of complementary software technologies and businesses.

General and administrative. General and administrative expenses were 14 percent of net revenues in the second quarter of both fiscal years 1997 and 1996. Expenses decreased 4 percent in absolute dollars over the same period in the prior fiscal year resulting primarily from lower professional fees. The Company currently expects that general and administrative expenses will increase moderately in future periods to support spending on infrastructure, including continued investment in Autodesk's worldwide information systems.

Charge for acquired in-process research and development. In June 1996, the Company acquired the outstanding stock of Teleos Research ("Teleos") in exchange for cash. The transaction was accounted for using the purchase method of accounting with the purchase price being principally allocated to capitalized software and intangible assets. Approximately \$3.2 million of the total purchase price represented the value of in-process research and development that had not yet reached technological feasibility and had no alternative future use and was charged to the Company's operating expenses in the second quarter of fiscal year 1997.

In August 1996, the Company acquired certain assets of Argus Technologies, Inc. ("Argus"), a Canadian Company engaged in the development of mapping software and geographic information systems technology for use on the Internet and corporate intranets. The acquisition has been accounted for using the purchase method of accounting with the purchase price being principally allocated to capitalized software and purchased technologies, and intangible assets and is expected to include a one-time charge of approximately \$1.5 million to \$2.0 million for the value of acquired in-process research and development. The results of Argus will be included in the Company's consolidated financial results from the acquisition date. In the near term, the Company expects the operating expenses associated with the Argus acquisition and the acquisitions completed during the first half of fiscal year 1997 will exceed revenues, resulting in a negative impact of up to \$0.02 per share in each of the third and fourth quarters of the current fiscal year, exclusive of the anticipated one-time charge for in-process research and development related to the Argus transaction.

Interest and other income. Interest and other income in the second quarter of fiscal year 1997 was \$1.4 million, including foreign currency losses of approximately \$173,000, compared to \$2.6 million in the same quarter of the prior fiscal year, which included foreign currency gains of approximately \$470,000. Interest income for the second quarter of fiscal year 1997 was \$1.6 million, a decrease of approximately \$1.1 million from the same period in the prior fiscal year resulting from lower average cash balances and lower interest rates on the Company's international investment portfolio when compared to the same period in the prior fiscal year.

Provision for income taxes. The Company's effective income tax rate was 42.7 percent in the second quarter of fiscal year 1997 as compared to 36.5 percent in the same quarter of the prior fiscal year. The increase in the effective income tax rate resulted from a one-time charge for in-process acquired research and development recorded during the quarter which is not deductible for income tax purposes, partially offset by a reduction in the effective income tax rate due to increased foreign earnings which are taxed at rates lower than the US statutory rate.

Six Months Ended July 31, 1996 and 1995

Net revenues. Autodesk's net revenues for the six months ended July 31, 1996 were \$265.0 million which represented a five percent decrease from the same period of the prior fiscal year. The decrease resulted from revenue decreases in all geographies, most notably a 14 percent decrease in the Americas and an 11 percent decrease in Europe, principally due to lower sales of AutoCAD and AutoCAD updates. Net revenues for the first six months of fiscal year 1997 were also negatively affected by approximately \$11.4 million due to changes in foreign exchange rates when compared to the same period in the prior fiscal year. These decreases were partially offset by revenues from new and enhanced products introduced during the first half of fiscal year 1997, most notably Autodesk Mechanical Desktop, AutoCAD LT for Windows 95, and 3D Studio MAX.

Cost of revenues. Cost of revenues as a percentage of net revenues for the six months ended July 31, 1996 was 13 percent as compared to 12 percent for the same period of the prior fiscal year. The increase resulted from increased royalty payments associated with Autodesk Mechanical Desktop and 3D Studio MAX and a higher percentage of revenues from update sales of AutoCAD and AutoCAD LT.

Operating expenses. Operating expenses for the Company's marketing and sales, research and development, and general and administrative functions for the six months ended July 31, 1996 increased approximately 9 percent to \$182.6 million as compared to \$167.4 million for the same period of the prior fiscal year. The growth in operating expenses from the prior fiscal year was due to increased headcount, higher spending to support the marketing and development of new and enhanced products, expenditures to support the Company's market group structure, and increased spending in order to support the Company's increased operations and related infrastructure.

