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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

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FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of
The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)

November 18, 2004

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Autodesk, Inc.

(Exact name of registrant as specified in its charter)

Delaware 000-14338 94-2819853

(State or other jurisdiction of incorporation) (Commission (IRS Employer Identification No.)

111 McInnis Parkway San Rafael, California 94903 (Address of principal executive offices, including zip code)

(415) 507-5000 (Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- |\_| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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Item 2.02. Results of Operations and Financial Condition

On November 18, 2004, Autodesk, Inc. issued a press release reporting its results for the three and nine months ended October 31, 2004. The press release is filed herewith as Exhibit 99.1 and is incorporated herein by reference.

Item 9.01. Financial Statements and Exhibits

(c) Exhibits.

Exhibit No. Description

99.1 Press Release, dated as of November 18, 2004, entitled "Autodesk Third Quarter Revenues Increase 28 Percent; GAAP EPS Increases 200

Percent."

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AUTODESK, INC.

By: /s/ Alfred J. Castino

Alfred J. Castino

Senior Vice President and Chief Financial Officer

Date: November 18, 2004

# EXHIBIT INDEX

Exhibit No. Description

99.1 Press Release, dated as of November 18, 2004, entitled "Autodesk Third Quarter Revenues Increase 28 Percent; GAAP EPS Increases 200 Percent."

#### Autodesk Third Quarter Revenues Increase 28 Percent

#### GAAP EPS Increases 200 Percent

SAN RAFAEL, Calif., Nov. 18 /PRNewswire-FirstCall/ -- Autodesk Inc. (Nasdaq: ADSK), a global software and services company today announced financial results for its third fiscal quarter ended October 31, 2004. For the third quarter, Autodesk reported net revenues of \$300 million, a 28 percent increase over \$234 million reported in the third quarter of the prior year.

The company separately announced that it has declared a 2-for-1 stock split on its common stock.

Third quarter net income increased 228 percent over the prior year to \$74 million on a GAAP basis. GAAP EPS was \$0.60 per diluted share, or \$0.30 per diluted share after the effect of the 2-for-1 stock split. GAAP basis net income includes tax benefits of \$29 million. GAAP net income also includes a \$3 million pre-tax restructuring charge. Excluding these items, pro-forma third quarter net income was \$48 million. Pro-forma EPS was \$0.38 per diluted share, or \$0.19 per diluted share on a split adjusted basis. GAAP basis net income in the third quarter of the prior year was \$23 million. GAAP EPS in the third quarter of the prior year was \$0.20 per diluted share, or \$0.10 on a post-split basis. There were no pro-forma adjustments in the prior year.

The tax benefit totaling \$29 million is comprised of several items. During the quarter the company recognized a tax benefit of \$9 million from successful resolution of tax audits of previous years. The company also recognized \$20 million in tax benefits primarily as a result of the new Dividends Received Deduction provided in the American Jobs Creation Act, which was signed into law on October 22, 2004. Under this legislation, the company is allowed to bring up to \$500 million of foreign-earned cash into the United States by January 31, 2006, at a more favorable tax rate. This will allow the company to more effectively manage its cash and invest in the business. As a result of this legislation, the company now estimates its effective tax rate for fiscal 2005 and 2006 to be 20 percent, down from 24 percent. This reduction in estimated rate for the first half of fiscal 2005 resulted in a \$4 million tax benefit. The remaining \$16 million is related to the reduction in the estimated tax liability for previous fiscal years.

"Autodesk had another outstanding quarter," said Carol Bartz, Autodesk chairman and CEO. "Our customers are interested in quick implementation, ease of use and a fast return on investment, and our products meet those needs. Our results demonstrate that our products are strong and our strategies are working."

Autodesk's performance was driven by strong revenues from new seats, increasing penetration of its 3D products, continued success with the subscription program, and continued commitment to improved productivity and efficiency.

New seat revenue increased 36 percent over the prior year. Customers continue to respond enthusiastically to the ease of use and quick ROI of the AutoCAD 2005 family of products. Revenue from new commercial seats of AutoCAD increased 35 percent over the prior year.

