



## Autodesk Selects FM:Systems to Partner on Building Information Modeling and Facility Management

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### FM:Systems Named Autodesk Preferred Industry Partner for Facilities Management and Will Provide an Extended Support Program for Autodesk FMDesktop Software Products

SAN RAFAEL, Calif., Jan 14, 2010 (BUSINESS WIRE) -- Autodesk, Inc., a world leader in 2D and 3D design, engineering and entertainment software for the manufacturing, building and construction, and media and entertainment markets, and FM:Systems, a leading provider of integrated workplace management systems (IWMS) and computer-aided facility management (CAFM) software, have joined together to ensure continued customer support for Autodesk FMDesktop software users. In keeping with Autodesk's commitment to provide customers the best solutions, Autodesk will transition Autodesk FMDesktop customer support to FM:Systems. Under the terms of the agreement FM:Systems will provide Autodesk FMDesktop customers with extended support as well as an option to migrate to the firm's FM:Interact Workplace Management Suite. In addition, FM:Systems has joined the Autodesk Preferred Industry Partner Program, a program that recognizes select third-party software developers for their innovative, industry-focused solutions.

"As a long-time member of the [Autodesk Developer Network](#), FM:Systems was the natural choice to help us extend the value of BIM into the facilities management arena, and to provide our customers with continued support," said Jim Lynch, vice president of Autodesk BIM Product Line Group. "Contractors and building owners are telling us that they want to take advantage of the valuable data in BIM for facilities management. We are excited to partner with FM:Systems to deliver this value."

Building upon a shared goal to bring the benefits of [BIM](#) to the operations phases of a building's lifecycle, the two companies will now work together to integrate BIM data from Autodesk software products, such as [Autodesk Revit Architecture](#), with FM:Systems' facilities software to support enhanced building operation and maintenance.

The FM:Interact Workplace Management Suite offers an integrated set of powerful web-based workplace management products designed to assist facilities and real estate professionals improve planning, manage performance and streamline processes. FM:Interact provides the space management, occupancy management and facility maintenance offered by Autodesk FMDesktop, and offers additional capabilities such as real estate portfolio management, lease administration, project management, move management and strategic planning.

"We are committed to supporting Autodesk FMDesktop customers," said Michael Schley, IFMA Fellow and CEO, FM:Systems. "With a 93 percent customer satisfaction track record for our support desk team, and products that make the most of design and construction data, we're confident Autodesk FMDesktop users will find FM:Systems a great resource for their immediate and long-term needs."

"FM:Systems' focus on customer success has always impressed the facilities team at The MathWorks," said Bob Donahue, facilities planning manager of The MathWorks. "The initial roll out of our system was surprisingly fast, technical support has been excellent, and we appreciate having a voice in the ongoing direction of the products."

#### FM:Systems as an Autodesk Preferred Industry Partner

Under the program, FM:Systems will work with Autodesk to create applications that complement Autodesk 3D products, such as the Autodesk Building Information Modeling (BIM) portfolio of products, and help customers simulate their ideas early in the design process as well as reduce time and cost in manufacturing or construction. Autodesk works closely with Preferred Industry Partners on a range of marketing and sales activities, and program participants may also receive other benefits, including early access to alpha and beta versions of Autodesk software, priority service support and feature requests, and access to additional co-marketing resources.

Existing Autodesk FMDesktop customers will be contacted by FM:Systems sales representatives during the next 30 days to discuss their extended support and/or migration options. A special website at <http://www.fmsystems.com/fmdesktop> has been established to provide Autodesk FMDesktop users with information and FM:Systems contact referrals. Existing customers may also call 1-800-648-8030 for immediate assistance.

#### About FM:Systems

By connecting people, place and process, FM:Systems helps facilities and real-estate professionals improve customer service, reduce costs and increase productivity enterprise-wide. FM:Systems Web-based software improves management of space, occupancy, moves, maintenance, leases and property. Customer results include: real-estate costs reduced by 15 percent, move spend reduced by 83 percent, enterprise productivity savings of \$1.5 million and an internal customer satisfaction rate of 97 percent.

Many of the world's leading organizations rely on FM:Systems products, including CA, Devon Energy, Freddie Mac, GMAC Financial Services, Herman Miller, Indiana University, Lockheed Martin, NASD, Northwestern University, Novartis Pharmaceuticals, Progress Energy, Target stores and Wyeth Pharmaceuticals.

FM:Systems is headquartered in Raleigh, North Carolina, and conducts business in the Americas, Europe and Asia Pacific. For more information about FM:Systems, please visit <http://www.fmsystems.com> or call 1-800-648-8030.

#### About Autodesk

Autodesk, Inc. is a world leader in 2D and [3D design](#), engineering and entertainment software for the manufacturing, building and construction, and media and entertainment markets. Since its introduction of [AutoCAD](#) software in 1982, Autodesk continues to develop the broadest portfolio of state-of-the-art software to help customers experience their ideas digitally before they are built. Fortune 100 companies -- as well as the last 14 Academy

Award winners for Best Visual Effects -- use Autodesk software tools to design, visualize and simulate their ideas to save time and money, enhance quality and foster innovation for competitive advantage. For additional information about Autodesk, visit <http://www.autodesk.com/pr-autodesk>.

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