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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange

Act of 1934

For the quarterly period ended October 31, 2000

OR

Transition report pursuant to Section 13 or 15(d) of the Securities
Exchange Act of 1934

Commission File Number: 0-14338

AUTODESK, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

94-2819853
(I.R.S. Employer
Identification No.)

111 McInnis Parkway
San Rafael, California 94903
(Address of principal executive offices)

Telephone Number (415) 507-5000
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days:

Yes No

As of November 30, 2000, there were approximately 56.4 million shares of the Registrant's Common Stock outstanding.

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AUTODESK, INC.

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PART I. FINANCIAL INFORMATION

ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

AUTODESK, INC.
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
 (In thousands, except per share data)
 (Unaudited)

	Three months ended October 31,		Nine months ended October 31,	
	2000	1999	2000	1999
Net revenues	\$ 221,849	\$ 202,072	\$ 671,428	\$ 599,956
Costs and expenses:				
Cost of revenues	37,884	35,220	112,611	107,242
Marketing and sales	73,978	75,439	215,132	237,607
Research and development	42,658	41,151	125,185	124,441
General and administrative	32,387	32,168	97,315	101,210
Amortization of goodwill and purchased intangibles	5,856	7,801	20,916	22,838
Nonrecurring (credits) charges	(434)	14,728	(1,234)	36,510
	192,329	206,507	569,925	629,848
Income (loss) from operations	29,520	(4,435)	101,503	(29,892)
Interest and other income, net	6,372	6,482	13,646	16,798
Income (loss) before income taxes	35,892	2,047	115,149	(13,094)
Provision for income taxes	(11,485)	(654)	(36,824)	(2,268)
Equity in net loss of affiliate	(5,896)	-	(13,455)	-
Net income (loss)	\$ 18,511	\$ 1,393	\$ 64,870	\$ (15,362)
Basic net income (loss) per share	\$ 0.33	\$ 0.02	\$ 1.12	\$ (0.25)
Diluted net income (loss) per share	\$ 0.32	\$ 0.02	\$ 1.09	\$ (0.25)
Shares used in computing basic net income (loss) per share	56,681	61,157	57,825	60,300
Shares used in computing diluted net income (loss) per share	57,073	61,482	59,319	60,300

See accompanying notes.

AUTODESK, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
ASSETS
(In thousands)

	October 31, 2000 (Unaudited)	January 31, 2000 (Audited)
Current assets:		
Cash and cash equivalents	\$ 95,900	\$ 108,641
Marketable securities	147,003	250,290
Accounts receivable, net	150,495	110,839
Inventories	18,070	19,264
Deferred income taxes	25,558	27,670
Prepaid expenses and other current assets	27,506	28,555
	-----	-----
Total current assets	464,532	545,259
	-----	-----
Marketable securities	190,593	181,992
Computer equipment, furniture, and leasehold improvements, at cost:		
Computer equipment and furniture	161,600	142,528
Leasehold improvements	23,042	22,723
Less accumulated depreciation	(137,324)	(123,367)
	-----	-----
Net computer equipment, furniture, and leasehold improvements	47,318	41,884
Purchased technologies and capitalized software, net	18,076	29,029
Goodwill, net	56,080	75,489
Deferred income taxes	41,157	27,818
Other assets	12,188	5,855
	-----	-----
	\$ 829,944	\$ 907,326
	=====	=====

See accompanying notes.

AUTODESK, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
LIABILITIES, MINORITY INTEREST AND STOCKHOLDERS' EQUITY
(In thousands)

	October 31, 2000 (Unaudited)	January 31, 2000 (Audited)
Current liabilities:		
Accounts payable	\$ 47,750	\$ 45,310
Accrued compensation	45,252	50,448
Accrued income taxes	105,340	88,006
Deferred revenues	45,830	33,604
Other accrued liabilities	78,912	82,024
	-----	-----
Total current liabilities	323,084	299,392
	-----	-----
Deferred income taxes	4,043	4,380
Other liabilities	1,284	1,255
Commitments and contingencies		
Minority interest	13,730	-
Stockholders' equity:		
Common stock and additional paid-in capital	473,004	561,814
Accumulated other comprehensive loss	(18,741)	(14,822)
Deferred compensation	(927)	(1,338)
Retained earnings	34,467	56,645
	-----	-----
Total stockholders' equity	487,803	602,299
	-----	-----
	\$ 829,944	\$ 907,326
	=====	=====

See accompanying notes.

