

October 1, 2014

Summary

Carl Bass
President and CEO



Fueling Growth

12%

FY14 FY15 FY16 FY17 FY18

20%



50%



More Growth

12% billings CAGR by FY18

More Value

New offerings and increased account penetration fuel 20% more value per account

More Subscriptions

New business models and improved subscription rates provide access to more subscriptions; growing base 50%

Autodesk's Differentiated Strategy

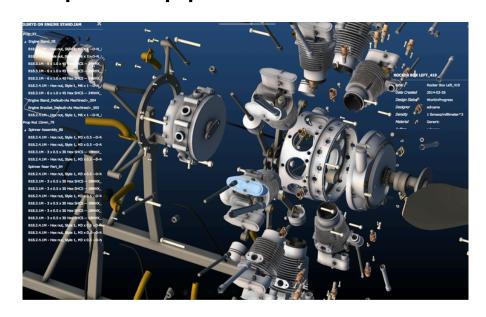
Cloud and mobile

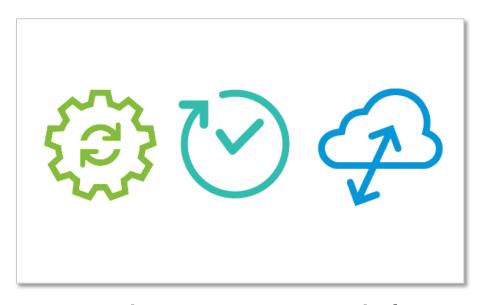




New markets

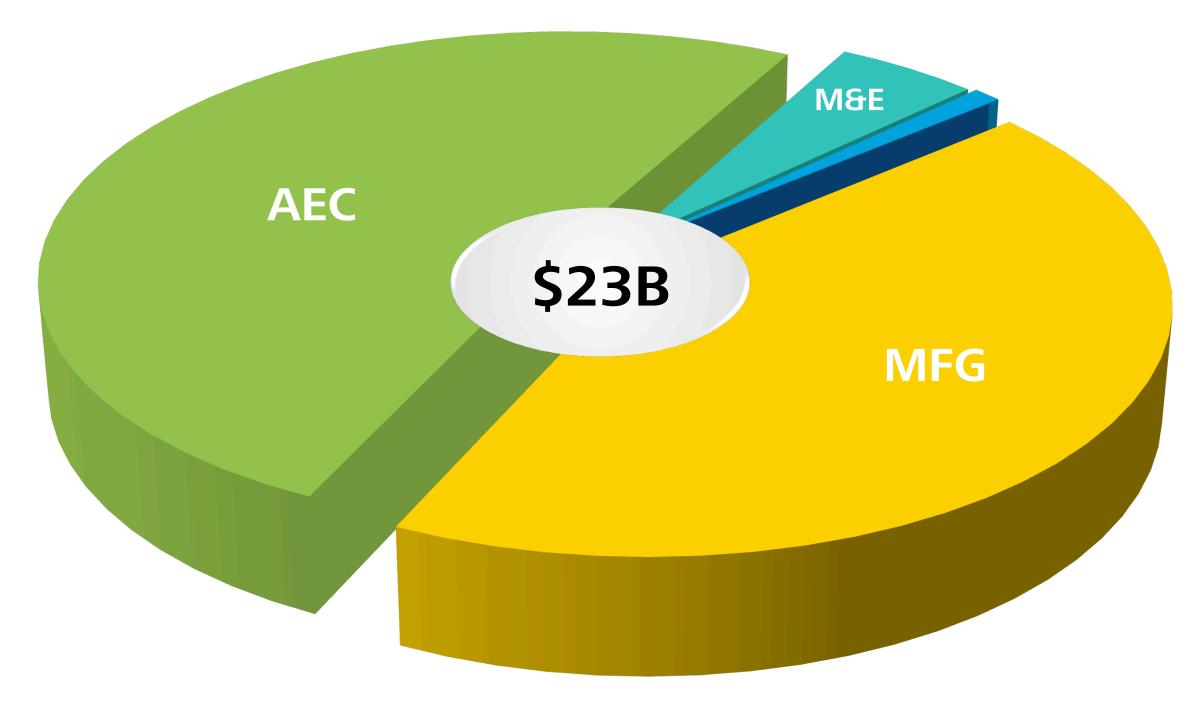
Open approach





New business model

Autodesk's Opportunity



Source: Cambashi, August 2014 release

NOTE: The TAM numbers presented are conservative estimates because they do not, for example, include the impact of un-surveyed competitors, internally developed software, free software, alternatively monetized software, and piracy.

Expanded Opportunities