During the quarter, Autodesk 3D products continued to gain traction in the market. In October, the company launched Autodesk(R) Civil 3D(TM) 2005, the only civil engineering software available today that creates intelligent relationships between objects, so design changes are dynamically updated. Aggregate revenue from Autodesk Inventor(R) Series, Autodesk Inventor(R) Professional, Autodesk(R) Revit(R), Autodesk(R) AutoCAD(R) Revit Series, Autodesk(R) Architectural Desktop, Autodesk Map(R) 3D and Autodesk Civil 3D increased 50 percent over the prior year. Customer adoption of Inventor, the world's best selling 3D mechanical design software, reached record levels.

Subscription revenues, called maintenance on the financial statements, increased 55 percent over the third quarter of the prior year, as customers continue to recognize the value of the subscription program and the quick return on investment of Autodesk products.

Autodesk continued to demonstrate progress in improving its productivity and profitability. Operating margins increased 6 percentage points over the prior year to 18 percent on a GAAP basis. Pro-forma operating margins, which exclude the \$3 million restructuring charge, increased 7 percentage points to 19 percent in the quarter. These results demonstrate the company's commitment to improving productivity and efficiency.

"I am extremely pleased with our results this quarter," said Bartz. "Our product positioning has never been better. Our focus on productivity has enabled us to increase our investment in growth initiatives while improving our profitability. We expect to maintain this momentum next year."

In connection with the company's two-for-one stock split, stockholders as of the close of business on December 6, 2004, will be issued one additional share for each share of common stock held on the record date, with a payment date of December 20, 2004. The stock split will increase the number of shares outstanding from approximately 114 million shares to approximately 228 million shares

In addition, the company announced that it will discontinue its \$0.03 per share quarterly dividend. Dividend payments will cease after the March 2005

## Business Outlook

The following statements are forward looking statements which are based on current expectations and which involve risks and uncertainties some of which are set forth below.

## Fourth Quarter Fiscal 2005

Net revenues for the fourth quarter of fiscal 2005 are expected to be in the range of \$335 million to \$345 million. GAAP basis earnings per diluted share are expected to be in the range of \$0.50 to \$0.55, or \$0.25 to \$0.28 after the effect of the 2-for-1 stock split. Pro-forma earnings per diluted share are expected to be in the range of \$0.52 to \$0.57, or \$0.26 to \$0.29, on a post-split basis.

#### Full Year Fiscal 2005

For fiscal year 2005, net revenues are expected to be in the range of \$1.213 billion to \$1.223 billion. GAAP basis earnings per diluted share are expected to be in the range of \$1.76 to \$1.82, or \$0.88 to \$0.91 on a post-split basis. Pro-forma earnings per diluted share are expected to be in the range of \$1.67 to \$1.73, or \$0.84 to \$0.87 on a post-split basis.

## First Quarter Fiscal 2006

Net revenues for the first quarter of fiscal 2006 are expected to be in the range of \$320 million to \$330 million. GAAP basis earnings per diluted share are expected to be in the range of \$0.47 to \$0.52, or \$0.24 to \$0.26 on a post-split basis.

#### Full Year Fiscal 2006

For fiscal year 2006, net revenues are expected to be in the range of \$1.33 billion to \$1.38 billion. GAAP basis earnings per diluted share are expected to be in the range of \$2.00 to \$2.15, or \$1.00 to \$1.08 on a post-split basis. Guidance for fiscal year 2006 excludes the impact of expected required stock option expensing.

All fiscal 2005 and fiscal 2006 EPS guidance ranges are based on the new 20 percent estimated effective tax rate. The company believes its effective tax rate will revert back to the historical effective tax rate of approximately 24 percent in fiscal year 2007.

A reconciliation of the above non-GAAP net income and EPS amounts to the corresponding GAAP net income and EPS amounts is provided at the end of this press release.