Operating expenses for the first half of fiscal year 1997 included a one-time charge of \$3.2 million for acquired in-process research and development associated with the Teleos acquisition.

Interest and other income. Interest and other income for the six months ended July 31, 1996 was \$2.9 million as compared to \$5.1 million in the same period of the prior fiscal year. Interest income was \$3.1 million for the first six months of fiscal year 1997 as compared to \$5.6 million in the same period of the prior fiscal year. The decrease in interest income from the same period of the prior fiscal year resulted from lower average cash balances and lower interest rates on the Company's international investment portfolio.

Income taxes. The Company's effective income tax rate was 38.3 percent in the first half of fiscal year 1997 as compared to 36.5 percent in the same period of the prior fiscal year. The increase in the effective income tax rate resulted from a one-time charge for acquired in-process research and development recorded in the second quarter of fiscal year 1997 which is not deductible for income tax purposes, partially offset by a reduction in the effective income tax rate attributable to increased foreign earnings which are taxed at rates lower than the US statutory rate.

CERTAIN RISK FACTORS WHICH MAY IMPACT FUTURE OPERATING RESULTS

Autodesk operates in a rapidly changing environment that involves a number of risks, some of which are beyond the Company's control. The following discussion highlights some of these risks and the possible impact of these factors on future results of operations.

Fluctuations in quarterly operating results. The Company has experienced fluctuations in operating results in interim periods in certain geographic regions due to seasonality and general economic conditions in these markets. The Company's operating results in Europe during the third fiscal quarter are usually impacted by a slow summer period while the Asia/Pacific operations typically experience seasonal slowing in the third and fourth fiscal quarters.

The Company typically receives and fulfills a majority of its orders within the quarter, with a substantial portion occurring in the third month of the fiscal quarter. As a result, the Company may not learn of revenue shortfalls until late in a fiscal quarter. Additionally, the Company's operating expenses are based in part on its expectations for future revenues and are relatively fixed in the short term. Any revenue shortfall below expectations could have an immediate and significant adverse effect on results of operations.

Similarly, shortfalls in Autodesk's revenues or earnings from levels expected by securities analysts could have an immediate and significant adverse effect on the trading price of the Company's common stock. Moreover, the Company's stock price is subject to the volatility generally associated with software and technology stocks and may also be affected by broader market trends unrelated to the Company's performance.

Product concentration. Autodesk derives a substantial portion of its revenues from sales of AutoCAD, AutoCAD updates, and adjacent computer-aided design ("CAD") products which are interoperable with AutoCAD. As such, any factor adversely affecting sales of AutoCAD and AutoCAD updates, including such factors as product life cycle, market acceptance, product performance and reliability, reputation, price competition, and the availability of third-party applications, could have a material adverse effect on the Company's business and consolidated results of operations and financial condition. The current version of AutoCAD, AutoCAD Release 13, is entering the latter stages of its product life cycle which is expected to result in lower AutoCAD sales and unit shipments in future periods.

A substantial portion of the Company's CAD sales, including sales of AutoCAD and AutoCAD updates, are used by the Architecture, Engineering, and Construction ("AEC") industry. The Company's product sales to the AEC markets, particularly in the US and parts of Euorpe, relative to prior periods, have slowed due in part to general market conditions and short-term growth is not anticipated for these markets. Contraction in the AEC industry in other markets where the Company operates or a greater than anticipated slowdown in the US and parts of Europe, particularly in Germany, could have a material adverse effect on Autodesk's business and consolidated results of operations in future periods.

Product development and introduction. The software industry is characterized by rapid technological change as well as changes in customer requirements and preferences. The Company believes that its future results will depend largely upon its ability to offer products that compete favorably with respect to price, reliability, performance, range of useful features, continuing product enhancements, reputation, and training. Delays or difficulties with new product introductions or product enhancements planned for release in the second half of fiscal year 1997 could have a material and adverse effect on the Company's business and consolidated results of operations. Further, increased competition in the market for design, mapping, multimedia, data management, or data publishing software products could also have a negative impact on the Company's business and consolidated results of operations.

