Safe Harbor

Each of the presentations today will contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the second quarter and fiscal year 2021; total addressable market (TAM), our long term financial and operational goals; our M&A strategy; our capital allocation initiatives; and our stock repurchase program. These statements reflect management’s current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain subscriptions, billings, revenue, deferred revenue, margins and cash flow growth; difficulty in predicting those financial and performance metrics; failure to maintain spend management; developments in the COVID-19 pandemic and the resulting impact on our business and operations, general market, political, economic, and business conditions, failure to successfully integrate acquisitions and manage transitions to new business models and markets, including our efforts to expand in construction and manufacturing, and attract customers to our cloud-based offerings; failure to successfully expand adoption of our products; and negative developments in worldwide economic, business or political conditions.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Non-GAAP Financial Measures
These presentations include certain non-GAAP financial measures. Please see the section entitled “Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures” in the Appendices attached to the presentations for an explanation of management’s use of these measures and a reconciliation of the most directly comparable GAAP financial measures.
AUTODESK INVESTOR DAY
JUNE 3, 2020

Accelerating Our Momentum: Construction at Autodesk

Jim Lynch
Vice President & General Manager, Autodesk Construction Solutions
AUTODESK CONSTRUCTION SOLUTIONS

To help construction teams meet the world’s rapidly expanding building and infrastructure needs, while making construction more predictable, safe, and sustainable.
~20% SPEND INCREASE

~25% HEADCOUNT INCREASE
ARR GROWTH FY20 ~50%

ARR GROWTH Q1 FY21 ~40%

APPROX. 125-135%
REVENUE EXPANSION RATE Q1FY20-Q1FY21

The Revenue Expansion Rate measures the year-over-year change in annualized value of ACS subscription revenue for the population of customers that existed at the end of the fiscal period one year ago ("base customers"). Revenue Expansion Rate is calculated by dividing the annualized value of ACS subscription revenue as of the period end date related to base customers by the annualized subscription revenue from one year ago related to the same base customers. The calculation is based on USD, fluctuations caused by changes in foreign currency exchange rates and hedge gains or losses have not been eliminated. The Revenue Expansion Rate excludes revenue related to Assemble Systems and BIM 360 Enterprise Business Agreements. The Revenue Expansion Rate includes annualized value of subscription revenue for BIM 360 excluding Enterprise Business Agreements associated with BIM 360 usage, PlanGrid and BuildingConnected acquisitions from the respective company’s legacy financial systems. The PlanGrid and BuildingConnected financial data, prior to the acquisition by Autodesk, are unaudited and were not subject to Autodesk’s internal controls over financial reporting. Accordingly, the data collected from such financial systems may not be accurate or complete. As such, the information presented is intended to convey an approximate indication of the trends, direction and magnitude of the ACS revenue expansion rate and is not intended to be an estimate, approximation or prediction of, or substitute for, Autodesk’s audited financial statements filed with the U.S. Securities and Exchange Commission. Autodesk does not anticipate continuing to disclose the Revenue Expansion Rate.
FY20 Highlights

~50% 190+
Y/Y INCREASE IN ACS ENTERPRISE DEALS
MONTHLY ACTIVE USERS
FY20 Highlights

~50%  
Y/Y INCREASE IN ACS MONTHLY ACTIVE USERS

190+  
ENTERPRISE DEALS

$100M+  
PLANGRID ARR

$56B  
PROJECTS BID EACH MONTH ON BUILDINGCONNECTED

85%  
Y/Y INCREASE IN BIM 360 ACTIVE PROJECTS
Role of Technology
Role of Technology

REMOTE WORK

GREATER VISIBILITY

ACCELERATING PREFABRICATION
DELIVER THE AUTODESK CONSTRUCTION CLOUD

DRIVE Expansion

PROVIDE AN EXCEPTIONAL CUSTOMER EXPERIENCE
“Autodesk Construction Cloud will definitely help us get more control of our project data for collaboration between project stakeholders.

The future is not departments working in silos, but connected across all disciplines to build more efficiently, sustainably, and safely.”

Amr Raafat, Windover Construction
Product Objectives
Delivering the Autodesk Construction Cloud

DRIVE UNIFICATION TO SINGLE SOLUTION
BEST-IN-CLASS CAPABILITIES
DELIVER MEANINGFUL WORKFLOWS
Product Objectives

Delivering the Autodesk Construction Cloud

DRIVE UNIFICATION TO SINGLE SOLUTION

BEST-IN-CLASS CAPABILITIES

DELIVER MEANINGFUL WORKFLOWS
# Autodesk Construction Cloud

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| NETWORK | BUILDERS NETWORK |
PHASE 1
Best in class capabilities
Field & Project Management
App built on ACC Platform
Drive Unification to Single Solution

