Safe Harbor

Each of the presentations today will contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the second quarter and fiscal year 2021; total addressable market (TAM), our long term financial and operational goals; our M&A strategy; our capital allocation initiatives; and our stock repurchase program. These statements reflect management’s current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain subscriptions, billings, revenue, deferred revenue, margins and cash flow growth; difficulty in predicting those financial and performance metrics; failure to maintain spend management; developments in the COVID-19 pandemic and the resulting impact on our business and operations, general market, political, economic, and business conditions, failure to successfully integrate acquisitions and manage transitions to new business models and markets, including our efforts to expand in construction and manufacturing, and attract customers to our cloud-based offerings; failure to successfully expand adoption of our products; and negative developments in worldwide economic, business or political conditions.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Non-GAAP Financial Measures
These presentations include certain non-GAAP financial measures. Please see the section entitled “Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures” in the Appendices attached to the presentations for an explanation of management’s use of these measures and a reconciliation of the most directly comparable GAAP financial measures.
Closing Remarks

Andrew Anagnost
Chief Executive Officer
Autodesk Growth Opportunity

EXPAND IN INDUSTRIES

$69B

DESIGN & MAKE

TAM BY FY25

MONETIZE

14M

NON-PAYING USERS
Fiscal 2023 Targets
Results achievable with current product portfolio

16-18% REVENUE CAGR

$2.4B FREE CASH FLOW

~40% NON-GAAP OPERATING MARGIN

55%-65% REVENUE GROWTH + FREE CASH FLOW MARGIN
WHY WILL WE DELIVER IN FY23 & BEYOND?
Why We Will Deliver in FY23 and Beyond

- Ability to forecast over multi-year time frame has increased
- Ability to adapt and be agile
- Confidence in our long-term growth drivers
WHERE WILL GROWTH COME FROM?
Long-Term Business Drivers

Monetizing Non-Compliant & Legacy Users

Accelerating Digitization in AEC

Convergence of Design & Make in Manufacturing
Non-Compliant User Base

Granular perspective

- 12M non-compliant users
- 7M high conversion probability
- 11M last five years
- 15M last seven years
- 9M in last 90 days
Ongoing Modernization
Across all products for all users
Winning in Construction

LEADERSHIP IN DESIGN & BIM

BREADTH OF PORTFOLIO

GLOBAL PRESENCE & SUPPORT
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**DESIGN**
Share shift from legacy solutions to cloud-based offerings

**MAKE**
Share shift from siloed legacy products to integrated design to manufacturing
$33B
DESIGN & MANUFACTURING TAM

LARGE OPPORTUNITY AHEAD

MARKET IS POISED FOR DISRUPTION

EXCEPTIONAL MOMENTUM

AUTODESK® FUSION 360™

~85K
SUBSCRIBERS
Long-Term Business Drivers

Monetizing Non-Compliant & Legacy Users

Accelerating Digitization in AEC

Convergence of Design & Make in Manufacturing
RESILIENCE
IMPACT
ENABLING CUSTOMERS TO DESIGN SUSTAINABLY

LEADING BY EXAMPLE IN ESG
THE LEADER IN DESIGN & MAKE