The software products offered by the Company are internally complex and may contain errors or defects ("bugs"), especially when first introduced. Despite extensive product testing and quality control, there can be no assurance that defects and errors will not be found in the Company's products. Such defects or errors could result in damage to the Company's reputation, loss of revenues, or lack of market acceptance of its products, any of which could have a material adverse effect on the Company's business and consolidated results of operations.

Certain of the Company's product development activities are performed by independent firms and contractors while other technologies are licensed from third parties. Autodesk generally either owns or has an exclusive license for use of the software developed by third parties. Because talented development personnel are in high demand, there can be no assurance that independent developers, including those who have developed products for the Company in the past, will be able to provide development support to Autodesk in the future. Similarly, there can be no assurance that the Company will be able to obtain and renew license agreements on favorable terms, if at all, and any failure to do so could have a material adverse effect on the Company's business and consolidated results of operations.

International revenues. The Company anticipates that international revenues will continue to account for a significant portion of its consolidated revenues. Risks inherent in the Company's international sales include the following: unexpected changes in regulatory practices and tariffs; difficulties in staffing and managing foreign operations; longer collection cycles; potential changes in tax laws; greater difficulty in protecting intellectual property; and the impact of fluctuating exchange rates between the US dollar and foreign currencies in markets where Autodesk does business. The Company's international results may also be impacted by general economic and political conditions in these foreign markets. There can be no assurance that these and other factors will not have a material adverse effect on the Company's future international sales and consequently on the Company's business and consolidated results of operations.

Dependence on distribution channels. The Company sells its software products primarily to distributors and dealers (value-added resellers or "VARs"). Autodesk's ability to effectively distribute its products depends in part upon the financial and business condition of its VAR network. Although the Company has not to date experienced any material problems with its VAR network, computer software dealers and distributors are typically not highly capitalized and have experienced difficulties especially during times of economic contraction and may do so in the future. The loss of or a significant reduction in business with any one of the Company's major international distributors or large US dealers could have a material adverse effect on the Company's business and consolidated results of operations in future periods.

Product returns. With the exception of certain European distributors, agreements with the Company's VARs do not contain specific product-return privileges. However, the Company permits its VARs to return product in certain instances, generally during periods of product transition and update cycles. In fiscal year 1996, the Company experienced a higher level of product returns than in prior periods, most notably in the US, which management attributed to performance issues associated with initial versions of AutoCAD Release 13 software. During the first half of fiscal year 1997, the Company continued to experience a high level of product returns relative to prior periods due to transition and update cycles related to the Company's software products. Autodesk establishes allowances, including allowances for stock balancing and product rotation, based on estimated future returns of product and after taking into account channel inventory levels, the timing of new product introductions, and other factors. While the Company maintains strict measures to monitor channel inventories and to provide appropriate allowances, actual product returns may differ from the Company's reserve estimates, and such differences could be material to Autodesk's consolidated financial statements.

Intellectual property. The Company protects its intellectual property through copyright, trade secret, patent, and trademark laws. There can be no assurance that such measures will be adequate to protect the Company's proprietary intellectual property or that claims or infringement of third parties' intellectual property rights will not occur. Costs incurred in the future to litigate intellectual property ownership or to acquire license rights could negatively impact future results of operations.

LIQUIDITY AND CAPITAL RESOURCES

Cash, cash equivalents, and marketable securities, which consist primarily of high-quality municipal bonds, tax-advantaged money market instruments, and US treasury notes, totaled \$273.6 million at July 31, 1996 compared to \$272.4 million at January 31, 1996. (Both amounts include a restricted balance of \$28.0 million related to a litigation judgment. See Part II, Item 1 of this report.) During the first six months of fiscal year 1996, the Company generated \$60.6 million in cash from operations and realized cash proceeds of \$13.1 million from the issuance of shares through employee stock option and stock purchase programs. These increases were partially offset by cash used to purchase 1,152,000 shares of the Company's stock under an ongoing, systematic repurchase program (\$41.5 million); to purchase computer equipment, furniture, and leasehold improvements (\$8.8 million); to effect businesses combinations (\$6.7 million); and to pay dividends on the Company's common stock (\$5.6 million).