# Safe Harbor Statement

This press release contains forward-looking statements that involve risks and uncertainties, including statements in the paragraphs under "Business Outlook" above, statements regarding our expected effective tax rate and other statements regarding our anticipated performance. Factors that could cause actual results to differ materially include the following: general market and business conditions, failure to achieve sufficient sell-through in our channels for new or existing products, failure of key new applications to achieve anticipated levels of customer acceptance, pricing pressure, failure to achieve anticipated cost reductions, delays in the release of new products and services, failure to achieve continued success in technology advancements, changes in accounting rules, particularly related to stock option expensing, changes in foreign currency rates, failure to successfully integrate new or acquired businesses, financial and business condition of our reseller and distribution channels, renegotiation or termination of royalty or intellectual property arrangements, failure to achieve continued migration from 2d products to 3d products, and failure to grow lifecycle management or collaboration products.

Further information on potential factors that could affect the financial results of Autodesk are included in the company's report on Form 10-K for the year ended January 31, 2004, and Form 10-Q for the quarter ended July 31, 2004, which are on file with the Securities and Exchange Commission.

Autodesk will host its third quarter earnings announcement today at 5:00 p.m. Eastern Time. The live announcement may be accessed at 800-798-2864 (passcode: 54386757). An audio webcast will also be available beginning at 5:00 p.m. Eastern Time at www.autodesk.com/investor. A replay of this webcast will be maintained on our website for at least twelve months.

#### About Autodesk

Autodesk, Inc. is wholly focused on ensuring that great ideas are turned into reality. With six million users, Autodesk is the world's leading software and services company for the building, manufacturing, infrastructure, digital media, and wireless data services fields. Autodesk's solutions help customers create, manage, and share their data and digital assets more effectively. As a result, customers turn ideas into competitive advantage by becoming more productive, streamlining project efficiency, and maximizing profits.

Founded in 1982, Autodesk is headquartered in San Rafael, California. For additional information about Autodesk, please visit www.autodesk.com.

Reconciliation of diluted net income per share on a GAAP basis to non-GAAP diluted net income per share

Unaudited

	January : Low end	31, 2005 High end	Fiscal yea January 3 Low end H e of range	1, 2005 igh end
Diluted net income per share on a pre-split GAAP basis	\$ 0.50	\$ 0.55	\$ 1.76	\$ 1.82
Restructuring costs, net of taxes	0.02	0.02	0.11	0.11
Income tax benefits			(0.20)	(0.20)
Non-GAAP diluted net income per share on a pre-split basis	\$ 0.52	\$ 0.57	\$ 1.67	\$ 1.73
Diluted net income per share	January : Low end	31, 2005 High end	Fiscal yea January 3 Low end H of range o	1, 2005 igh end
Diluted net income per share on a GAAP basis after the effect of the 2-for-1 stock split	January : Low end	31, 2005 High end	January 3 Low end H	1, 2005 igh end
on a GAAP basis after the effect	January : Low end of range (	31, 2005 High end of range	January 3 Low end H of range o	1, 2005 igh end f range \$0.91
on a GAAP basis after the effect of the 2-for-1 stock split	January : Low end of range (	31, 2005 High end of range \$0.28	January 3 Low end H of range o	1, 2005 igh end f range \$0.91 0.06

NOTE: Autodesk, AutoCAD, Autodesk Inventor, Autodesk Map, Civil 3D and Revit are either trademarks or registered trademarks of Autodesk, Inc., in the United States and/or other countries. All other brand names, product names, or trademarks belong to their respective holders.

Autodesk, Inc. Consolidated Statements of Income (In thousands, except per share data)

	2004	r 31, 2003	Nine Months Ended October 31, 2004 2003 (Unaudited)			
Net revenues: License and other	\$254,450	\$204,303	\$753,404	\$574,618		
Maintenance	45,708	29,559	124,208	81,715		
Total net revenues	300,158	233,862	877,612	656,333		
Costs and expenses: Cost of license and other revenues	39,184	32,690	112,885	100,193		
Cost of maintenance revenues	4,210	•	•	•		
	,	•	•	•		
Marketing and sales	113,205	95,364	327,497	277,581		
Research and development	59,942	53,004	176,165	154,247		
General and administrative	26,837	20,945	76,856	65,118		
Restructuring and other	2,922		14,889			
Total costs and expenses	246,300	205,922	720,889	607,844		
Income from operations	53,858	27,940	156,723	48,489		
Interest and other income, net	2,801	1,805	7,396	8,147		
Income before income taxes	56,659	29,745	164,119	56,636		