AUTODESK, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(Unaudited)

	Nine months ended October 31,	
	2000	1999
Operating activities		
Net income (loss)	\$ 64,870	\$ (15,362)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	52,498	61,171
Net loss on asset disposals	1,570	3,240
Equity in net loss of affiliate	13,455	-
Charge for acquired in-process research and development	-	3,287
Changes in operating assets and liabilities	(3,854)	(22,640)
Net cash provided by operating activities	128,539	29,696
Investing activities		
Net maturities (purchases) of marketable securities	96,206	(197,675)
Capital expenditures	(24,911)	(16,395)
Business combinations, net of cash acquired	-	(25,642)
Investments in unconsolidated entities	(23,800)	-
Other investing activities	6,769	5,345
Net cash provided by (used in) investing activities	54,264	(234,367)
Financing activities		
Repayment of notes payable and borrowings	(221)	(587)
Repurchases of common stock	(292,744)	-
Proceeds from issuance of common stock, net of issuance costs	107,029	146,239
Dividends paid	(10,333)	(11,000)
Minority interest	13,957	-
Net cash (used in) provided by financing activities	(182,312)	134,652
Effect of exchange rate changes on cash and cash equivalents	(13,232)	(6,048)
Discreet Logic activity for the one month ended January 31, 1999	-	320
Net decrease in cash and cash equivalents	(12,741)	(75,747)
Cash and cash equivalents at beginning of year	108,641	258,941
Cash and cash equivalents at end of period	\$ 95,900	\$ 183,194
Supplemental cash flow information:		
Cash paid during the period for income taxes	\$ 9,184	\$ 40,333

See accompanying notes.

AUTODESK, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. Basis of Presentation

The accompanying condensed consolidated financial statements reflect all adjustments (consisting only of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the financial position and operating results for the interim periods. These statements should be read in conjunction with the consolidated financial statements and notes thereto, together with management's discussion and analysis of financial condition and results of operations, contained in Autodesk's fiscal 2000 Annual Report on Form 10-K. The results of operations for the three and nine months ended October 31, 2000 are not necessarily indicative of the results for the entire fiscal year ending January 31, 2001.

2. Recently Issued Accounting Standards

Beginning in March 2000, the Emerging Issues Task Force (EITF) of the Financial Accounting Standards Board issued specific accounting guidance in response to a number of issues raised by the Securities and Exchange Commission (SEC) related to accounting for Internet activities. This new guidance, which includes the accounting for Web site development costs, hosting revenues, sales incentives, and the classification of shipping and handling fees and costs, takes effect at various times during the third and fourth quarters of fiscal 2001. Management believes that the adoption of this new guidance will not have a material effect on Autodesk's financial position, results of operations, or classification of net revenues and costs.

In December 1999, the SEC issued Staff Accounting Bulletin No. 101, "Revenue Recognition in Financial Statements" ("SAB 101"). Autodesk will adopt SAB 101 in the fourth quarter of fiscal 2001. Management believes that Autodesk's practices and policies are in compliance with SAB 101.

During June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133"). This Statement requires Autodesk to recognize all derivatives on the balance sheet at fair value. Autodesk will adopt SFAS 133 in the first quarter of fiscal 2002. Upon adoption, Autodesk will be required to adjust hedging instruments to fair value on the balance sheet and recognize the offsetting gains or losses as adjustments to be reported in net income or other comprehensive income, as appropriate. Management continues to evaluate the impact of SFAS 133 on its financial statements and related disclosures. Had Autodesk adopted the provisions of SFAS 133 during the quarter ended October 31, 2000, the impact to its financial position and results of operations would not have been material.

3. Net Income (Loss) Per Share

The following is a reconciliation of the numerators and denominators used in the basic and diluted net income (loss) per share amounts:

(In thousands)	Three months ended October 31, -----		Nine months ended October 31, -----	
	2000 ----	1999 ----	2000 ----	1999 ----
Numerator:				
Numerator for basic and diluted per share amount -- net income (loss)	\$ 18,511 =====	\$ 1,393 =====	\$ 64,870 =====	\$ (15,362) =====
Denominator:				
Denominator for basic net income (loss) per share -- weighted average shares	56,681	61,157	57,825	60,300
Effect of dilutive common stock options	392	325	1,494	-
	-----	-----	-----	-----
Denominator for dilutive net income (loss) per share	57,073 =====	61,482 =====	59,319 =====	60,300 =====

For the three months ended October 31, 2000 and 1999, options to purchase 10.3 million and 15.2 million shares, respectively, were excluded from the computation of diluted net income per share. For the nine months ended October 31, 2000 options to purchase 5.3 million shares were excluded from the computation of diluted net income per share. These options were excluded because the options' exercise prices were greater than the average market prices of Autodesk's common stock during the respective periods.

For the nine months ended October 31, 1999, all outstanding options were excluded from the computation of diluted net loss per share because Autodesk incurred a loss.

4. Comprehensive Income (Loss)

Autodesk's total comprehensive income (loss) was as follows:

(In thousands)	Three months ended October 31, -----		Nine months ended October 31, -----	
	2000 ----	1999 ----	2000 ----	1999 ----
Net income (loss)	\$ 18,511	\$ 1,393	\$ 64,870	\$ (15,362)
Other comprehensive income (loss), net	(2,872)	3,479	(3,919)	(1,517)
	-----	-----	-----	-----
Total comprehensive income (loss)	\$ 15,639 =====	\$ 4,872 =====	\$ 60,951 =====	\$ (16,879) =====

5. Investment in Affiliate -- Buzzsaw.com, Inc.

In April 2000, Autodesk invested an additional \$17.5 million in Buzzsaw.com, Inc., which was formed by Autodesk during the third quarter of fiscal 2000. Autodesk currently maintains approximately a 40 percent interest in Buzzsaw.com, and accounts for this investment under the equity method of accounting.

