# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

## FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of
The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)

February 26, 2009

## Autodesk, Inc.

(Exact name of registrant as specified in its charter)

#### **Delaware**

(State or other jurisdiction of incorporation)

#### 000-14338

(Commission File Number)

#### <u>94-2819853</u>

(IRS Employer Identification No.)

#### 111 McInnis Parkway San Rafael, California 94903

(Address of principal executive offices, including zip code)

#### (415) 507-5000

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On February 26, 2009, Autodesk, Inc. issued a press release reporting financial results for the fourth quarter and fiscal year ended January 31, 2009. The press release is furnished herewith as Exhibit 99.1 and is incorporated herein by reference.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Non-GAAP Financial Measures

To supplement Autodesk's consolidated financial statements presented on a GAAP basis, the press release furnished herewith as Exhibit 99.1 provides investors with certain non-GAAP measures, including historical non-GAAP net earnings and historical and future non-GAAP net earnings per diluted share. For our internal budgeting and resource allocation process, Autodesk's management uses these non-GAAP measures that do not include: (a) the stock-based compensation impact of SFAS 123R, (b) amortization of purchased intangibles and purchases of technology that result in in-process research and development expense, (c) certain payments to employees for tax issues arising from Autodesk's voluntary stock option review, (d) asset impairments, (e) investment impairments, (f) restructuring charges and (g) the income tax effects on the difference between GAAP and non-GAAP costs and expenses. Autodesk's management uses these non-GAAP measures in making operating decisions because we believe the measures provide meaningful supplemental information regarding Autodesk's earning potential. In addition, these non-GAAP financial measures facilitate comparisons to competitors' historical results and operating guidance.

As described above, Autodesk excludes the following items from its non-GAAP measures:

- A. Stock compensation impact of SFAS 123R. These expenses consist of expenses for employee stock-based compensation under SFAS 123R. Autodesk excludes stock-based compensation expenses from our non-GAAP measures primarily because they are non-cash expenses and management finds it useful to exclude certain non-cash charges to assess the appropriate level of various operating expenses to assist in budgeting, planning and forecasting future periods. Further, as Autodesk applies SFAS 123R, we believe that it is useful to investors to understand the impact of the application of SFAS 123R to our results of operations.
- B. Amortization of purchased intangibles and in-process research and development expenses. Autodesk incurs amortization of acquisition-related purchased intangible assets and charges related to in-process research and development, primarily in connection with its acquisition of certain businesses and technologies. The amortization of purchased intangibles from business combinations varies depending on the level of acquisition activity and management finds it useful to exclude these variable charges to assess the appropriate level of various operating expenses to assist in budgeting, planning and forecasting future periods.
- C. Reimbursement to employees for tax issues arising from the voluntary stock option review. This expense consists of payments made to our employees relating to tax payments they may incur as a result of our voluntary stock option review. Autodesk excludes these payments from our non-GAAP measures primarily because they are non-recurring items and management finds it useful to exclude these charges to assess the appropriate level of various operating expenses to assist in budgeting, planning and forecasting future periods.
- D. Asset impairments. This is a non-cash charge to write-down goodwill and intangible assets to fair value when there was an indication that the asset was impaired. As explained above, management finds it useful to exclude certain non-cash charges to assess the appropriate level of various operating expenses to assist in budgeting, planning and forecasting future periods.
- E. Investment impairments. This is a non-cash charge to write-down an investment to fair value when there was an indication that the investment was impaired. As explained above, management finds it useful to exclude certain non-cash charges to assess the appropriate level of various operating expenses to assist in budgeting, planning and forecasting future periods.

- F. Restructuring charges. These expenses are associated with realigning our business strategies based on current economic conditions. In connection with these restructuring actions, we recognize costs related to termination benefits for former employees whose positions were eliminated, and the closure of facilities and cancelation of certain contracts. We exclude these charges because these expenses are not reflective of ongoing operating results in the current period.
- G. Income tax effects. The income tax effects that are excluded from the non-GAAP measures relate to the tax impact on the difference between GAAP and non-GAAP costs and expenses, primarily due to differences in the timing of when income tax benefits are recognized for stock compensation and purchased intangibles for GAAP and non-GAAP measures.

There are limitations in using non-GAAP financial measures because the non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. In addition, the non-GAAP financial measures are limited in value because they exclude certain items that may have a material impact upon our reported financial results. Management compensates for these limitations by analyzing current and future results on a GAAP basis as well as a non-GAAP basis and also by providing GAAP measures in our earnings release. The presentation of non-GAAP financial information is not meant to be considered in isolation or as a substitute for the directly comparable financial measures prepared in accordance with generally accepted accounting principles in the United States. The non-GAAP financial measures are meant to supplement, and be viewed in conjunction with, GAAP financial measures. Investors should review the information regarding non-GAAP financial measures provided in our press release.