Income tax benefit (provision)	17,411	(7,139)	(8,379)	6,081
Net income	\$74,070	\$22,606	\$155,740	\$62,717
Basic net income per share	\$0.65	\$0.20	\$1.37	\$0.56
Diluted net income per share	\$0.60	\$0.20	\$1.27	\$0.55
Shares used in computing basic net income per share	113,912	111,220	113,672	111,497
Shares used in computing diluted net income per share	124,022	114,166	122,746	113,660
Earnings per share adjusted for impact of two-for-one stock split (A):				
Basic earnings per share	\$0.33	\$0.10	\$0.69	\$0.28
Diluted earnings per share	\$0.30	\$0.10	\$0.63	\$0.28
Shares used in computing basic net income per share	227,823	222,440	227,344	222,994
Shares used in computing diluted net income per share	248,045	228,333	245, 492	227,319

<sup>(</sup>A) Earnings per share for the three and nine months ended October 31, 2004 and 2003 have been presented to reflect a two-for-one stock split approved November 16, 2004, payable to shareholders of record on December 6, 2004.

Three Months Ended

Nine Months Ended

Autodesk, Inc.
Pro Forma Consolidated Statements of Income
(See pro forma adjustments listed in the tables below)
(In thousands, except per share data)

	October 31, 2004 2003		2004			er 31, 2003		
Net revenues:	(Unau	dit	ted)		(Unaudited)			
License and other	\$ 254,450	\$	204,303	\$	753,404	\$	574,618	
Maintenance	45,708		29,559		124,208		81,715	
Total net revenues	300,158		233,862		877,612		656,333	
Costs and expenses: Cost of license and other revenues	39,184		32,690		112,885		100,193	
Cost of maintenance revenues	4,210		3,919		12,597		10,705	
Marketing and sales	113,205		95,364		327,497		277,581	
Research and development	59,942		53,004		176,165		154,247	
General and administrative	26,837		20,945		76,856		65,118	
Total costs and expenses	243,378		205,922		706,000		607,844	
Income from operations	56,780		27,940		171,612		48,489	
Interest and other income, net	2,801		1,805		7,396		8,147	
Income before income taxes	59,581		29,745		179,008		56,636	
Provision for income taxes	(11,916)		(7,139)		(35,802)	(	13,593)	
Pro forma net income	\$ 47,665	\$	22,606	\$	143,206	\$	43,043	
Basic pro forma net income per share	\$ 0.42	\$	0.20	\$	1.26	\$	0.39	
Diluted pro forma net income per share	\$ 0.38	\$	0.20	\$	1.17	\$	0.38	

Shares used in computing basic pro forma net income per share	113,912	111,220	113,672	111,497
Shares used in computing diluted pro forma net income per share		114,166	122,746	113,660
Pro forma earnings per share adjusted for impact of two-for-one stock split (A):				
Basic pro forma earnings per share	\$ 0.21	\$ 0.10	\$ 0.63	\$ 0.19
Diluted pro forma earnings per share	\$ 0.19	\$ 0.10	\$ 0.58	\$ 0.19
Shares used in computing basic pro forma net income per share	227,823	222,440	227,344	222,994
Shares used in computing dilute pro forma net income per share		228, 333	245,492	227,319
(A) Pro forma earnings per sha October 31, 2004 and 2003 have been split approved November 16, 2004, pa December 6, 2004.	presented	to reflect	a two-for-o	ne stock
	0ctol 2004	nths Ended per 31, 2003 udited)	0cto 2004	ths Ended ber 31, 2003 dited)
A reconciliation between operation pro forma operating expenses is			basis and	
GAAP costs and expenses	\$ 246,300	\$ 205,922	\$ 720,889	\$ 607,844
Restructuring and other	(2,922	)	(14,889)	
Pro forma costs and expenses	\$ 243,378	\$ 205,922	\$ 706,000	\$ 607,844
A reconciliation between income pro forma income from operation			GAAP basis	and
GAAP income from operations	\$ 53,858	\$ 27,940	\$ 156,723	\$ 48,489
Restructuring and other	2,922		14,889	
Pro forma income from operations	\$ 56,780	\$ 27,940	\$ 171,612	\$ 48,489
A reconciliation between income and pro forma provision for inc				P basis
GAAP income tax benefit (provision)	\$ 17,411	\$ (7,139)	\$ (8,379)	\$ 6,081
Income tax effect on restructuring and other	(584	)	(2,978)	
Dividends received deduction benefit for the current fiscal year	(4,298	)		
Dividends received deduction benefit for prior fiscal years	(15,540	)	(15,540)	
Non-recurring tax benefit	(8,905	)	(8,905)	(19,674)
Pro forma provision for income taxes	\$ (11,916	) \$ (7,139)	\$ (35,802)	\$(13,593)
A reconciliation between net income is as fol		GAAP basis a	nd	
GAAP net income	\$ 74,070	\$ 22,606	\$ 155,740	\$ 62,717
Restructuring and other	2,922		14,889	

