Safe Harbor

Each of the presentations today will contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the third quarter and fiscal year 2022; total addressable market (TAM), our long term financial and operational goals; our M&A strategy; our capital allocation initiatives; and our stock repurchase program. These statements reflect management’s current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain subscriptions, billings, revenue, deferred revenue, margins and cash flow growth; difficulty in predicting those financial and performance metrics; failure to maintain spend management; developments in the COVID-19 pandemic and the resulting impact on our business and operations, general market, political, economic, and business conditions, failure to successfully integrate acquisitions and manage transitions to new business models and markets, including our efforts to expand in construction and manufacturing, and attract customers to our cloud-based offerings; failure to successfully expand adoption of our products; and negative developments in worldwide economic, business or political conditions.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Non-GAAP Financial Measures

These presentations include certain non-GAAP financial measures. Please see the section entitled “Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures” in the Appendices attached to the presentations for an explanation of management’s use of these measures and a reconciliation of the most directly comparable GAAP financial measures.
Creating Customer Value at the Intersection of Products and Industries

Raji Arasu
Executive Vice President and Chief Technology Officer
INDUSTRY CONVERGENCE  CONNECTED EVERYTHING  DIGITAL TRANSFORMATION
INDUSTRY CONVERGENCE

- Design and Make in manufacturing
- Connected Construction in AEC
- Physical and digital experiences converging in AEC and M&E
CONNECTED EVERYTHING

- Connected workflows
- Connected data
- Connected teams
DIGITAL TRANSFORMATION

- Insights and AI embedded through the lifecycle
- Augmented workforce
- Consumers want smart products
Platform Accelerates Innovation For Our Customers
AUTODESK® FORGE
Will Power Our Strategic Growth
We’re Focusing on Three Areas in Forge

- Extending MODERN CLOUD SERVICES
- Connecting DATA EXPERIENCES
- Igniting the DEVELOPER ECOSYSTEM
- Cloud-based
- Trusted
- Shared capabilities
- Productivity
- Hybrid experiences

Extending MODERN CLOUD SERVICES

Connecting DATA EXPERIENCES

Igniting the DEVELOPER ECOSYSTEM
Hybrid Experiences Deliver Device Independence for Complex Projects

- Offline Mode
- Native Optimizations
- Adaptive Experiences
- Fluid data between products
- Cross-industry project experience
- Cross-industry user access

Connecting DATA EXPERIENCES
Data Lost Between Phases

1. Data loss
2. Re-work
3. Disconnected workflows

CONCEPT | ENGINEERING | VALIDATE | MANUFACTURE
Exchanging Data Fluidly Between All Products
Revit to Inventor, and Revit to Microsoft Power Automate

Users can publish granular changes from their model that can be received and understood by other Autodesk products as well as third parties.
Prioritizing 50+ Fluid Data Workflows

Visualizing the need for collaboration within industries, and convergence across industries
Cross-Industry Project Experience

Next step will be providing users with the same experience across Autodesk products

Users will be able to search for and access any of their Autodesk product data from any of our desktop, web, and mobile products.
Cross-Industry User Access

Foundational to helping customers collaborate on projects

Users can manage features and users, and access data for all of their projects in a single location.
- Platform experience
- Forge APIs
- App store
- Platform as a Product

Extending MODERN CLOUD SERVICES

Connecting DATA EXPERIENCES

Igniting the DEVELOPER ECOSYSTEM
Our History of Creating Extensible Open Platform

1000’s of developers and users
~20K core APIs

AUTOCAD

100’s of 3rd-party plugin developers
1000’s of tools developed by customers

MAYA
Igniting Our Developer Ecosystem

↑ 29% YoY
ACTIVE FORGE DEVELOPERS

↑ 396% YoY
PAID API USAGE

209B
API CALLS LAST 12 MONTHS
↑ 71% YoY
Forge APIs are driving value for a Fortune 500 manufacturing company

Enabling Emerson customers to configure 740K models each year directly on their website.

Brad Budde
VP of Digital, Emerson Automation Solutions

“We learned from external research that when a manufacturer provides CAD drawings used by customers in engineering design, 68% of the time they go on to get the purchase order.”
A global architectural firm used Forge APIs to help hospital systems proactively manage COVID-19

Perkins&Will built a product called HealthFormer to support emergency planning and management of patient beds, allowing health workers to visualize models in real-time.

Forge provides a backbone for extending the firm’s design models into new client-facing applications.
Scaling Our App Store

3,900+ PUBLISHED APPS

1.1M DOWNLOADS/YEAR
We’re Delivering Platform as a Product

Customers, developers, ISVs, systems integrators, and partners are asking for more APIs to integrate into their workflows

- Digital Twin - Tandem
- Granular and interconnected Data
- Integration with ERPs – Sage, SFDC, SAP, Oracle
- Connectors with IOT data
- And many more
An Open Platform Accelerates the Flywheel Effect

Adding value to customers, third-party developers, partners, and Autodesk
How We Win

CONNECTED WORKFLOWS
THROUGH DATA EXPERIENCES

HYBRID EXPERIENCES
THROUGH MODERN CLOUD SERVICES

PLATFORM AS A PRODUCT
THROUGH DEVELOPER ECOSYSTEM

DELIVERING IMPACTFUL OUTCOMES FOR OUR CUSTOMERS