During the nine months ended October 31, 2000, Autodesk recognized \$13.5 million of losses, of which \$5.9 million was recognized during the third quarter. These losses represent Autodesk's proportionate share of Buzzsaw.com's losses from April through October 2000. The carrying value of Autodesk's investment in Buzzsaw.com was \$0.1 million at October 31, 2000, and is included in Other Assets in the Condensed Consolidated Balance Sheet.

6. Minority Interest - RedSpark, Inc.

In April 2000, Autodesk formed RedSpark, Inc. In October 2000, RedSpark received \$14.0 million of third party venture funding. Autodesk currently maintains a majority interest in RedSpark, and consolidates RedSpark's financial position and results of operations.

The minority interest at October 31, 2000 represents equity funding received by RedSpark from third party investors, net of allocated losses for the month of October.

7. Restructuring Accruals

The following table sets forth the activity during the nine months ended October 31, 2000 associated with restructurings that occurred during fiscal 2000:

(In thousands)	Balance at February 1, 2000	Additions	Charges Utilized	Reversals	Balance at October 31, 2000
Employee termination costs	\$ 1,000	\$ 0	\$ (395)	\$ (428)	\$ 177
Office closure costs	700	0	(319)	(281)	100
Legal entity liquidations	500	0	(61)	(325)	114
Total	\$ 2,200	\$ 0	\$ (775)	\$ (1,034)	\$ 391

The \$1.0 million of reversals is included in Nonrecurring (Credits) Charges in the Condensed Consolidated Statement of Operations. Of this amount, \$0.4 million was recognized during the third quarter. Certain accruals established in fiscal 2000 were settled for less than originally estimated.

8. Segments

Autodesk's operating results have been aggregated into two reportable segments: the Discreet Segment and the Design Solutions Segment.

The Discreet Segment derives revenues from the sale of its products to creative professionals for a variety of applications, including feature films, television programs, commercials, music and corporate videos, interactive game production, live broadcasting and Web design.

The Design Solutions Segment derives revenues from the sale of design software products for professionals, occasional users or consumers who design, draft and diagram, and from the sale of mapping and geographic information systems technology to public and private users.

Autodesk evaluates each segment's performance on the basis of income from operations before income taxes. Autodesk currently does not separately accumulate and report asset information by segment. Information concerning the operations of the reportable segments is as follows:

(In thousands)	Three months ended October 31,		Nine months ended October 31,	
	2000	1999	2000	1999
Net revenues:				
Design Solutions	\$ 171,520	\$ 156,185	\$ 524,756	\$ 473,360
Discreet	50,329	45,887	146,672	126,596
	\$ 221,849	\$ 202,072	\$ 671,428	\$ 599,956
Income (loss) from operations:				
Design Solutions	\$ 112,472	\$ 73,925	\$ 375,911	\$ 219,821
Discreet	8,004	5,289	18,410	(15,163)
Unallocated amounts/1/	(90,956)	(83,649)	(292,818)	(234,550)
	\$ 29,520	\$ (4,435)	\$ 101,503	\$ (29,892)

/1/ Unallocated amounts are attributed primarily to other geographic costs and expenses that are managed outside the reportable segments.

9. Stock Repurchase Program

The Board of Directors has approved a plan to repurchase up to 16.0 million shares of Autodesk's common stock. Of these 16.0 million shares, 10.1 million have been repurchased as of October 31, 2000. The primary purpose of the stock repurchase program is to help offset the dilution to earnings per share caused by the issuance of stock under the employee stock plans.

During the nine months ended October 31, 2000, Autodesk repurchased and retired 7.2 million shares of its common stock, of which 2.0 million shares were repurchased and retired during the third quarter at an average repurchase price of \$29.13 per share. As a result of the stock repurchase activity during the past nine months, common stock and additional paid-in capital and retained earnings were reduced by \$214.0 million and \$78.8 million, respectively.

Through a series of equity collar contracts that were entered into with a financial institution, Autodesk has the option to purchase and retire 1.2 million shares of its common stock. The underlying put and call options, which are at various prices and expire in December 2000, give Autodesk the choice of physical, cash and net share settlement methods.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The discussion below contains trend analyses and other forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements, trend analyses and other information contained below relating to markets for our products and trends in revenue, as well as other statements including such words as "anticipate," "believe," "plan," "estimate," "expect," "goal," and "intend" and other similar expressions constitute forward-looking statements. These forward-looking statements are subject to business and economic risks, and our actual results could differ materially from those set forth in the forward-looking statements as a result of the factors set forth below, including "Risk Factors Which May Impact Future Operating Results" as well as factors set forth in our fiscal 2000 Annual Report on Form 10-K.

Results of Operations

Three Months Ended October 31, 2000 and 1999

Net revenues. Our net revenues for the third quarter were \$221.8 million, as compared to \$202.1 million in the third quarter of the prior fiscal year. The 10 percent growth reflected increased net revenues in the Americas of 16 percent and in Asia/Pacific of 20 percent as compared to the same period in the prior fiscal year. Sales in Europe declined 4 percent as compared to the same period in the prior fiscal year, primarily as a result of unfavorable exchange rate movements. In addition, net revenues for the Discreet Segment increased 10 percent compared to the third quarter in the prior fiscal year. The net revenues for the Design Solutions Segment also increased 10 percent compared to the third quarter in the prior fiscal year. Sales of AutoCAD and AutoCAD upgrades, which were reflected in the net revenues for the Design Solutions Segment, accounted for approximately 33 percent of our consolidated net revenues in the third quarter of fiscal 2001 and 32 percent of our consolidated net revenues in the same period of fiscal 2000.