Income tax effect on restructuring and other	(584)		(2,978)		
Dividends received deduction benefit for the current fiscal year	(4,298)				
Dividends received deduction benefit for prior fiscal years	(15,540)		(15,540)		
Non-recurring tax benefit	(8,905)		(8,905)	(	19,674)
Pro forma net income	\$ 47,665	\$ 22,606	\$ 143,206	\$	43,043
A reconciliation between dilute basis and diluted pro forma ne as follows:					
Pre-split GAAP diluted net income per share	\$ 0.597	\$ 0.198	\$ 1.269	\$	0.552
Restructuring and other	0.024		0.121		
Income tax effect on restructuring and other	(0.005)		(0.024)		
Dividends received deduction benefit for the current fiscal year	(0.035)				
Dividends received deduction benefit for prior fiscal years	(0.125)		(0.127)		
Non-recurring tax benefit	(0.072)		(0.073)		(0.173)
Pre-split pro forma diluted net income per share	\$ 0.384	\$ 0.198	\$ 1.166	\$	0.379
A reconciliation between dilute basis and diluted pro forma ne as follows:					
Post-split GAAP diluted net income per share	\$ 0.299	\$ 0.099	\$ 0.634	\$	0.276
Restructuring and other	0.012		0.061		
Income tax effect on restructuring and other	(0.002)		(0.012)		
Dividends received deduction benefit for the current fiscal year	(0.017)				
Dividends received deduction benefit for prior fiscal years	(0.064)		(0.064)		
Non-recurring tax benefit	(0.036)		(0.036)		(0.087)
Post-split pro forma diluted net income per share	\$ 0.192	\$ 0.099	\$ 0.583	\$	0.189

To supplement our consolidated financial statements presented on a GAAP basis, Autodesk uses pro forma measures of operating results, net income and net income per share, which are adjusted to exclude certain costs, expenses, gains and losses we believe appropriate to enhance an overall understanding of our past financial performance and also our prospects for the future. These adjustments to our GAAP results are made with the intent of providing both management and investors a more complete understanding of Autodesk's underlying operational results and trends and our marketplace performance. For example, the pro forma results are an indication of our baseline performance before gains, losses or other charges that are considered by management to be outside of our core operating results. In addition, these adjusted pro forma results are among the primary indicators management uses as a basis for our planning and forecasting of future periods. The presentation of this additional information is not meant to be considered in isolation or as a substitute for net income or diluted net income per share prepared in accordance with generally accepted accounting principles in the United States.

