Safe Harbor

Each of the presentations today will contain forward looking statements about strategies, products, future results, performance or achievements, financial and otherwise, including statements regarding our business model transformation, guidance for the third and fourth quarters of fiscal year 2014, our long term financial goals, and our stock repurchase program. These statements reflect management’s current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain our revenue growth and profitability; failure to maintain cost reductions; failure to successfully manage transitions to new business models and markets, including the introduction of additional ratable revenue streams and our continuing efforts to attract customers to our cloud-based offerings; failure to successfully expand adoption of our products, slowing momentum in subscription billings or revenues; and difficulty in predicting revenue and billings from new businesses and the potential impact on our financial results from changes in our business models. A discussion of factors that may affect future results is contained in our most recent SEC Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in this presentation are being made as of the time and date of its live presentation. The forward-looking statements made in these presentations are being made as of the time and date of the live presentations. If these presentations are reviewed after the time and date of the live presentations, even if subsequently made available by us, on our Web site or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Non-GAAP Financial Measures

These presentations include certain non-GAAP financial measures. Please see the section entitled “Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures” in the attached Appendix for an explanation of management’s use of these measures and a reconciliation of the most directly comparable GAAP financial measures.
Reconciliation of GAAP Financial Measures to Non-GAAP

Financial Measures (In millions, except per share data)

To supplement our consolidated financial statements presented on a GAAP basis, we provide investors with certain non-GAAP measures including non-GAAP net income per share and non-GAAP operating margin. For our internal budgeting and resource allocation process and as a means to evaluate period-to-period comparisons, we use non-GAAP measures to supplement our consolidated financial statements presented on a GAAP basis. These non-GAAP measures do not include certain items that may have a material impact upon our future reported financial results. We use non-GAAP measures in making operating decisions because we believe those measures provide meaningful supplemental information regarding our earning potential and performance for management by excluding certain expenses and charges that may not be indicative of our core business operating results. For the reasons set forth below, we believe these non-GAAP financial measures are useful to investors both because (1) they allow for greater transparency with respect to key metrics used by management in its financial and operational decision-making and (2) they are used by our institutional investors and the analyst community to help them analyze the health of our business. This allows investors and others to better understand and evaluate our operating results and future prospects in the same manner as management, compare financial results across accounting periods and to those of peer companies and to better understand the long-term performance of our core business. We also use some of these measures for purposes of determining company-wide incentive compensation.

There are limitations in using non-GAAP financial measures because non-GAAP financial measures are not prepared in accordance with GAAP and may be different from non-GAAP financial measures used by other companies. The non-GAAP financial measures are limited in value because they exclude certain items that may have a material impact upon our reported financial results. In addition, they are subject to inherent limitations as they reflect the exercise of judgments by management about which charges are excluded from the non-GAAP financial measures. We compensate for these limitations by analyzing current and future results on a GAAP basis as well as a non-GAAP basis and also by providing GAAP measures in our public disclosures. The presentation of non-GAAP financial information is meant to be considered in addition to, not as a substitute for or in isolation from, the directly comparable financial measures prepared in accordance with GAAP. We urge investors to review the reconciliation of our non-GAAP financial measures to the comparable GAAP financial measures included below, and not to rely on any single financial measure to evaluate our business.

The following slides shows Autodesk's non-GAAP results reconciled to GAAP results included in this presentation.
Topics

- The AEC Market
- Industry Trends
- Building Information Modeling
- New Generation of Cloud Products
NOTE: The TAM numbers presented are conservative estimates because they do not, for example, include the impact of un-surveyed competitors, internally developed software, free software, alternatively monetized software, and piracy.
Lean Construction

Sustainable Design

Integrated Delivery Models
Building Information Modeling
Autodesk Revit
The 632-meter Shanghai Tower will be the largest skyscraper in China as well as one of the most sustainable

**Companies:** Gensler, The Architectural Design & Research Institute of Tongji University, Thornton Tomasetti, Shanghai Tower Construction and Development Co., Ltd.

