Safe Harbor

The presentations today may contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the fiscal year 2021 and beyond; our long term financial and operational goals; our M&A strategy; and our capital allocation initiatives. These statements reflect management’s current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to successfully integrate acquired businesses; developments in the COVID-19 pandemic and the resulting impact on our business and operations; general market, political, economic, and business conditions; complete transitions to new business model and markets; failure of the construction industry to grow as anticipated; failure to develop new products; failure to successfully expand adoption of our products; and failure of product changes to have the desired benefits.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Statements regarding planned or future development efforts for our products and services are not intended to be a promise or guarantee of future availability of products, services, or features but merely reflect our current plans and based on factors currently known to us. Purchasing decisions should not be made based upon reliance on these statements.
Construction at Autodesk

Jim Lynch
Vice President & General Manager, Autodesk Construction Solutions
November 18, 2020
Construction Trends

- Productivity remains low
- Investment & M&A in construction technology remains active
- Technology adoption is accelerating
COVID-19
AUTODESK
CONSTRUCTION SOLUTIONS

To help construction teams meet the world’s rapidly expanding building and infrastructure needs, while making construction more predictable, safe, and sustainable.
DELIVER THE AUTODESK CONSTRUCTION CLOUD

DRIVE EXPANSION

PROVIDE AN EXCEPTIONAL CUSTOMER EXPERIENCE
DELIVER THE AUTODESK CONSTRUCTION CLOUD

DRIVE EXPANSION

PROVIDE AN EXCEPTIONAL CUSTOMER EXPERIENCE
Product Strategy

**Continued Investment**
continue building and enhancing the champion features across all our core products

**Meaningful Integrations**
create integrations between these products so that they may more effectively be used together

**Unification**
build a unified platform where all champion features come together under a single log-in for seamless adoption of features across the full digital building lifecycle
Common Data Environment
Common Data Environment Pillars

Core Workflow

Design App Integration

Federation of Data
“The unified platform has the potential to solve the fragmentation of construction not only by unifying data and workflows, but also by changing how people work and collaborate with each other on teams, across projects and throughout entire organizations.”

Hung Nguyen
Senior Virtual Design Construction Process Manager
Herrero Builders
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Growing Our Builders Network
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PROVIDE AN EXCEPTIONAL CUSTOMER EXPERIENCE

DRIVE EXPANSION
Customer Success

Consultative Partner

Discovery Mindset

Data Driven
DELIVER THE AUTODESK CONSTRUCTION CLOUD

DRIVE EXPANSION

PROVIDE AN EXCEPTIONAL CUSTOMER EXPERIENCE
How We Win

LEADERSHIP IN DESIGN & BIM
How We Win

LEADERSHIP IN DESIGN & BIM

BREADTH OF PORTFOLIO
LEADERSHIP IN DESIGN & BIM

BREADTH OF PORTFOLIO

GLOBAL PRESENCE & SUPPORT