(In thousands)		
	October 31, 2004	January 31, 2004
	(Unaudited)	(Audited)
ASSETS:		
Current assets:     Cash and cash equivalents     Marketable securities     Accounts receivable, net     Inventories     Deferred income taxes     Prepaid expenses and other current     assets	\$ 377,148 56,917 168,044 12,530 56,985	\$ 282,249 81,275 166,816 17,365 25,410
Total current assets	697,520	597, 252
Marketable securities	83,899	165,976
Computer equipment, software, furniture and leasehold improvements, at cost: Computer equipment, software and furniture Leasehold improvements Less accumulated depreciation Net	193,845 32,625 (158,571) 67,899	206,319 34,526 (174,371) 66,474
Purchased technologies and capitalized software, net Goodwill, net Deferred income taxes, net Other assets	13,108 166,669 44,048 8,984 \$1,082,127	19,378 160,094  7,986 \$1,017,160
LIABILITIES AND STOCKHOLDERS' EQUITY:		
Current liabilities: Accounts payable Accrued compensation Accrued income taxes Deferred revenues Other accrued liabilities Total current liabilities	\$ 50,909 107,917 37,734 157,105 53,891 407,556	\$ 52,307 92,830 50,695 127,276 61,814 384,922
Deferred income taxes, net Other liabilities	1,293	7,849 2,746
Stockholders' equity: Preferred stock Common stock and additional paid-in capital Accumulated other comprehensive loss Deferred compensation Retained earnings Total stockholders' equity	 600,936 (4,432) (412) 77,186 673,278 \$1,082,127	473,673 (4,754) (451) 153,175 621,643 \$1,017,160
Autodesk, Inc. Condensed Consolidated Statements of Cash F (In thousands)		onths Ended
	0c1 2004	tober 31, 2003 naudited)
Operating Activities Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$ 155,740	\$ 62,717
Depreciation and amortization Stock compensation expense Net loss on fixed asset disposals Write-downs of cost method investment Tax benefits from employee stock plane		5 1,497 L 61 4
area and readed onal goof net	., , , ,	-

Changes in operating Net cash provided by operat	es (64,318 229,426	•					
Investing Activities Net sales and maturities of available-for-sale marketable securities Capital and other expenditures Business combinations, net of cash acquired Other investing activities (11,750) Other investing activities (1,487) Net cash provided by (used in) investing activities (29,291) (18,716) (11,750) (5,150) (51)							
Financing activities Proceeds from issuance of common stock, net of issuance costs Repurchases of common stock Dividends paid Net cash used in financing activities  211,456 50,454 (400,066) (81,062 (10,146) (10,076 (198,756) (40,684							
Effect of exchange rate cha cash equivalents	nges on ca	sh and	1,519	7,057			
Net increase in cash and ca Cash and cash equivalents a Cash and cash equivalents a	t beginnin	g of year	94,899 282,249 \$ 377,148	186,377			
Supplemental cash flow info Net cash paid during the		income taxe	es \$ 12,123	\$ 2,058			
Fiscal Year 2005	QTR 1	QTR 2	QTR 3 QTR	4 YTD2005			
Financial Statistics (in mi Total net revenues	llions): \$ 297.9	\$ 279.6	\$ 300.2	\$ 877.6			
License and other revenues	\$ 260.5	\$ 238.5	\$ 254.5	\$ 753.4			
Maintenance revenues	\$ 37.4	\$ 41.1	\$ 45.7	\$ 124.2			
Gross Margin	86%	86%	86%	86%			
GAAP Operating Expenses GAAP Operating Margin GAAP Net Income	\$ 202.5 18% \$ 42.5	\$ 190.0 18% \$ 39.2	\$ 202.9 18% \$ 74.1	\$ 595.4 18% \$ 155.7			
Pre-split GAAP Earnings Per Share (diluted) Split-adjusted GAAP	\$ 0.36	\$ 0.31	\$ 0.60	\$ 1.27			
Earnings Per Share (diluted) (F)	\$ 0.18	\$ 0.16	\$ 0.30	\$ 0.63			
Pro Forma Operating Expenses (A)(B) Pro Forma Operating	\$ 194.2	\$ 186.3	\$ 200.0	\$ 580.5			
Margin (A)(C) Pro Forma Net Income (A)(D)	21% \$ 51.3	19% \$ 44.2	19% \$ 47.7	20% \$ 143.2			
Pre-split Pro Forma Earnings Per Share		*	·	, -			
(diluted) (A)(E) Split-adjusted Pro Forma Earnings Per Share	\$ 0.43	\$ 0.35	\$ 0.38	\$ 1.17			
(diluted) (A)(F)	\$ 0.22	\$ 0.18	\$ 0.19	\$ 0.58			
Total Cash and Marketable Securities	\$ 519.4	\$ 571.7	\$ 518.0	\$ 518.0			
Days Sales Outstanding Capital Expenditures	43 \$ 5.9	51 \$ 9.9	50 \$ 13.5	50 \$ 29.3			
Cash from Operations	\$ 55.2	\$ 83.5	\$ 90.8	\$ 229.4			
GAAP Depreciation and Amortization	\$ 12.5	\$ 12.9	\$ 13.2	\$ 38.6			
Revenue by Geography (in mi	llions):						
Americas	\$ 121.5	\$ 115.1	\$ 137.0	\$ 373.6			
Europe Asia/Pacific	\$ 108.8 \$ 67.6	\$ 98.9 \$ 65.6	\$ 95.8 \$ 67.4	\$ 303.5 \$ 200.5			
Revenue by Division (in mil Design Solutions Segment	lions) (G) \$ 261.6	: \$ 243.8	\$ 257.9	\$ 763.3			
Manufacturing Solutions Division	\$ 44.8	\$ 44.2	\$ 50.4	\$ 139.4			
Infrastructure Solutions Division	\$ 33.5	\$ 31.4	\$ 33.0	\$ 98.0			
Building Solutions Group	\$ 27.2	\$ 28.8	\$ 29.1	\$ 85.0			
Platform Technology							

