Safe Harbor

Each of the presentations today will contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the third quarter and fiscal year 2022; total addressable market (TAM), our long term financial and operational goals; our M&A strategy; our capital allocation initiatives; and our stock repurchase program. These statements reflect management’s current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain subscriptions, billings, revenue, deferred revenue, margins and cash flow growth; difficulty in predicting those financial and performance metrics; failure to maintain spend management; developments in the COVID-19 pandemic and the resulting impact on our business and operations, general market, political, economic, and business conditions, failure to successfully integrate acquisitions and manage transitions to new business models and markets, including our efforts to expand in construction and manufacturing, and attract customers to our cloud-based offerings; failure to successfully expand adoption of our products; and negative developments in worldwide economic, business or political conditions.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Non-GAAP Financial Measures

These presentations include certain non-GAAP financial measures. Please see the section entitled “Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures” in the Appendices attached to the presentations for an explanation of management’s use of these measures and a reconciliation of the most directly comparable GAAP financial measures.
Winning in Construction

Jim Lynch
Senior Vice President & General Manager
Autodesk Construction Solutions
Architecture, Engineering & Construction

$20B
Design TAM
12M
PROFESSIONALS

3M Architecture
4M Civil/Infra Engineering
3M Building Engineering
3M Industrial/U&T/Other

$16B
Make TAM
17M
PROFESSIONALS

3M Documentations
4M Preconstruction
10M Site Execution

Source:
Cambashi FY22 Application TAM
Models based on Cambashi FY22 Professions Dataset and Autodesk estimates
Global Water Intelligence 2021 figures in addition to internal estimates
Changing Demands in Construction Industry

INFRASTRUCUTRE
ENERGY & UTILITIES
RESIDENTIAL
Launch of Autodesk Build, Takeoff & BIM Collaborate

11,000+
AUTODESK BUILD ACTIVE PAID PROJECTS
Collaboration has been instantly improved using Autodesk Build. Whilst we collaborated well internally and externally before, we’ve been able to take this one step further by incorporating our workflows that we conduct on site.”

Werner Herbots, CEO, Polytek
Strength in Project Management
Construction Products Highlights

>35% Y/Y INCREASE IN MONTHLY ACTIVE USERS

2x INCREASE IN ENTERPRISE USAGE OF CONSTRUCTION PRODUCTS

6x INCREASE IN CUSTOMERS WITH MULTIPLE CONSTRUCTION PRODUCTS
STRENGTHEN & SCALE
AUTOodesk
CONSTRUCTION CLOUD

GLOBAL EXPANSION & RETENTION

OPTIMIZE CUSTOMER EXPERIENCE
AUTODESK CONSTRUCTION CLOUD™

UNIFICATION EFFORTS

ISO 19650

AUTODESK DOCS
Construction Data Strategy

CORE WORKFLOW

DESIGN APP INTEGRATION

FEDERATION OF DATA
STRENGTHEN & SCALE
AUTODESK
CONSTRUCTION CLOUD

GLOBAL EXPANSION & RETENTION

OPTIMIZE CUSTOMER EXPERIENCE
Global Expansion

- Increase Headcount
- Expansion Opportunities
- Digital Maturity
- Partner Network
Construction Specialized Partners

~20%

INCREASE IN CONSTRUCTION SPECIALIZED PARTNERS
Innovative Business Models
STRENGTHEN & SCALE
AUTODESK
CONSTRUCTION CLOUD

GLOBAL EXPANSION
& RETENTION

OPTIMIZE CUSTOMER
EXPERIENCE
# Autodesk Construction Cloud™

## Capabilities

**Design**
- Design Authoring
- Design Collaboration

**Plan**
- Coordination
- Model Conditioning
- Quantification
- Bid Management
- Qualification

**Build**
- Project Management
- Cost Management
- Quality
- Safety
- Project Closeout

**Operate**
- Facilities Maintenance
- Asset Lifecycle

## Shared Data

- Models
- Drawings
- Issues
- Specifications
- RFIs
- Cost
- Assets
- As-Builds
- Photos
- Video

## Insight

- Dashboards
- Reports
- Construction IQ
- Data Connector

## Network

- Builders Network
Onboard New Customers to Autodesk Build

**Educational Content**
- Online help center
- Certification program
- In-product messaging

**Adoption Support**
- Entitled training services (1:many, 1:1)
- Customer Success Planning for larger accounts
- Partner enablement

**Product Usability**
- Ease of use, intuitive UX
- Rapid iteration on feedback from customers
Why We Win

- Autodesk Construction Cloud & Data Strategy
- Go-to-Market Strategy
- Future of Construction