#### Item 2.06. Material Impairments.

On February 25, 2009, Autodesk concluded that it will be required to record an impairment charge to reduce the carrying value of its goodwill and intangible assets, primarily in its Media and Entertainment segment, largely as a result of a sustained decline in its market capitalization and a decline in its forecasted future cash flows from its Media and Entertainment segment. Autodesk expects to record a material non-cash charge in the fiscal quarter ended January 31, 2009 of \$129 million, consisting of \$128 million of goodwill and \$1 million of intangible assets.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

#### **Exhibit No. Description**

99.1 Press release dated as of February 26, 2009, entitled "Autodesk Reports Fourth Quarter and Full Year Fiscal 2009 Financial Results."

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### AUTODESK, INC.

By: /s/ CARL BASS

Carl Bass Chief Executive Officer, President and Interim Chief Financial Officer

Date: February 26, 2009

#### EXHIBIT INDEX

# Exhibit No. Description 99.1 Press release dated as of February 26, 2009, entitled "Autodesk Reports Fourth Quarter and Full Year Fiscal 2009 Financial Results."

#### Autodesk Reports Fourth Quarter And Full Year Fiscal 2009 Financial Results

SAN RAFAEL, Calif., Feb. 26 /PRNewswire-FirstCall/ -- <u>Autodesk, Inc.</u> (Nasdaq: ADSK) today reported revenue of \$490 million for the fourth quarter of fiscal 2009, a decrease of 18 percent over the fourth quarter of fiscal 2008. GAAP diluted loss per share in the fourth quarter was \$0.47, compared to earnings of \$0.40 per diluted share in the fourth quarter last year. Non-GAAP diluted earnings per share in the fourth quarter were \$0.31, compared to \$0.52 per diluted share in the fourth quarter last year. Non-GAAP diluted earnings per share exclude a pre-tax impairment charge of \$0.56 related primarily to a reduction in the carrying of goodwill in the company's Media and Entertainment business segment, \$0.18 for restructuring charges, \$0.08 related to stock-based compensation expense, \$0.11 for the amortization of acquisition related intangibles and in-process research and development, and the offsetting tax impact of \$0.15 related to these items.

For fiscal 2009, revenue was a record \$2.315 billion, an increase of 7 percent compared to fiscal 2008. Fiscal 2009 net income was \$184 million, or \$0.80 per diluted share, on a GAAP basis and \$448 million, or \$1.95 per diluted share, on a non-GAAP basis. A reconciliation between GAAP and non-GAAP results is provided at the end of this press release.

"We have much to be proud of in fiscal 2009, including achieving record annual revenue results, expanding our market presence into new territories, and adding several new and exciting technologies to our portfolio of world-class products," said <u>Carl Bass</u>, Autodesk president and CEO. "While the global economic conditions in the first and second half of fiscal 2009 were very divergent, we are taking actions to reduce our cost structure to better fit the realities of today's economic conditions. Our strong market position and best-in-class products give us confidence that Autodesk will emerge from this downturn better positioned and more operationally efficient."

#### **Operational Overview**

Combined revenue from Autodesk's model-based 3D design solutions decreased 1 percent over the fourth quarter of fiscal 2008 to \$144 million and comprised 29 percent of total revenue for the quarter. Autodesk shipped approximately 30,000 new commercial seats of its model-based 3D design products including approximately 6,100 seats of 3D manufacturing products, and 24,000 seats of its 3D Architecture Engineering and Construction products.

EMEA revenue was \$219 million, a decrease of 16 percent as reported over the fourth quarter of fiscal 2008, and a decrease of 8 percent on a constant currency basis. Revenue in Asia Pacific was \$99 million, a decrease of 25 percent as reported year-over-year, and a 28 percent decrease on a constant currency basis. Revenue in the Americas decreased 17 percent to \$172 million compared to the fourth quarter of fiscal 2008. Revenue from emerging economies decreased 31 percent, compared to the fourth quarter of fiscal 2008 to \$80 million and represented 16 percent of total revenue.

#### **Business Outlook**

The following statements are forward-looking statements which are based on current expectations and which involve risks and uncertainties some of which are set forth below. Given the uncertainty of the current markets, Autodesk is only providing guidance for its fiscal first quarter of 2010 at this time.

#### First Quarter Fiscal 2010

Net revenue for the first quarter of fiscal 2010 is expected to be in the range of \$400 million and \$440 million. GAAP loss per diluted share is expected to be in the range of \$0.20 and \$0.08. Non-GAAP earnings per diluted share are expected to be in the range of \$0.00 and \$0.12 and excludes \$0.07 related to restructuring charges, \$0.08 related to stock-based compensation expense and \$0.05 for the amortization of acquisition related intangibles. The GAAP EPS range assumes a tax rate of 31% and the non-GAAP EPS range assumes a tax rate of 27%.