Group and other	\$ 1	56.1 \$	139.4	\$ 145.4	\$ 440.9
Discreet Segment	\$	36.1 \$	35.3	\$ 41.6	\$ 113.0
Upgrade Revenue (in mi Upgrade Revenue		66.2 \$	46.4	\$ 55.8	\$ 168.4
Deferred Maintenance R Deferred Maintenance	evenue (i	n million	s):		
Revenue Balance	\$	96.7 \$	107.2	\$ 113.2	\$ 113.2
Operating Income (Loss Design Solutions Discreet Unallocated amounts	\$12 \$	4.2 \ \$ 1.8 \ \$	106.5 5.2	\$ 115.8	\$ 12.4
Headcount: Headcount	3,	409	3,443	3,437	3,437
Common Stock Statistic Stock Outstanding Pre-split Pro Forma EPS Calculation	s:				
- diluted Post-split Pro Forma	119,283,	000 125,3	04,000	124,022,000	122,746,000
EPS Calculation - diluted	238,565,	000 250,6	07,000	248,045,000	245,492,000
Stock Repurchased - Pre-split basis	5,182,	600 1,6	59,800	4,016,100	10,858,500
Installed Base Statist	ics:				
Total AutoCAD-based Installed Base*	3,469,	400 3,5	14,600	3,571,800	3,571,800
*Includes prior period	adiustmo	nt of ann	rovimot	- 01v 20 000 c	contr

<sup>\*</sup>Includes prior period adjustment of approximately 28,000 seats

(A) To supplement our consolidated financial statements presented on a GAAP basis, Autodesk uses pro forma measures of operating results, net income and net income per share, which are adjusted to exclude certain costs, expenses, gains and losses we believe appropriate to enhance an overall understanding of our past financial performance and also our prospects for the future. These adjustments to our GAAP results are made with the intent of providing both management and investors a more complete understanding of Autodesk's underlying operational results and trends and our marketplace performance. For example, the pro forma results are an indication of our baseline performance before gains, losses or other charges that are considered by management to be outside of our core operating results.

In addition, these adjusted pro forma results are among the primary indicators management uses as a basis for our planning and forecasting of future periods. The presentation of this additional information is not meant to be considered in isolation or as a substitute for net income or diluted net income per share prepared in accordance with generally accepted accounting principles in the United States.