The stronger value of the US dollar, relative to international currencies, had a negative impact on net revenues in the third quarter of the current fiscal year. Had the rates from the prior year been in effect in the third quarter of fiscal 2000, translated international revenue billed in local currencies would have been \$10.0 million higher. We believe that unfavorable exchange rates will continue to have a negative impact on next quarter's net revenues. International sales, including exports from the U.S., accounted for approximately 64 percent of our net revenues in the third quarter of fiscal 2001 as compared to 61 percent in the same period of the prior fiscal year.

Product returns, consisting principally of stock rotation, are recorded as a reduction of revenues. Product returns as a percentage of revenues have historically ranged from two to six percent quarterly. The level of product returns is impacted by the timing of new product releases, as well as the quality and market acceptance of new products.

Cost of revenues. When expressed as a percentage of net revenues, cost of revenues remained constant at 17 percent of net revenues for both the third quarter of the current and prior fiscal year. Cost of revenues for the third quarter of the current fiscal year reflected lower royalty and software amortization costs of \$2.0 million offset by higher professional fees, material costs, and employee-related expenses. Royalty costs declined as a result of the expiration of some of our royalty arrangements in fiscal 2000. Cost of revenues as a percentage of net revenues has been and may continue to be impacted by the mix of product sales, software amortization costs, royalty rates for licensed technology embedded in our products, and the geographic distribution of sales.

Marketing and sales. Marketing and sales expenses were 33 percent of net revenues in the third quarter of fiscal 2001 as compared to 37 percent of net revenues in the third quarter of fiscal 2000. This difference was partially due to lower advertising and promotion expenses and spending related to product launches,

totaling \$3.1 million, offset in part by higher employee-related expenses. We expect to continue to make significant investments in marketing and sales, both in absolute dollars and as a percentage of net revenues.

Research and development. Research and development expenses were \$42.7 million in the third quarter of fiscal 2001 as compared to \$41.2 million in the third quarter of the prior year. The difference was primarily due to higher employee related costs. We anticipate that research and development expenses will increase in future periods as a result of product development efforts by our market groups and incremental personnel costs.

General and administrative. General and administrative expenses were 15 percent of net revenues in the third quarter of fiscal 2001 as compared to 16 percent of net revenues in the third quarter of the prior fiscal year. This difference was primarily due to lower professional fees and depreciation costs, partially offset by higher employee-related costs. We expect that general and administrative expenses will continue to be significant in future periods to support spending on infrastructure, including continued investment in our worldwide information systems.

Amortization of goodwill and purchased intangibles. Amortization of goodwill and purchased intangibles was \$5.9 million in the third quarter of fiscal 2001 as compared to \$7.8 million in the third quarter of the prior year due to some intangibles reaching the end of their estimated useful lives.

Nonrecurring (credits) charges. During the third quarter of fiscal 2001, we reversed \$0.4 million related to restructuring accruals established in fiscal 2000. The accruals were settled for less than originally estimated. During the quarter ended October 31, 1999, we recognized \$14.7 million of nonrecurring charges related to restructuring activity.

Interest and other income. Interest and other income, net was \$6.4 million in the third quarter of fiscal 2001 compared to \$6.5 million in the corresponding period of the prior year. The slight difference was related to lower investment balances resulting from cash used for share repurchase activity.

Provision for income taxes. Our effective income tax rate was 32 percent for the third quarters of both fiscal 2001 and 2000. Consistent with last year, the effective tax rate for the third quarter of fiscal 2001 is less than the federal statutory rate of 35 percent due to the benefits associated with our foreign earnings which are taxed at rates different from the federal statutory rate, research credits and tax-exempt interest, partially offset by non-deductible goodwill amortization.

Equity in net loss of affiliate. The \$5.9 million equity in net loss of affiliate represents our proportionate share of Buzzsaw.com's August through October 2000 losses. We expect our equity in net losses of Buzzsaw.com to continue to be significant in the remaining quarter of the current fiscal year.

RedSpark, Inc. During the second quarter of fiscal 2001, we formed RedSpark, Inc. Autodesk currently maintains a majority interest in RedSpark, and as such the financial position and results of operations of RedSpark are consolidated and included within the operating expense categories of our statement of operations. We expect to continue to consolidate RedSpark through the end of the current fiscal year and expect losses next quarter to be significant. The extent of our exposure to RedSpark's results of operations is dependent upon Autodesk's future level of ownership interest, which will depend on the amount of RedSpark equity issued to other investors in the future.