In addition, operating cash flow for the first quarter is expected to be negative as a result of lower revenues combined with cash outlays in the quarter for payments of the annual employee incentive plan and payments relating to the restructuring plan.

#### **Safe Harbor Statement**

This press release contains forward-looking statements that involve risks and uncertainties, including statements in the paragraphs under "Business Outlook" above, statements regarding anticipated market trends and other statements regarding our expected investments, strategies, performance and results. Other factors that could cause actual results to differ materially include the following: general market and business conditions, our performance in particular geographies, including emerging economies, the financial and business condition of our reseller and distribution channels, fluctuation in foreign currency exchange rates, failure to achieve planned cost reductions and productivity increases, difficulties encountered in integrating new or acquired businesses and technologies, the inability to identify and realize the anticipated benefits of acquisitions, unexpected fluctuations in our tax rate, the timing and degree of expected investments in growth opportunities, slowing momentum in maintenance revenues, failure to achieve sufficient sell-through in our channels for new or existing products, pricing pressure, failure to achieve continued migration from 2D products to 3D products, changes in the timing of product releases and retirements, failure of key new applications to achieve anticipated levels of customer acceptance, failure to achieve continued success in technology advancements, interruptions or terminations in the business of Autodesk consultants, and unanticipated impact of accounting for technology acquisitions.

Further information on potential factors that could affect the financial results of Autodesk are included in Autodesk reports on Form 10-K for the year ended January 31, 2008 and our Forms 10-Q for the quarters ended April 30, 2008, July 31, 2008, and October 31, 2008, which are on file with the Securities and Exchange Commission. Autodesk does not assume any obligation to update the forward-looking statements provided to reflect events that occur or circumstances that exist after the date on which they were made.

#### **Earnings Conference Call and Webcast**

Autodesk will host its fourth quarter conference call today at 5:00 p.m. EST. The live broadcast can be accessed at http://www.autodesk.com/investors. A replay of the broadcast will be available at 7:00 pm EST at http://www.autodesk.com/investors. This replay will be maintained on our website for at least twelve months.

#### **About Autodesk**

<u>Autodesk, Inc.</u> is a world leader in 2D and <u>3D design software</u> for the manufacturing, construction, and media and entertainment markets. Since its introduction of AutoCAD software in 1982, Autodesk has developed the broadest portfolio of state-of-the-art Digital Prototyping solutions to help customers experience their ideas before they are built. Fortune 1000 companies rely on Autodesk for the tools to visualize, simulate and analyze real-world performance early in the design process to save time and money, enhance quality and foster innovation. For additional information about Autodesk, visit <a href="https://www.autodesk.com">www.autodesk.com</a>.

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### Autodesk, Inc. Consolidated Statements of Operations (In millions, except per share data)

	Three Mon Janua		Fiscal Year Ended January 31,			
	 2009	2008	2009	2008		
	 (Unau	dited)	(Una	udited)		
Net revenue: License and other	\$ 310.0	\$ 446.0	\$ 1,603.4	\$ 1,618.6		
Maintenance	 179.8	153.0	711.8	553.3		
Total net revenue	 489.8	599.0	2,315.2	2,171.9		
Cost of license and other revenue	46.0	48.7	210.2	199.1		
Cost of maintenance revenue	 2.5	2.2	8.9	8.6		
Total cost of revenue	48.5	50.9	219.1	207.7		
Gross margin	441.3	548.1	2,096.1	1,964.2		
Operating Expenses:						
Marketing and sales	218.0	243.8	900.7	847.7		
Research and development	138.7	134.3	576.1	490.5		
General and administrative	49.3	45.9	205.7	180.4		
Impairment of goodwill and intangibles	128.9	-	128.9	-		
Restructuring	 40.2		40.2			
Total operating expenses	 575.1	424.0	1,851.6	1,518.6		
Income (loss) from operations	(133.8)	124.1	244.5	445.6		
Interest and other income (expense), net	(1.8)	6.8	8.0	24.4		
Income (loss) before income taxes	(135.6)	130.9	252.5	470.0		
Income tax (provision) benefit	30.3	(34.4)	(68.9)	(113.8)		
Net income (loss)	\$ (105.3)	\$ 96.5	<u>\$ 183.6</u>	\$ 356.2		
Basic net income (loss) per share	\$ (0.47)	\$ 0.42	\$ 0.81	\$ 1.55		
Diluted net income (loss) per share	\$ (0.47)	\$ 0.40	\$ 0.80	\$ 1.47		
Shares used in computing basic net income (loss) per share	 226.3	230.2	225.5	230.3		
Shares used in computing diluted net income (loss) per share	 226.3	239.4	230.1	242.0		