**PHASE 1**
Best in class capabilities
Field & Project Management
App built on ACC Platform

**PHASE 2**
Pre-Construction Apps added to ACC Platform
Product Objectives
Delivering the Autodesk Construction Cloud

DRIVE UNIFICATION TO SINGLE SOLUTION
BEST-IN-CLASS CAPABILITIES
DELIVER MEANINGFUL WORKFLOWS
Project Management & Cost Enhancements

RFIs
- RFI on Mobile
- RFI Permission Changes
- RFI to Potential Change Order
- Edit Closed RFIs
- Modify RFI Pushpins

SUBMITTALS
- Submittals on Mobile
- Item Based Submittal Workflow
- Contractual & Workflow Date Tracking
- Re-open/Edit Closed Submittals

COST MANAGEMENT
- Workflow Based Actions
- Pay Applications
- Fundamental Forecasting
- Email Integration

MEETINGS TOOLSET
- Easy Agenda & Meeting Minute Management
- Assign Individuals to Action Items
- Document Attachments to Meeting Records & Items
- Link Issues & RFIs to Meeting Items
- Advanced Text Editing
“The new tracking dates are a simple but powerful addition and pave the way to manage target dates and manage lead times. We are also very excited about the Meeting Minute module and being able to leverage them along with the Photo Module and create and manage Issues, RFI’s, Submittals, and keep connected with less email is absolutely awesome. Great progress overall.”

Andy Leek, Vice President, Technology & Innovation, Paric
- One of Atlanta’s largest K-12 construction companies
- PlanGrid customer looking for specific RFI workflow
- PlanGrid worked with local channel partner with track record supporting BIM 360 project management workflows
- Together, demonstrated power of our Project Management workflows
- 3-year deal & net-new BIM 360 Build & Cost customer
Preconstruction Enhancements

NOW AVAILABLE

- IFC Support in Design Collaboration
- Intelligent Clash Screenshot Attachment
- Multi-Model Coordination Issue Tracking
- Improved Navisworks & BIM 360 Integrations with Assemble
- 2D Plan Viewing with Take Offs in BC Pro
- Subcontractor Work Service Area
- Bid Package Export Tools
- Trade Defined Services
- Financial Analysis Enhancements
Product Objectives
Delivering the Autodesk Construction Cloud

DRIVE UNIFICATION TO SINGLE SOLUTION
BEST-IN-CLASS CAPABILITIES
DELIVER MEANINGFUL WORKFLOWS
BREADTH

DEPTH

CONNECTIVITY
FULL ADOPTERS OF AUTODESK CONSTRUCTION CLOUD

BUILDING CONNECTED TO PLANGRID

- Seamlessly transfer complex data from the design & planning phase into onsite workers saving 2+ weeks work per project

REVIT & BIM 360

- Co-author one model & enhance collaboration with trade partners

ASSEMBLE

- Progress tracking & connecting to PowerBI to improve monthly reports

PLANGRID

- Digitize quality & safety reports, making it easier for teams to respond in real-time.

BIM 360 DOCS

- Use as common data environment to push data across the workflows
DELIVER THE AUTODESK CONSTRUCTION CLOUD

DRIVE EXPANSION

PROVIDE AN EXCEPTIONAL CUSTOMER EXPERIENCE
- Japan’s largest house builder
- Long time Autodesk customer
- Expanded account to include PlanGrid
- First major deal for PlanGrid use in Japan
ISO 19650 Compliance
Growing Our Builders Network
45%

Y/Y INCREASE IN ARR (PG & BIM 360)

Data from 1/31/19-1/31/20
OWNERS

45%

Y/Y INCREASE IN ARR
(PG & BIM 360)

Data from 1/31/19-1/31/20

SUBCONTRACTORS

34%

Y/Y INCREASE IN ARR
(PG)

INFRASTRUCTURE
OWNERS
45%
Y/Y INCREASE IN ARR (PG & BIM 360)

SUBCONTRACTORS
34%
Y/Y INCREASE IN ARR (PG)

INFRASTRUCTURE
76%
Y/Y INCREASE IN ARR (PG & BIM 360)

Data from 1/31/19-1/31/20
Customer Success

- Redefined roles and responsibilities
- Coordinated customer experience
- Customer Success team will play greater role in:
  - Onboarding
  - Driving renewals
  - Identifying expansion opportunities
DELIVER THE AUTODESK CONSTRUCTION CLOUD

DRIVE EXPANSION

PROVIDE AN EXCEPTIONAL CUSTOMER EXPERIENCE
How We Win

LEADERSHIP IN DESIGN & BIM
How We Win

LEADERSHIP IN DESIGN & BIM

BREADTH OF PORTFOLIO
How We Win

LEADERSHIP IN
DESIGN & BIM

BREADTH
OF PORTFOLIO

GLOBAL PRESENCE
& SUPPORT
CONNECTED CONSTRUCTION