(B)	GAAP Operating Expenses Restructuring and other Pro Forma Operating	\$202.5 \$ (8.3)	\$ 190.0 \$( 3.7)	\$ 202.9 \$ (2.9)	-		\$595.4 \$(14.9)
	Expenses	\$194.2	\$ 186.3	\$ 200.0	\$		\$580.5
(C)	GAAP Operating Margin Restructuring and other Pro Forma Operating	18% 3%	18% 1%	18% 1%		0% 0%	18% 2%
	Margin	21%	19%	19%		0%	20%
(D)	GAAP Net Income Restructuring and	\$42.505	\$39.165	\$74.070	\$	\$	3155.740
		\$ 8.250	\$ 3.717	\$ 2.922	\$	\$	3 14.889
	other (H) Dividends Received Deduction benefit for current fiscal	\$(1.650)	\$(0.744)	\$(0.584)	\$	\$	5( 2.978)
		\$ 2.244	\$ 2.054	\$(4.298)	\$	\$	5

	Deduction benefit for prior fiscal years (H) Non-recurring tax benefit Pro Forma Net Income	\$ \$ \$51.	  349	\$ \$ \$44	  .192	\$	(8.905)	\$ 	\$(15.540) \$ (8.905) \$143.206
(E)	Pre-split GAAP Earnings Per Share (diluted)	\$ 0.	356	\$ 0	. 313	\$	0.597	\$ 	\$ 1.269
	Restructuring and					·			
	other Income tax effect on restructuring	\$ 0.	069	\$ 0	. 030	\$	0.024	\$ 	\$ 0.121
	and other (H) Dividends Received Deduction benefit for current fiscal	\$(0.	014)	\$(0	.006)	\$	(0.005)	\$ 	\$ (0.024)
	year (H) Dividends Received Deduction benefit for prior fiscal	\$ 0.	019	\$ 0	.016	\$	(0.035)	\$ 	\$
	years (H)	\$		\$		\$	(0.125)	\$ 	\$ (0.127)
	Non-recurring tax benefit Pre-split Pro Forma Earnings Per Share	\$		\$		\$	(0.072)	\$ 	\$ (0.073)
	(diluted)	\$ 0.	430	\$ 0	. 353	\$	0.384	\$ 	\$ 1.166

(F) On November 18, 2004 Autodesk announced the Board of Directors declared a 2-for-1 stock split on its common stock to be paid on December 20, 2004 to stockholders of record as of the close of business on December 6, 2004. As a result, we have presented the impact of this stock split on our GAAP and pro forma earnings per share for all prior fiscal periods.

Post-split GAAP Earnings Per Share (diluted)	\$ 0.178	\$ 0.156	\$ 0.299 \$ \$ 0.634
Restructuring and	<b>4</b> 0.1.0	<b>4</b> 0.200	<b>+</b> 0.200 <b>+ +</b> 0.00.
other	\$ 0.035	\$ 0.015	\$ 0.012 \$ \$ 0.061
Income tax effect on restructuring			
and other (H)	\$(0.007)	\$(0.003)	\$ (0.002) \$ \$ (0.012)
Dividends Received			
Deduction benefit			
for current fiscal	<b>.</b>	<b>.</b>	A (0.047) A
year (H)	\$ 0.009	\$ 0.008	\$ (0.017) \$ \$
Dividends Received Deduction benefit			
for prior fiscal			
years (H)	\$	\$	\$ (0.064) \$ \$ (0.064)
Non-recurring	Ψ	Ψ	Ψ (0.004) Ψ Ψ (0.004)
tax benefit	\$	\$	\$ (0.036) \$ \$ (0.036)
Post-split Pro Forma	Ψ	Ψ	Ψ (0.000) Ψ Ψ (0.000)
Earnings Per Share			
(diluted)	\$0.215	\$0.176	\$ 0.192 \$ \$ 0.583
` '	•		

- (G) In the third quarter of fiscal 2005, Autodesk modified its segment disclosure. For purposes of comparison with previous periods, the segment data has been restated to reflect the current segment reporting.
- (H) In the third quarter of fiscal 2005, Autodesk determined that its consolidated fiscal year effective income tax rate declined from 24% to 20%.
  For purposes of comparison, we have assumed the new estimated

For purposes of comparison, we have assumed the new estimated effective income tax rate of 20% in calculating our pro forma net income and pro forma earnings per share for each individual quarter of fiscal 2005.

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