### Autodesk, Inc.

# Condensed Consolidated Balance Sheets (In millions)

ASSETS:	January 2009 (Unaudit		January 31, 2008
Current assets:			
Cash and cash equivalents	\$	917.6 \$	917.9
Marketable securities	Ψ	63.5	31.4
Accounts receivable, net	3	316.5	386.5
Deferred income taxes		31.1	98.1
Prepaid expenses and other current assets		59.3	47.9
Total current assets	1,3	388.0	1,481.8
			,
Marketable securities		7.6	8.4
Computer equipment, software, furniture and leasehold improvements, net		120.6	80.2
Purchased technologies, net		113.3	64.4
Goodwill	5	542.5	443.4
Deferred income taxes, net	-	125.7	54.6
Other assets		123.0	79.4
	\$ 2,4	420.7 \$	2,212.2
LIABILITIES AND STOCKHOLDERS' EQUITY:			
Current liabilities:			
Accounts payable	\$	62.4 \$	
Accrued compensation		124.3	146.2
Accrued income taxes		16.7	14.4
Deferred revenue		438.8	400.7
Borrowings under line of credit		52.1	-
Other accrued liabilities		105.8	89.7
Total current liabilities	{	300.1	730.3
Deferred revenue		113.3	105.4
Long term income taxes payable	<u> </u>	116.9	86.5
Long term deferred income taxes		22.7	3.3
Other liabilities		57.0	56.2
Commitments and contingencies			
Stockholders' equity:			
Preferred stock		-	-
Common stock and additional paid-in capital		080.4	998.3
Accumulated other comprehensive income (loss)		(11.2)	13.8
Retained earnings		241.5	218.4
Total stockholders' equity		310.7	1,230.5
	\$ 2,4	420.7 \$	2,212.2

### Autodesk, Inc.

# Condensed Consolidated Statements of Cash Flows (In millions)

Cash and cash equivalents at end of period

		Fiscal Year Ended January 31,			
	2009		2008		
	(Uı	naudi	ted)		
Operating Activities					
Net income	\$ 183	.6 \$	356.2		
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization	91		61.3		
Stock-based compensation expense	89		99.3		
Charge for acquired in-process research and development	26		5.5		
Impairment of goodwill and intangibles	128		-		
Restructuring related charges, net	38		-		
Changes in operating assets and liabilities, net of business combinations	34	.2	186.2		
Net cash provided by operating activities	593	.9	708.5		
Investing Activities					
Purchases of marketable securities	(118	6)	(727.0)		
Sales of marketable securities	83		799.1		
Business combinations, net of cash acquired	(364		(114.5)		
Capital and other expenditures	(78		(43.3)		
Net cash used in investing activities	(478		(85.7)		
ivet cash used in investing activities	(4/0	.1)	(63.7)		
Financing activities					
Proceeds from borrowings on line of credit	912	.4	-		
Repayments of borrowings on line of credit	(860	.3)	-		
Proceeds from issuance of common stock, net of issuance costs	90		187.3		
Repurchases of common stock	(256	.6)	(563.0)		
Net cash used in financing activities	(114	.4)	(375.7)		
Effect of exchange rate changes on cash and cash equivalents	(1	.7)	4.9		
Net increase (decrease) in cash and cash equivalents	(0	.3)	252.0		
Cash and cash equivalents at beginning of fiscal year	917	,	665.9		
1					

917.6

917.9

#### Autodesk, Inc.

# Reconciliation of GAAP financial measures to non-GAAP financial measures (In millions, except per share data)

To supplement our consolidated financial statements presented on a GAAP basis, Autodesk provides investors with certain non-GAAP measures including non-GAAP net income, non-GAAP net income per share, non-GAAP cost of license and other revenue, non-GAAP gross margin, non-GAAP operating expenses, non-GAAP income from operations, non-GAAP interest and other income, net and non-GAAP provision for income taxes. These non-GAAP financial measures are adjusted to exclude certain costs, expenses, gains and losses, including stock-based compensation expense, employee tax reimbursements related to our stock option review, in-process research and development expenses, restructuring expenses, amortization of purchased intangibles, asset impairment and related income tax expenses. See our reconciliation of GAAP financial measures to non-GAAP financial measures herein. We believe these exclusions are appropriate to enhance an overall understanding of our past financial performance and also our prospects for the future, as well as to facilitate comparisons with our historical operating results. These adjustments to our GAAP results are made with the intent of providing both management and investors a more complete understanding of Autodesk's underlying operational results and trends and our marketplace performance. For example, the non-GAAP results are an indication of our baseline performance before gains, losses or other charges that are considered by management to be outside our core operating results. In addition, these non-GAAP financial measures are among the primary indicators management uses as a basis for our planning and forecasting of future periods.