Nine Months Ended October 31, 2000 and 1999
- - - - -

Net revenues. Our net revenues for the nine months ended October 31, 2000 were \$671.4 million, as compared to \$600.0 million in the same period of the prior fiscal year. Increases in the Americas net revenues of 18 percent and increases in Asia/Pacific's net revenues of 25 percent more than offset a decrease of 3 percent in net revenues in Europe, as compared to the same period in the prior fiscal year. The decrease in European net revenues was primarily caused by unfavorable exchange rate movements. Net revenues for the Discreet Segment increased 16 percent compared to the same

period in the prior fiscal year. The net revenues for the Design Solutions Segment increased 11 percent compared to the same period in the prior fiscal year. Sales of AutoCAD and AutoCAD upgrades, which were reflected in the net revenues for the Design Solutions Segment, accounted for approximately 32 percent of our consolidated net revenues in the first nine months of fiscal 2001 and 39 percent of our consolidated net revenues in the first nine months of fiscal 2000.

The stronger value of the US dollar, relative to international currencies, had a significant negative impact on net revenues in the first nine months of the current fiscal year.

Product returns, consisting principally of stock rotation, are recorded as a reduction of revenues and represented approximately 3 percent of consolidated revenues during the nine months ended October 31, 2000 as compared to 5 percent during the same period last year. We anticipate that the level of product returns in future periods will continue to be impacted by the timing of new product releases, as well as the quality and market acceptance of new products.

Cost of revenues. When expressed as a percentage of net revenues, cost of revenues were 17 percent of net revenues in the nine months ended October 31, 2000 as compared to 18 percent of net revenues for the nine months ended October 31, 1999. This difference was primarily due to reduced royalty costs of \$3.8 million that resulted from the expiration of some of our royalty arrangements in fiscal 2000 and reduced software amortization costs, offset in part by higher employee-related expenses and professional fees. Cost of revenues as a percentage of net revenues has been and may continue to be impacted by the mix of product sales, software amortization costs, royalty rates for licensed technology embedded in our products, and the geographic distribution of sales.

Marketing and sales. Marketing and sales expenses were 32 percent of net revenues in the nine months ended October 31, 2000 compared to 40 percent of net revenues in the same period of the prior fiscal year. This difference was partially due to lower employee-related expenses of \$6.2 million. Additionally, during the nine months ended October 31, 1999, we incurred advertising and promotion costs related to the March 1999 launch of AutoCAD 2000. We expect to continue to make significant investments in marketing and sales, both in absolute dollars and as a percentage of net revenues.

Research and development. Research and development expenses were \$125.2 million in the nine months ended October 31, 2000 compared to \$124.4 million in the same period of the prior fiscal year. Lower facilities costs were offset by additional spending by acquired businesses. We anticipate that research and development expenses will increase in future periods as a result of product development efforts by our market groups and incremental personnel costs.

General and administrative. General and administrative expenses were 14 percent of net revenues in the first nine months of fiscal 2001 as compared to 17 percent of net revenues in the same period of the prior fiscal year. This difference was primarily due to lower employee-related spending and lower spending related to information systems. We expect that general and administrative expenses will continue to be significant in future periods to support spending on infrastructure, including continued investment in our worldwide information systems.

Amortization of goodwill and purchased intangibles. Amortization of goodwill and purchased intangibles was \$20.9 million for the nine months ended October 31, 2000 as compared to \$22.8 million for the same period in the prior fiscal year due to some intangibles reaching the end of their estimated useful lives. We expect amortization of goodwill and purchased intangibles to continue to decline in future periods.

Nonrecurring (credits) charges. During the first nine months of fiscal 2001, we reversed \$1.2 million related to one-time accruals established in fiscal 2000. Of the \$1.2 million, \$1.0 million related to restructuring accruals established in fiscal 2000. The accruals were settled for less than originally estimated. During the nine months ended October 31, 1999, we recognized \$36.5 million of nonrecurring charges related to restructuring activity and the acquisitions of Discreet Logic Inc. and VISION* Solutions.

Interest and other income. Interest and other income, net was \$13.6 million in the first nine months of fiscal 2001 compared to \$16.8 million in the corresponding period of the prior year. The difference was related to lower investment balances resulting from cash used for share repurchase activity.

Provision for income taxes. Our effective income tax rate was 32 percent for the first three quarters of both fiscal 2001 and 2000. Consistent with last year, the effective tax rate for the first three quarters of fiscal 2001 is less than the federal statutory rate of 35 percent due to the benefits associated with our foreign earnings which are taxed at rates different from the federal statutory rate, research credits and tax-exempt interest, partially offset by non-deductible goodwill amortization.

Equity in net loss of affiliate. The \$13.5 million equity in net loss of affiliate represents our proportionate share of Buzzsaw.com's April through October 2000 losses. In April 2000, we invested an additional \$17.5 million in Buzzsaw.com, which we formed during the third quarter of fiscal 2000. We expect our equity in net losses of Buzzsaw.com to continue to be significant during the remaining quarter of the current fiscal year.

RedSpark, Inc. During the second quarter of fiscal 2001, we formed RedSpark, Inc. Autodesk currently maintains a majority interest in RedSpark, and as such the financial position and results of operations of RedSpark are consolidated and included within the operating expense categories of our statement of operations. We expect to continue to consolidate RedSpark through the end of the current fiscal year and expect losses next quarter to be significant. The extent of our exposure to RedSpark's results of operations is dependent upon Autodesk's future level of ownership interest, which will depend on the amount of RedSpark equity issued to other investors in the future.