The Company's principal commitments at July 31, 1996, consisted of obligations under operating leases for facilities.

Longer-term cash requirements, other than normal operating expenses, are anticipated for development of new software products and enhancement of existing products; financing anticipated growth; dividend payments; repurchases of the Company's common stock; and the possible acquisition of businesses, software products, or technologies complementary to the Company's business. The Company believes that its existing cash, cash equivalents, marketable securities, available line of credit, and cash generated from operations will be sufficient to satisfy its currently anticipated cash requirements for fiscal year 1997.

ITEM 1. LEGAL PROCEEDINGS

In October 1992, Vermont Microsystems, Inc. ("VMI") filed a complaint against the Company in the US District Court for the District of Vermont, alleging among other things, misappropriation of trade secrets. In October 1994, the case was tried before a Magistrate of the US District Court of Vermont. In December 1994, the US District Court ruled in favor of VMI on the trade secret claim and the Company recorded a litigation charge of \$25.5 million as a result of a judgment in this matter. The Company appealed that judgment, and VMI crossappealed, before the US Court of Appeals for the Second Circuit in January 1996. In July 1996, the Court of Appeals affirmed the lower court's finding of liability but remanded the award for damages back to the US District Court of Vermont to reconsider the appropriate calculation of damages. VMI's crossappeal was denied by the appellate court. Management believes the ultimate resolution of this matter will not have a material adverse effect on the Company's financial condition or results of operations.

SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS ITEM 4.

At the Company's Annual Meeting of Stockholders held on June 27, 1996, the following individuals were elected to the Board of Directors:

	Votes For	Votes Withheld
Carol A. Bartz	39,233,736	6,944,160
Mark A. Bertelsen	39,236,035	6,941,861
Crawford W. Beveridge	39,237,083	6,940,813
J. Hallam Dawson	39,236,496	6,941,400
Jerre Stead	39,236,407	6,941,489
Mary Alice Taylor	39, 234, 353	6,943,543
Morton Topfer	39,233,897	6,943,999

The following proposals were approved at the Company's Annual Meeting:

		Affirmative Votes	Negative Votes	Votes Withheld
1.	Proposal to adopt the Company's 1996 Stock Plan and reservation of 1,500,000 additional shares of the Company's Common Stock for issuance thereunder plus any previously authorized but unissued shares remaining under the Company's 1987 Stock Option Plan.	27,604,848	10,609,583	7,963,465
2.	Amendment of the Company's Employee Qualified Stock Purchase Plan, increasing the reserved shares by 500,000 and to increase the maximum permitted payroll deduction level to fifteen			
	percent of an employee's compensation.	37,962,720	845,309	7,369,867

		Affirmative Votes	Negative Votes	Votes Withheld
3.	Amendment of the Company's 1990 Directors' Stock Option Plan, including an increase in the reserved shares by 200,000.	28,328,825	10,468,604	7,380,467
4.	Ratify the appointment of Ernst & Young LLP as independent auditors for the fiscal year ending January 31, 1997.	20 424 225	52,802	6 700 760
	enuling January 31, 1997.	39,424,325	52,602	6,700,769

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

No reports on Form 8-K were filed during the quarter ended July 31, 1996.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATED: September 12, 1996

AUTODESK, INC. (Registrant)

/s/ CAROL A. BARTZ
-----Carol A. Bartz
Chairman and Chief Executive Officer

/s/ JOHN E. CALONICO
-----John E. Calonico
Acting Chief Financial Officer
(Principal Financial and Accounting Officer)

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6-MOS
       JAN-31-1997
            JUL-31-1996
                     116,803
                76,428
94,688
                6,815
10,979
             132,441
83,704
510,765
66
            340,601
       150,266
                           0
                       0
                     150,214
                   178,193
510,765
                      265,026
            265,026
                        33,914
               185,864
0
              1,032
921
              45,248
          18,410
29,705
                  0
                  29,705
0.62
                   0
```