There are limitations in using non-GAAP financial measures because the non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. The non-GAAP financial measures are limited in value because they exclude certain items that may have a material impact upon our reported financial results. The presentation of this additional information is not meant to be considered in isolation or as a substitute for the directly comparable financial measures prepared in accordance with generally accepted accounting principles in the United States. Investors should review the reconciliation of the non-GAAP financial measures to their most directly comparable GAAP financial measures as provided in the tables accompanying this press release.

The following table shows Autodesk's non-GAAP results reconciled to GAAP results included in this release.

		Fiscal Year Ended January 31,						
		Janua: 2009	•	2008		2009	, J,	2008
		(Unau				(Unau	dited)	
GAAP cost of license and other revenue	\$	46.0	\$	48.7	\$	210.2	\$	199.1
SFAS 123R stock-based compensation expense	•	(0.5)	•	(1.2)		(3.6)	•	(5.0)
Amortization of developed technology		(7.9)		(3.4)		(23.2)		(10.7)
Employee tax reimbursements related to stock option review		` -		(0.1)				(1.2)
Non-GAAP cost of license and other revenue	\$	37.6	\$	44.0	\$	183.4	\$	182.2
GAAP gross margin	\$	441.3	\$	548.1	\$	2,096.1	\$	1,964.2
SFAS 123R stock-based compensation expense		0.5		1.2		3.6		5.0
Amortization of developed technology		7.9		3.4		23.2		10.7
Employee tax reimbursements related to stock option review		-		0.1		-		1.2
Non-GAAP gross margin	\$	449.7	\$	552.8	\$	2,122.9	\$	1,981.1
GAAP marketing and sales	\$	218.0	\$	243.8	\$	900.7	\$	847.7
SFAS 123R stock-based compensation expense	•	(8.6)	•	(11.8)		(39.2)	•	(43.1)
Employee tax reimbursements related to stock option review		-		(0.6)		_		(5.4)
Non-GAAP marketing and sales	\$	209.4	\$	231.4	\$	861.5	\$	799.2
GAAP research and development	\$	138.7	\$	134.3	\$	576.1	\$	490.5
SFAS 123R stock-based compensation expense	Ψ	(6.0)	Ψ	(8.5)	Ψ	(29.3)	Ψ	(32.4)
In-process research and development		(8.9)		(1.9)		(26.9)		(5.5)
Employee tax reimbursements related to stock option review		-		(0.8)		(_0,5)		(5.2)
Non-GAAP research and development	\$	123.8	\$	123.1	\$	519.9	\$	447.4
GAAP general and administrative	\$	49.3	\$	45.9	\$	205.7	\$	180.4
SFAS 123R stock-based compensation expense	J.	(3.6)	Ф	(4.7)	Ф	(17.5)	Ф	(18.8)
Amortization of customer relationships and trademarks		(6.9)		(3.2)		(23.4)		(9.4)
Employee tax reimbursements related to stock option review		(0.3)		(0.3)		(23.4)		(2.0)
Non-GAAP general and administrative	\$	38.8	\$	37.7	\$	164.8	\$	150.2
GAAP Impairment of goodwill and intangibles	\$	128.9	\$	_	\$	128.9	\$	-
Impairment of goodwill and intangibles		(128.9)		-		(128.9)		-
Non-GAAP Impairment of goodwill and intangibles	\$		\$		\$		\$	
GAAP Restructuring	\$	40.2	\$	-	\$	40.2	\$	-
Restructuring		(40.2)		-		(40.2)		-
Non-GAAP Restructuring	\$	-	\$		\$		\$	
GAAP operating expenses	\$	575.1	\$	424.0	\$	1,851.6	\$	1,518.6
SFAS 123R stock-based compensation expense		(18.2)		(25.0)		(86.0)		(94.3)
Employee tax reimbursements related to		-		(1.7)		-		(12.6)