Risk Factors Which May Impact Future Operating Results

We operate in a rapidly changing environment that involves a number of risks, many of which are beyond our control. The following discussion highlights some of these risks and the possible impact of these factors on future results of operations.

You should carefully consider these risks before making an investment decision. If any of the following risks actually occur, our business, financial condition or results of operations could be adversely impacted. In that case, the trading price of our common stock could decline, and you could lose all or part of your investment.

Fluctuations in quarterly operating results. At various times, we experience fluctuations in our quarterly operating results. These fluctuations are caused by numerous factors including, among other things the timing of the introduction of new products by us or our competitors, changes in marketing or operating expenses, changes in product pricing or product mix, platform changes, delays in product releases, competitive factors, distribution channel management, changes in compensation practices, and general economic conditions. Within the Discreet Segment, a limited number of system sales may account for a substantial percentage of the quarterly revenue of that segment because of the high average sales price of products and the timing of purchase orders. Historically, the Discreet Segment has generally experienced greater revenues during the period following the annual National Association of Broadcasters trade show, which typically is held in April.

In addition, we have experienced fluctuations in operating results in interim periods in certain geographic regions due to seasonality or regional economic conditions. In particular, our operating results in Europe during the third quarter are usually impacted by a slow summer period, and the Asia Pacific operations typically experience seasonal slowing in the third and fourth quarters.

Additionally, our operating expenses are based in part on our expectations for future revenues and are relatively fixed in the short term. Accordingly, any revenue shortfall below expectations could have an immediate and significant adverse effect on our business. Gross margins may be adversely affected if our sales of low-end CAD products and AutoCAD upgrades, which historically have had lower margins, grow at a faster rate than sales of our higher-margin products.

Shortfalls in our revenues or earnings from levels expected by securities analysts could have an immediate and significant adverse effect on the trading price of our common stock. Moreover, our stock price is subject to the volatility generally associated with technology stocks and may also be affected by broader market trends unrelated to our performance.

Product Concentration. We derive a substantial portion of our revenues from sales of AutoCAD software, AutoCAD upgrades, and products that are interoperable with AutoCAD. As such, any factor adversely affecting sales of AutoCAD and AutoCAD upgrades, including product life cycle, market acceptance, product performance and reliability, reputation, price competition, and the availability of third-party applications, would likely harm our business.

Competition. The software industry has limited barriers to entry, and the availability of desktop computers with continually expanding capabilities at progressively lower prices contributes to the ease of market entry. Since customers increasingly rely on the Internet, new platforms and technologies can be expected to be developed in the design industries. Because of these and other factors, competitive conditions in the industry are likely to intensify in the future. Increased competition could result in price reductions, reduced revenues and profit margins and loss of market share, any of which could harm our business. The design software market in particular is characterized by vigorous competition in each of the vertical markets in which we compete, both by entry of competitors with innovative technologies and by consolidation of companies with complementary products and technologies. Some of our competitors have greater financial, technical, sales and marketing and other resources.

We believe that our future results depend largely upon our ability to offer products that compete favorably with respect to reliability, performance, ease of use, range of useful features, continuing product enhancements, reputation, price and training.

In addition, the availability of third-party application software is a competitive factor within the CAD market. We believe that our competitive position depends, in part, upon our continued ability to enhance existing products and to develop and market new products.

Product Development and Introduction. Rapid technological change as well as changes in customer requirements and preferences characterize the software industry. The software products we offer are internally complex, and despite extensive testing and quality control, may contain errors or defects. These defects or errors could result in corrective releases to our software products, damage to our reputation, loss of revenues, an increase in product returns or lack of market acceptance of our products, any of which could harm our business.

For the Discreet Segment to achieve sustained growth, we must expand the market for Discreet's product offerings to include additional applications within the film and video industries, broadcast, games and the Internet, and develop new products for use in related markets. The Discreet Segment may not be able to successfully develop and market systems and software for other markets, and, even if it does so, such systems and software may not be accepted at a rate, and in levels, sufficient to maintain growth. Further, the distribution channels, technical requirements, and levels and bases of competition in other markets are different than those in Discreet's current market, so Discreet may not be able to compete favorably in those markets.

With the prevalence of the new Internet technologies and the demand for increased customer connectivity, new platforms and technologies can be expected to be developed in the design industries. We are devoting significant resources to the development of such technologies as well as transitioning to new business models, requiring a considerable investment of technical and financial resources. There can be no assurance that such investments will result in sufficient revenue generation to justify their costs or that competitors will not introduce new products and services that will achieve acceptance among our current customers, adversely affecting our competitive position.

Independent firms and contractors have performed some of our product development activities, while other technologies are licensed from third parties. We generally either own or license the software developed by

third parties. Because talented development personnel are in high demand, independent developers, including those who have developed products for us in the past, may not be able to provide development support to us in the future. Similarly, we may not be able to obtain and renew license agreements on favorable terms, if at all, and any failure to do so could harm our business.

Our business strategy has historically depended in part on our relationships with third-party developers, who provide products that expand the functionality of our design software. Some developers may elect to support other products or otherwise experience disruption in product development and delivery cycles. In particular markets, this disruption could negatively impact these third-party developers and end users, which could harm our business.

