Safe Harbor

Each of the presentations today will contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the first fiscal quarter and fiscal year 2019; our long term financial and operational goals; our M&A strategy; our capital allocation initiatives; and our stock repurchase program. These statements reflect management’s current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain ARR, ARPS, subscriptions, billings, revenue, deferred revenue, operating margins and cash flow growth; difficulty in predicting those financial and performance metrics; failure to maintain spend management; failure to successfully manage transitions to new business models and markets, including our efforts to expand in construction and manufacturing, convert customers to subscription plans, and attract customers to our cloud-based offerings; failure to successfully expand adoption of our products; and negative developments in worldwide economic or political conditions.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Non-GAAP Financial Measures
These presentations include certain non-GAAP financial measures. Please see the section entitled “Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures” in the Appendices attached to the presentations for an explanation of management’s use of these measures and a reconciliation of the most directly comparable GAAP financial measures.
The Opportunity in Construction and Manufacturing

Lisa Campbell
SVP, Business Strategy and Marketing
Not Much Has Changed in Last 50 Years
Wave of Disruption Spreading Through Manufacturing
The Opportunity in Construction
7 BILLION
Productivity Index

Sources: OECD; WIOD; GGCD-10; World Bank; BEA; BLS; National statistical agencies of Turkey, Malaysia, and Singapore; Rosstat; McKinsey Global Institute analysis (2014)
From Chaos... ...to Order
Must Build More Sustainable Cities
1 in 5 New Jobs Added in February Were in Construction

U.S. Adds 313,000 Jobs in February; Wage Growth Eases

The U.S. economy added 313,000 new jobs last month, the strongest monthly gain since July 2016. The unemployment rate remained at 4.1% for the fifth straight month. Wages growth rose by 2.6% from a year earlier.

A Labor Market Bright Spot: Construction

A key bright spot in the labor market recently has been construction, where employers added 61,000 new jobs in February, the biggest increase in almost 11 years for that sector. Over the last four months, construction has added 185,000 new jobs.
Estimated Growth in Construction Jobs
Worldwide by 2030 using current spending trendlines

53M+ from spending on BUILDINGS

34M+ from spending on INFRASTRUCTURE

>200M to meet expected growth rates

## Construction is at a Tipping Point in its Use of Technology

Increasing pace of daily mobile device usage

<table>
<thead>
<tr>
<th>Device</th>
<th>2013</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Laptop</td>
<td>79%</td>
<td>83%</td>
</tr>
<tr>
<td>Tablet</td>
<td>52%</td>
<td>73%</td>
</tr>
<tr>
<td>Smartphone</td>
<td>52%</td>
<td>68%</td>
</tr>
</tbody>
</table>

$12B
Existing TAM in Design by 2020

Source: Cambashi and Oxford Economics

The TAM numbers presented are estimates and are likely understated given the impact of piracy rates, availability of free software, in-house development, new uses, and other variables.
Existing TAM in Design by 2020

$12B

New TAM in Construction by 2020

$10B

Source: Cambashi and Oxford Economics

The TAM numbers presented are estimates and are likely understated given the impact of piracy rates, availability of free software, in-house development, new uses, and other variables.
> $1.6B

VC funding of construction technology startups since 2016

Sources: Pitchbook, Crunchbase, AngelList, CB Insights, company discussions
$11M Removed from initial estimate

12 Weeks shaved from schedule
<table>
<thead>
<tr>
<th>Change</th>
<th>Task Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>3hrs → 1hr</td>
<td>Progress inspections</td>
</tr>
<tr>
<td>10min → 1min</td>
<td>Logging each issue</td>
</tr>
<tr>
<td>6hrs → 30min</td>
<td>Weekly quality checks</td>
</tr>
<tr>
<td>&gt;14K hrs</td>
<td>Saved per month (70 projects)</td>
</tr>
</tbody>
</table>

**Balfour Beatty**
BIM 360 Subscriptions

Accelerating growth

10x

Subscription growth in three years
3RD PARTY APPLICATIONS

BUILDING INFORMATION MODEL

AUTODESK FORGE

DESIGN
AUTHORING
COLLABORATION
DETAILING

PLAN
CLASH DETECTION
CONSTRUCTABILITY
COORDINATION

BUILD
QUALITY / SAFETY
PROGRESS TRACKING
WORK COORDINATION

OPERATE
COMMISSIONING
HANDOVER
MAINTENANCE
Steel price projections: 48% chance of weather delays to current schedule. Typical subcontractor performance vs. plan: 29M site photos, 21M models, 30M issues.

Analytics & Insight

BUILDING INFORMATION MODEL

AUTODESK FORGE

BIM 360

ANALYTICS & INSIGHT

DESIGN
AUTHORING
COLLABORATION
DETAILING

PLAN
CLASH DETECTION
CONSTRUCTABILITY
COORDINATION

BUILD
QUALITY / SAFETY
PROGRESS TRACKING
WORK COORDINATION

OPERATE
COMMISSIONING
HANDOVER
MAINTENANCE
93% of the ENR Top 250 use Autodesk BIM design solutions

Percentage as of June 2017, including Revit
Industrialized Construction
ONLY AUTODESK
The Opportunity in Manufacturing
More People
More Products & Customization

372K new products introduced per year
High Volume (Scale)

Low Volume (Scope)
Generative Design & Manufacturing
$16B

Existing TAM in Design by 2020

Source: Cambashi and Oxford Economics
The TAM numbers presented are estimates and are likely understated given the impact of piracy rates, availability of free software, in-house development, new uses, and other variables.
$16B
Existing TAM in Design by 2020

+ $11B
New TAM in Manufacturing by 2020

Source: Cambashi and Oxford Economics
The TAM numbers presented are estimates and are likely understated given the impact of piracy rates, availability of free software, in-house development, new uses, and other variables.
New funds announced for hardware startups since 2016

> $32B
1/2
Component weight with same capacity engine

50%
Faster time to market

“Fusion 360 allows us to replace our traditionally siloed CAD, CAM and data management tools with one single connected platform that’s capable of supporting generative design and manufacturing workflows.”

Jay Tedeschi, Project Engineer

Image courtesy of BAC Ltd. / Monty Rakusen
1M lbs.  Sheet metal processed every month

100%  Unique orders

“Autodesk allows us to automate not just one function in our business but the entire sales, design, and manufacturing process. It’s about creating sustainable growth and expansion in the markets that we serve.”

Tony Rossi, VP Marketing & Strategy
Fusion 360 Monthly Active Users

4x growth in 15 months and accelerating
Fusion 360  Fusion Lifecycle  Fusion Production
Winning Manufacturing

DESIGN
CONCEPT & ENGINEER

SIMULATE
MODEL-BASED SIMULATION

MANUFACTURE
PLAN, PROGRAM, PRODUCE

OPERATE
SELL & MAINTAIN

FUSION 360™
ANALYTICS & INSIGHT

PRODUCT MODEL

AUTODESK FORGE
ONLY AUTODESK