stock option review		(C 0)		(2.2)		(22.4)		(0.4)
Amortization of customer relationships and trademarks		(6.9)		(3.2)		(23.4)		(9.4)
In-process research and development		(8.9)		(1.9)		(26.9)		(5.5)
Impairment of goodwill and intangibles		(128.9)		-		(128.9)		-
Restructuring	_	(40.2)	_		_	(40.2)	_	
Non-GAAP operating expenses	\$	372.0	\$	392.2	\$	1,546.2	\$	1,396.8
GAAP income (loss) from operations	\$	(133.8)	\$	124.1	\$	244.5	\$	445.6
SFAS 123R stock-based compensation expense	•	18.7	,	26.2		89.6	•	99.3
Employee tax reimbursements related to stock option review		_		1.8		_		13.8
Amortization of developed technology		7.9		3.4		23.2		10.7
Amortization of customer relationships and trademarks		6.9		3.2		23.4		9.4
In-process research and development		8.9		1.9		26.9		5.5
Impairment of goodwill and intangibles		128.9		-		128.9		-
Restructuring		40.2		-		40.2		-
Non-GAAP income from operations	\$	77.7	\$	160.6	\$	576.7	\$	584.3
- VI COULD INCOME SPECIALISM	<u> </u>		<u> </u>		Ě		Ě	
GAAP interest and other income (expense), net	\$	(1.8)	\$	6.8	\$	8.0	\$	24.4
Investment impairment							_	4.0
Non-GAAP interest and other income (expense), net	\$	(1.8)	\$	6.8	\$	8.0	\$	28.4
CAAD income toy (overrision) benefit	\$	30.3	¢	(2.4.4)	ተ	(60.0)	φ	(112.0)
GAAP income tax (provision) benefit Income tax effect on difference between GAAP and non-GAAP total costs and	Ф	30.3	\$	(34.4)	\$	(68.9)	\$	(113.8)
		(25.0)		(0.0)		(60.0)		(42.4)
expenses at a normalized rate		(35.9)	_	(8.8)		(68.0)	_	(42.4)
Non-GAAP income tax provision	\$	(5.6)	\$	(43.2)	\$	(136.9)	\$	(156.2)
GAAP net income (loss)	\$	(105.3)	\$	96.5	\$	183.6	\$	356.2
SFAS 123R stock-based compensation expense	Ψ	18.7	Ψ	26.2	Ψ	89.6	Ψ	99.3
Employee tax reimbursements related to stock option review		10.7		1.8		-		13.8
Investment impairment		_		1.0		_		4.0
Amortization of developed technology		7.9		3.4		23.2		10.7
In-process research and development		8.9		1.9		26.9		5.5
Amortization of customer relationships and trademarks		6.9		3.2		23.4		9.4
Impairment of goodwill and intangibles		128.9		-		128.9		-
Restructuring		40.2		-		40.2		-
Income tax effect on difference between GAAP and non-GAAP total costs and								
expenses at a normalized rate		(35.9)		(8.8)		(68.0)		(42.4)
Non-GAAP net income	\$	70.3	\$	124.2	\$	447.8	\$	456.5
	_		_		_		_	
GAAP diluted net income (loss) per share	\$	(0.47)	\$	0.40	\$	0.80	\$	1.47
SFAS 123R stock-based compensation expense		0.08		0.11		0.39		0.41
Employee tax reimbursements related to stock option review		-		0.01		-		0.06
Investment impairment		- 0.04		- 0.01		- 0.10		0.02
Amortization of developed technology		0.04		0.01		0.10		0.04
In-process research and development		0.04		0.01		0.12 0.10		0.02
Amortization of customer relationships and trademarks Impairment of goodwill and intangibles		0.03		0.02		0.10		0.04
Restructuring		0.56				0.36		_
Income tax effect on difference between GAAP and non-GAAP total costs and		0.18		-		0.10		-
expenses at a normalized rate		(0.15)		(0.04)		(0.30)		(0.19)
	ď	(0.15)	¢		ф		ď	(0.18)
Non-GAAP diluted net income per share	\$	0.31	\$	0.52	\$	1.95	\$	1.88
GAAP diluted shares used in per share calculation		226.3		239.4		230.1		242.0
Impact of SFAS 123R on diluted shares		(0.2)		1.0		(0.4)		1.2
Shares included in non-GAAP net income per share, but excluded from GAAP		( )				()		
net loss per share as they would have been anti-dilutive		3.0		-		_		_
Non-GAAP diluted shares used in per share calculation		229.1		240.4		229.7		243.2
r					_		_	