International Operations. We anticipate that international operations will continue to account for a significant portion of our consolidated revenues. Risks inherent in our international operations include the following: unexpected changes in regulatory practices and tariffs, difficulties in staffing and managing foreign operations, longer collection cycles for accounts receivable, potential changes in tax laws, greater difficulty in protecting intellectual property, and the impact of fluctuating exchange rates between the U.S. dollar and foreign currencies in markets where we do business.

Our risk management strategy uses derivative financial instruments in the form of foreign currency option contracts and forward contracts for the purpose of hedging foreign currency market exposures, which exist as a part of our ongoing business operations. We do not enter into derivative contracts for the purpose of trading or speculative transactions. Our international results may also be impacted by general economic and political conditions in these foreign markets. These and other factors may adversely impact our future international operations and consequently on our business as a whole.

Dependence on Distribution Channels. We sell our software products primarily to distributors and value-added resellers, or VARs. Our ability to effectively distribute products depends in part upon the financial and business condition of our VAR network. Although we have not recently experienced any material problems with the financial viability of our VAR network, computer software dealers and distributors are typically not highly capitalized, have previously experienced difficulties during times of economic contraction and may do so in the future. In addition, the changing distribution models resulting from the Internet may impact our VAR network in the future. While no single customer accounted for more than 10 percent of our consolidated net revenues in the third quarter of fiscal 2001, the loss of or a significant reduction in business with any one of our major international distributors or large U.S. resellers could harm our business.

Product Returns. With the exception of various European distributors, agreements with our VARs do not contain specific product-return privileges. However, we permit our VARs to return product in certain instances, generally during periods of product transition and during update cycles. We anticipate that product returns in future periods will continue to be impacted by product update cycles, new product releases and software quality.

We establish reserves, including reserves for stock balancing and product rotation. These reserves are based on estimated future returns of product and, after taking into account channel inventory levels, the timing of new product introductions and other factors. While we maintain strict measures to monitor channel inventories and to provide appropriate reserves, actual product returns may differ from our reserve estimates, and such differences could harm our business.

Intellectual Property. We rely on a combination of patents, copyright and trademark laws, trade secrets, confidentiality procedures and contractual provisions to protect our proprietary rights. Despite such efforts to protect our proprietary rights, unauthorized parties from time to time have copied aspects of our software products or have obtained and used information that we regard as proprietary. Policing unauthorized use of our software products is time-consuming and costly. While we have recovered some revenues resulting from the unauthorized use of our software products, we are unable to measure the extent to which piracy of our software products exists, and software piracy can be expected to be a persistent problem. Our means of protecting our proprietary rights may not be adequate, and our competitors may

independently develop similar technology. We expect that software product developers will be increasingly subject to infringement claims as the number of products and competitors in our industry segments grows and as the functionality of products in different industry segments overlaps. Infringement, invalidity claims, or misappropriation claims may be asserted against us, and any such assertions could harm our business. Any such claims, whether with or without merit, could be time-consuming, result in costly litigation and diversion of resources, cause product shipment delays, or require us to enter into royalty or licensing agreements. In addition, such royalty or license agreements, if required, may not be available on acceptable terms, if at all, which would likely harm our business.

We also rely on certain software that we license from third parties, including software that is integrated with internally developed software and used in our products to perform key functions. These third-party software licenses may not continue to be available on commercially reasonable terms, and the software may not be appropriately supported, maintained or enhanced by the licensors. The loss of licenses to, or inability to support, maintain and enhance any such software could result in increased costs, or in delays or reductions in product shipments until equivalent software could be developed, identified, licensed and integrated, which could harm our business.

Attraction and Retention of Employees. Our continued growth and success depends significantly on the continued service of highly skilled employees. Competition for these employees in today's marketplace, especially in the technology industries, is intense. Our ability to attract and retain employees is dependent on a number of factors including our continued ability to grant stock incentive awards. The growth of well-financed Internet start-up companies, particularly in the San Francisco Bay Area, may negatively impact our ability to recruit new personnel or retain existing personnel. The loss of key employees or inability to recruit new employees would negatively impact our business. In addition, we may experience increased compensation costs to attract and retain skilled personnel.

Impact of Year 2000. Prior to January 1, 2000, we completed our remediation and testing of systems for Year 2000 readiness. As a result of those planning and implementation efforts, we experienced no significant disruptions in mission critical information technology or other systems and believe those systems successfully responded to the year 2000 date change.

Single European Currency. We are in the process of addressing the issues raised by the introduction of the Euro as of January 1, 1999 and during the transition period ending January 1, 2002. We will continue to modify the internal systems that will be affected by this conversion during fiscal 2001. We may not be able to complete such modifications to comply with Euro requirements, which could harm our business. We are currently evaluating the impact of the introduction of the Euro on our foreign exchange activities, functional currency designations, and pricing strategies in the new economic environment. In addition, we face risks to the extent that banks and vendors upon whom we rely and their suppliers are unable to make appropriate modifications to support our operations with respect to Euro transactions.