“*Autodesk BIM solutions enable the different design disciplines to work together in a seamless fashion on a single information platform—improving efficiency, reducing errors, and improving both project and building performance.*”

Jianping Gu, Director and General Manager, Shanghai Tower Construction & Development Co., Ltd.
Bronx-Lebanon Hospital Center’s Life Recovery Center in New York City exceeded energy standards by 40%

Company: WASA/Studio A

“With help from the 3D modeling environment and clash detection capabilities of Revit, we resolved all of the coordination issues before construction.”

Harry Spring, WASA/Studio A senior managing partner and partner in charge of engineering
4th Annual CEDA China BIM Awards

“Best BIM application extension award”
to Shanghai Yufo Temple Renovation and Restructuring Project.

Great example of innovation and technology coming together to refurbish a
time-honored, ancient landmark with the use of laser scanning and BIM.
Global BIM Mandates/Standards

New York Port Authority

Qatar Rail/ASHGAL

US Army Corp of Engineers

NBIMS

GSA

AIA E202

buildingSMART International Alliance for Interoperability

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Architecture

BIM
Autodesk FormIt 360
Autodesk InfraWorks
Planning to Engineering
Significant Momentum

$18M Light Rail Transit with large ecosystem of stakeholders
Waterloo, Canada
Structural Modeling and Analysis
Construction Modeling and Fabrication
Revolutionizing project delivery from pre-construction through handover

- Glue
- Schedule
- Layout
- Field

Pre-construction ↔ Field execution
Scheduling and Sequencing
Layout and Installation
Field Management
Leading Construction Company at the Forefront of Change and Innovation
Significant Wins
**TODAY**

**Mike Chung**  assigned a **Task**
Updated the Atrium Design and elevator orientation, new structural analysis is needed.

**Michael Scam,**
You, and **Jan Levinson** and 2 more joined Oakwood Medical.

4 Minutes Ago

**Jan Levinson**
Any feedback to share on our operations?
2 Hours Ago

**Dwight Schrute**
Security in this office park is a joke. Last year I came to work with my spud-gun in a duffel bag.

**RECENT**

**Oakwood Medical**

**Accel Dining Hall**

**Mission General**

**Wilson Plaza**

**PINNED**

[Images of projects]
Mike Chung assigned a Task

Updated the Atrium Design and elevator orientation, new structural analysis is needed.

Ann Cloe

No problem.

Write a comment

Michael Scam, You, and Jan Levinson and 2 more joined Oakwood Medical.

Jan Levinson
Oakwood Medical

additive, mead bacterial tulip glass pliner, “specific gravity?” Aau, lagering mash dunkle terminal gravity hoppy, imperial, ester sparge beer dry hopping; heat exchanger keg shelf life.

PROJECT MEMBERS

ACTIVE   ALL   PINNED

Mike Chung  Earl Oakwood  Grace Young  Jake Smith  Ann Cloe  Art Vandelay  Jan Levinson  Dwight Schrute

PROJECT ACTIVITY

TODAY

Ann Cloe marked a task as completed.
The Structural Analysis is complete. The new elevator shaft design appears to overloads the structure and exceeds acceptable tolerances.

See report for detailed recommendations.

Ann Cloe
No problem.
Oakwood Medical

additive, mead bacterial tulip glass pintner, “specific gravity”? Aau, lagering mash dunkle terminal gravity hoppy, imperial, ester sparge beer dry hopping, heat exchanger keg shelf life.

PROJECT MEMBERS

ACTIVE  ALL  PINNED

Mike Chung  Earl Oakwood  Grace Young  Jake Smith  Ann Cole  Art Vandelay  Jan Levinson  Dwight Schrute

PROJECT ACTIVITY

TODAY

Mike Chung tagged Jan Levinson
Hey @JanLevinson, We need to update the construction schedule to account for additional structural reinforcements for the new Atrium design.

Mike Chung assigned a Task
Updated the Atrium Design and cluster orientation, new structural.
As the leading force behind the BIM revolution, Autodesk is uniquely positioned to leverage the cloud to add value in architecture and drive BIM adoption in engineering and construction to unlock a tremendous opportunity.