# Autodesk

## Other Supplemental Financial Information (1)

Fiscal Year 2009		QTR 1		QTR 2		QTR 3		QTR 4		YTD 2009	
Financial Statistics (in millions, except per share data):											
Total net revenue	\$	599	\$	620	\$	607	\$	490	\$	2,315	
License and other revenue	\$	432	\$	440	\$	421	\$	310	\$	1,603	
Maintenance revenue	\$	167	\$	180	\$	186	\$	180	\$	712	
Gross Margin - GAAP		90%		90%		91%		90%		91%	
Gross Margin - Non-GAAP		91%		91%		93%		92%		92%	
SAADO II E	Φ.	40.4	Φ.		Φ.	44.5	Φ.		Φ.	1.050	
GAAP Operating Expenses GAAP Operating Margin	\$	421 20%	\$	441 19%	\$	415 23%	\$	575 -27%	\$	1,852 11%	
GAAP Net Income (Loss)	\$	95	\$	90	\$	104	\$	(105)	\$	184	
GAAP Diluted Net Income (Loss) Per Share	\$	0.41	\$	0.39	\$	0.45	\$	(0.47)	\$	0.80	
Non-GAAP Operating Expenses (2)(3)	\$	394	\$	396	\$	385	\$	372	\$	1,546	
Non-GAAP Operating Margin (2)(4)	_	25%	_	28%	_	29%	_	16%	_	25%	
Non-GAAP Net Income (2)(5)	\$	117	\$	131	\$	130	\$	70	\$	448	
Non-GAAP Diluted Net Income Per Share (2)(6)	\$	0.50	\$	0.56	\$	0.56	\$	0.31	\$	1.95	
Total Cash and Marketable Securities	\$	950	\$	970	\$	941	\$	989	\$	989	
Days Sales Outstanding		51		48		44		59		59	
Capital Expenditures	\$	14	\$	26	\$	19	\$	19	\$	78	
Cash from Operations	\$	185	\$	215	\$	107	\$	86	\$	594	
GAAP Depreciation and Amortization	\$	17	\$	22	\$	25	\$	27	\$	92	
Deferred Maintenance Revenue Balance	\$	474	\$	488	\$	433	\$	475	\$	475	
Revenue by Geography (in millions):											
Americas	\$	191	\$	203	\$	216	\$	172	\$	782	
Europe	\$	259	\$	267	\$	258	\$	219	\$	1,003	
Asia/Pacific	\$	149	\$	150	\$	133	\$	99	\$	530	
Davanua by Cogmont (in millions).											
Revenue by Segment (in millions): Platform Solutions and Emerging Business and Other	\$	278	\$	270	\$	269	\$	201	\$	1,018	
	\$	129	\$	144	\$	134	\$	118	\$	525	
Architecture, Engineering and Construction Manufacturing Solutions	\$	119	\$	131	\$	124	\$	116	\$	488	
Media and Entertainment	\$	67	\$		\$		\$		\$	262	
Other	\$	6	\$	69 6	\$	73 7	\$	53 4	\$	202	
Other Revenue Statistics:											
% of Total Rev from AutoCAD and AutoCAD LT		41%		35%		35%		32%		36%	
% of Total Rev from 3D design products		24%		26%		27%		29%		27%	
% of Total Rev from Emerging Economies		17%		18%		19%		16%		18%	
Upgrade Revenue (in millions)	\$	61	\$	58	\$	41	\$	34	\$	194	
Favorable (Unfavorable) Impact of U.S. Dollar											
Translation Relative to Foreign Currencies Compared											
to Comparable Prior Year Period (in millions):											
FX Impact on Total Net Revenue	\$	41	\$	42	\$	18	\$	(19)	\$	82	
FX Impact on Total Operating Expenses	\$	(14)	\$	(11)	\$	(3)	\$	17	\$	(11)	
FX Impact on Total Net Income (Loss)	\$	27	\$	31	\$	15	\$	(2)	\$	71	
Gross Margin by Segment (in millions):											
Platform Solutions and Emerging Business and Other	\$	263	\$	255	\$	257	\$	190	\$	965	
Architecture, Engineering and Construction	\$	119	\$	133	\$	126	\$	109	\$	487	
Manufacturing Solutions	\$	110	\$	122	\$	117	\$	107	\$	456	
Media and Entertainment	\$	50	\$	52	\$	57	\$	41	\$	200	
Unallocated amounts	\$	(1)	\$	(2)	\$	(3)	\$	(6)	\$	(12)	
Common Starte Startes											
Common Stock Statistics: GAAP Shares Outstanding		223,616,000		224,528,000		226,248,000		226,354,000		226,354,000	
GAAP Snares Outstanding GAAP Fully Diluted Weighted Average Shares Outstanding		232,607,000									
Shares Repurchased		8,001,000		231,078,000		230,364,000		226,299,000		230,068,000 8,001,000	
		, , , , , , , , , ,								. ,	
Installed Base Statistics:											
Total AutoCAD-based Installed Base		4,377,000		4,431,000		4,491,000		4,551,000		4,551,000	
		4,377,000		4,431,000		4,491,000		4,551,000		4,551,000 2,980,000 266,000	

AutoCAD Map 3D					281,000
AutoCAD Architecture					577,000
AutoCAD LT Installed Base					3,949,000
Total Inventor Installed Base	794,000	817,000	841,000	869,000	869,000
Total Maintenance Installed Base	1,587,000	1,644,000	1,696,000	1,704,000	1,704,000

(1) Totals may not agree with the sum of the components due to rounding.