Risks Associated with Acquisitions and Investments. We periodically acquire or invest in businesses, software products and technologies that are complementary to our business through strategic alliances, debt and equity investments, and the like. The risks associated with such acquisitions or investments include, among others, the difficulty of assimilating the operations and personnel of the companies, the failure to realize anticipated synergies, and the diversion of management's time and attention. In addition, such investments and acquisitions may involve significant transaction-related costs. We may not be successful in overcoming such risks and such investments and acquisitions may negatively impact our business. In addition, such investments and acquisitions may contribute to potential fluctuations in quarterly results of operations. The fluctuations could arise from merger-related costs and charges associated with eliminating redundant expenses or write-offs of impaired assets recorded in connection with acquisitions. These costs or charges could negatively impact results of operations for a given period or cause lack of linearity quarter to quarter in our operating results and financial condition.

We periodically make investments in related entities, such as Buzzsaw.com, Inc. and RedSpark, Inc., which typically do not expect to earn significant revenues in the initial period of operations and which

incur considerable start-up costs. Such investments may negatively impact our results of operations and financial condition.

Liquidity and Capital Resources

Cash, cash equivalents, and marketable securities totaled \$433.5 million at October 31, 2000, compared to \$540.9 million at January 31, 2000. The primary uses of cash during the first nine months of fiscal 2001 were: the repurchase of 7.2 million shares of our common stock for \$292.7 million, capital expenditures of \$24.9 million, dividend payments totaling \$10.3 million and an additional investment in Buzzsaw.com of \$17.5 million. The primary sources of cash were cash provided by operating activities of \$128.5 million, stock issuances resulting from our employee stock plans of \$107.0 million, and \$14.0 million of third party venture funding for RedSpark.

The Board of Directors has approved a plan to repurchase up to 16.0 million shares of our common stock. Of these 16.0 million shares, 10.1 million have been repurchased as of October 31, 2000. The primary purpose of the stock repurchase programs is to help offset the dilution to earnings per share caused by the issuance of stock under our employee stock plans.

We have a U.S. line of credit permitting short-term, unsecured borrowings of up to \$40.0 million, which may be used from time to time to facilitate short-term cash flow. At October 31, 2000, there were no borrowings outstanding under this agreement, which expires in January 2001. Management intends to maintain adequate credit lines to carry out its business.

Principal commitments at October 31, 2000, consisted of obligations under operating leases for facilities and some computer equipment.

We believe that our existing cash, cash equivalents, marketable securities, available line of credit, and cash generated from operations will be sufficient to satisfy our currently anticipated short-term and longer-term cash requirements. Longer-term cash requirements, other than normal operating expenses, are anticipated for the development of new software products and incremental product offerings resulting from the enhancement of existing products; financing anticipated growth; dividend payments; the share repurchase programs; investments in related Internet entities; and the acquisition of businesses, software products, or technologies complementary to our business.

Our international operations are subject to currency fluctuations. To minimize the impact of these fluctuations, we use foreign currency option contracts to hedge our exposure on anticipated transactions and forward contracts to hedge our exposure on firm commitments, primarily certain payables and receivables denominated in foreign currencies. Our foreign currency instruments generally have maturities of less than three months, and the option contracts settle before the end of a quarterly period. The principal currencies hedged during the nine months ended October 31, 2000 were Euro, British pound, and Japanese yen. We monitor our foreign exchange exposures to ensure the overall effectiveness of our foreign currency hedge positions.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We have no material changes to the disclosure on this matter made in our report on Form 10-K for the fiscal year ended January 31, 2000.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We are involved in various legal proceedings arising from the normal course of business activities. In addition, in March and April 2000, three class action complaints were filed against us and certain of our officers and directors, alleging violations of the Securities Exchange Act of 1934. These complaints were consolidated into one lawsuit in August 2000. The plaintiffs seek to act on behalf of purchasers of Autodesk common stock during the period between September 14, 1998 and May 4, 1999 and are seeking unspecified damages. In a hearing before the United States District Court, Northern District of California on November 8, 2000, the Court granted our motion to dismiss the lawsuit for failure to state a claim and gave the plaintiffs leave to amend their complaint. We believe the complaints are without merit and intend to vigorously defend the actions.

In our opinion, resolution of these matters is not expected to have a material adverse impact on our consolidated results of operations or our financial position. However, depending on the amount and timing, an unfavorable resolution of a matter could materially affect our future results of operations or cash flows in a particular period.

ITEM 5. OTHER INFORMATION

In accordance with SEC Rule 10b5-1, Autodesk Chairman, President and Chief Executive Officer Carol Bartz has established a written plan which provides for the exercise of certain options of the Company's common stock and the sale of the underlying shares of common stock.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

Exhibits

27.0 Financial Data Schedule for the quarter ended October 31, 2000

Reports on Form 8-K

No reports on Form 8-K were filed during the quarter ended October 31, 2000

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: December 14, 2000

AUTODESK, INC.
(Registrant)

/s/ CAROL A. BARTZ

Carol A. Bartz
Chairman, President and Chief Executive Officer

/s/ STEVE CAKEBREAD

Steve Cakebread
Senior Vice President and Chief Financial Officer
(Principal Financial Officer and Principal
Accounting Officer)

9-MOS

JAN-31-2001
FEB-01-2000
OCT-31-2000
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