(2) To supplement our consolidated financial statements presented on a GAAP basis, Autodesk provides investors with certain non-GAAP measures including non-GAAP net income, non-GAAP net income per share, non-GAAP cost of license and other revenue, non-GAAP gross margin, non-GAAP operating expenses, non-GAAP income from operations, non-GAAP interest and other income, net and non-GAAP provision for income taxes. These non-GAAP financial measures are adjusted to exclude certain costs, expenses, gains and losses, including stock-based compensation expense, employee tax reimbursements related to our stock option review, in-process research and development expenses, restructuring expenses, amortization of purchased intangibles, investment impairment and related income tax expenses. See our reconciliation of GAAP financial measures to non-GAAP financial measures herein. We believe these exclusions are appropriate to enhance an overall understanding of our past financial performance and also our prospects for the future, as well as to facilitate comparisons with our historical operating results. These adjustments to our GAAP results are made with the intent of providing both management and investors a more complete understanding of Autodesk's underlying operational results and trends and our marketplace performance. For example, the non-GAAP results are an indication of our baseline performance before gains, losses or other charges that are considered by management to be outside our core operating results. In addition, these non-GAAP financial measures are among the primary indicators management uses as a basis for our planning and forecasting of future periods.

There are limitations in using non-GAAP financial measures because the non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. The non-GAAP financial measures are limited in value because they exclude certain items that may have a material impact upon our reported financial results. The presentation of this additional information is not meant to be considered in isolation or as a substitute for the directly comparable financial measures prepared in accordance with generally accepted accounting principles in the United States. Investors should review the reconciliation of the non-GAAP financial measures to their most directly comparable GAAP financial measures as provided in the tables accompanying this press release.

Fiscal Year 2009		QTR 1		QTR 2		QTR 3		QTR 4	7	YTD 2009
(3) GAAP Operating Expenses	\$	421	\$	441	\$	415	\$	575	\$	1,852
Stock-based compensation expense	•	(24)	•	(22)	•	(21)	•	(18)	, ,	(87)
Amortization of customer relationships and trademarks		(3)		(6)		(7)		(7)		(24)
In-process research and development		-		(17)		(1)		(9)		(27)
Restructuring		_				-		(40)		(40)
Impairment of goodwill and intangibles		-		-		-		(129)		(129)
Non-GAAP Operating Expenses	\$	394	\$	396	\$	385	\$	372	\$	1,546
(4) GAAP Operating Margin		20%		19%		23%		-27%		11%
Stock-based compensation expense		4%		4%		4%		4%		4%
Amortization of developed technology		1%		1%		1%		2%		1%
Amortization of customer relationships and trademarks		1%		1%		1%		1%		1%
In-process research and development		0%		3%		0%		2%		1%
Restructuring		0%		0%		0%		8%		2%
Impairment of goodwill and intangibles		0%		0%		0%		26%		6%
Non-GAAP Operating Margin		25%		28%		29%		16%		25%
(5) GAAP Net Income (Loss)	\$	95	\$	90	\$	104	\$	(105)	\$	184
Stock-based compensation expense	Ψ	25	Ψ	23	\$	23	Ψ	19	Ψ	90
Amortization of developed technology		4		5	\$	6		8		23
Amortization of customer relationships and trademarks		3		6	\$	7		7		24
In-process research and development		-		17	\$	1		9		27
Impairment of goodwill and intangibles		_		-	Ψ.	-		129		129
Restructuring		-		-		_		40		40
Income tax effect on difference between GAAP and non-										
GAAP total costs and expenses at a normalized rate		(9)		(11)		(12)		(36)		(68)
Non-GAAP Net Income	\$	117	\$	131	\$	130	\$	70	\$	448
(6) GAAP Diluted Net Income (Loss) Per Share	\$	0.41	\$	0.39	\$	0.45	\$	(0.47)	\$	0.80
Stock-based compensation expense		0.11		0.10		0.10		0.08		0.39
Amortization of developed technology		0.01		0.02		0.03		0.04		0.10
Amortization of customer relationships and trademarks		0.01		0.03		0.03		0.03		0.10
In-process research and development		-		0.07		-		0.04		0.12
Impairment of goodwill and intangibles		-		-		-		0.56		0.56
Restructuring		-		-		-		0.18		0.18
Income tax effect on difference between GAAP and non-										
GAAP total costs and expenses at a normalized rate		(0.04)		(0.05)		(0.05)		(0.15)		(0.30)
Non-GAAP Diluted Net Income Per Share	\$	0.50	\$	0.56	\$	0.56	\$	0.31	\$	1.95

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