
UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of
the Securities Exchange Act of 1934

May 18, 2004 Date of Report (date of earliest event reported)

Autodesk, Inc.

(Exact name of Registrant as specified in its charter)

(State or other jurisdiction of

Delaware

000-14338

94-2819853

State or other jurisdiction of (Commission incorporation or organization) File Number)

(I.R.S. Employer Identification Number)

111 McInnis Parkway San Rafael, California 94903

(Address of principal executive offices)

(415) 507-5000

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Item 7. Financial Statements and Exhibits

(c) Exhibits

Exhibit No. Description

99.1 Press Release, dated as of May 18, 2004, entitled "Autodesk First Quarter Revenues Increase 41 Percent, EPS Increases 414 Percent".

Item 12. Results of Operations and Financial Condition

On May 18, 2004, Autodesk, Inc. issued a press release reporting its results for the three months ended April 30, 2004. The press release is attached as Exhibit 99.1.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

AUTODESK, INC.

By: /s/ ALFRED J. CASTINO

Alfred J. Castino

Senior Vice President and Chief Financial Officer

Date: May 18, 2004

EXHIBIT INDEX

Exhibit No. Description

99.1 Press Release, dated as of May 18, 2004, entitled "Autodesk First Quarter Revenues Increase 41 Percent, EPS Increases 414 Percent".

Autodesk First Quarter Revenues Increase 41 Percent

EPS Increases 414 Percent

SAN RAFAEL, Calif., May 18 /PRNewswire-FirstCall/ -- Autodesk, Inc. (Nasdaq: ADSK), the world's leading design software and digital content company, today announced financial results for its first fiscal quarter ended April 30, 2004. For the first quarter, Autodesk reported net revenues of \$298 million, a 41 percent increase over \$211 million reported in the first quarter of the prior year.

First quarter net income was \$43 million, or \$0.36 per diluted share on a GAAP basis, and \$49 million, or \$0.41 per diluted share on a pro-forma basis. Pro-forma net income excludes an \$8 million restructuring charge. Net income in the first quarter of the prior year was \$8 million, or \$0.07 per diluted share on a GAAP basis. There were no pro-forma adjustments in the prior year.

"I am pleased with the company's outstanding performance during the quarter," said Carol Bartz, Autodesk chairman and CEO. "Strong new releases of our AutoCAD 2005 family of products, led to outstanding results in all markets and divisions. Customers are responding enthusiastically to the improved performance and increased functionality in the new versions."

Autodesk's strong performance was driven by significant increases in revenue from new seats and upgrades, the continuing success of the company's subscription program, and the company's commitment to improving profitability.

During the quarter, the company launched its AutoCAD(R) 2005 family of products, demonstrating the company's continued commitment to delivering lifecycle management solutions to customers. AutoCAD 2005 improves productivity and collaboration by providing the functionality needed for efficient workflow processes and allowing users to create, manage and share complex data and design information more easily.

Subscription revenues, called Maintenance on the financial statements, increased 56 percent over the prior year, to \$37 million, as customers continue to recognize the value of the subscription program and the quick return on investment of Autodesk products.

During the quarter, Autodesk continued to deliver on its commitment to improve profitability. Operating margins improved 15 percentage points over the first quarter of fiscal 2004, to 18 percent on a GAAP basis. Pro-forma operating margins, which exclude the \$8 million restructuring charge, were 21 percent in the quarter. These results demonstrate the significant leverage in the company's operating margin.

"We got off to a great start in Fiscal Year 2005," said Bartz. "We introduced the AutoCAD 2005 family of products, one of our strongest product offerings ever, just two months after the retirement of AutoCAD 2000. In addition to the successful launch of AutoCAD 2005 family of products, we plan to release significant new versions of all of our other major products this year, including Autodesk Inventor Series, Autodesk Inventor Professional and 3ds max. Our refreshed product line and our focus on increasing profitability combined with the improved global economy, position the company for strong future growth."

Business Outlook --

The following statements are forward looking statements which are based on current expectations and which involve risks and uncertainties some of which are set forth below.

Q2 Fiscal 2005

Net revenues for the second quarter of fiscal 2005 are expected to be in the range of \$260 million to \$270 million. Earnings per diluted share for the second quarter of fiscal year 2005 are expected to be in the range of \$0.22 to \$0.26 on a GAAP basis and \$0.26 to \$0.30 on a pro-forma basis.

Full Year Fiscal 2005

For 2005, annual revenue is expected to be in the range of \$1.1 billion to \$1.125 billion. Earnings per diluted share for the full year are expected to be in the range of \$1.29 to \$1.36 on a GAAP basis and \$1.44 to \$1.51 on a pro-forma basis. Fourth quarter fiscal 2005 operating margins are expected to be in the high-20 percent range.

A reconciliation of the above non-GAAP net income and EPS amounts to the corresponding GAAP net income and EPS amounts is provided at the end of this

press release.

Safe Harbor Statement

This press release contains forward-looking statements that involve risks and uncertainties, including statements in the paragraphs under "Business Outlook," above and other statements regarding our anticipated product releases and performance. Factors that could cause actual results to differ materially include the following: general market and business conditions, failure of key new applications to achieve anticipated levels of customer acceptance, failure to achieve sufficient sell-through in our channels for new or existing products, pricing pressure, failure to achieve anticipated cost reductions, changes in foreign currency rates, delays in the release of new products and services, failure to achieve continued success in technology advancements, changes in accounting rules, particularly related to stock option expensing, failure to successfully integrate new or acquired businesses, financial and business condition of our reseller and distribution channels, renegotiation or termination of royalty or intellectual property arrangements, and failure to grow lifecycle management or collaboration products.

Further information on potential factors that could affect the financial results of Autodesk are included in the company's report on Form 10-K, for the year ended January 31, 2004, which is on file with the Securities and Exchange Commission.

Autodesk will host a conference call at 800-901-5213 (passcode: 41072538) today and an audio webcast on the first quarter results beginning at 5:00 p.m. Eastern Time at www.autodesk.com/investor. A replay of this webcast will be maintained on our website for at least twelve months.

About Autodesk

Autodesk is the world's leading design software and digital content company, offering customers progressive business solutions through powerful technology products and services. Autodesk helps customers in the building, manufacturing, infrastructure, digital media, and wireless data services fields increase the value of their digital design data and improve efficiencies across their entire project lifecycle management processes. For more information, contact any Authorized Autodesk Reseller, call Autodesk at 800-964-6432, or visit www.autodesk.com. Discreet product information is available at 800-869-3504 or via the Web at www.discreet.com.

NOTE: Autodesk, AutoCAD, Autodesk Inventor, 3ds max and Discreet are registered trademarks of Autodesk, Inc., and/or Autodesk Canada, Inc. in the United States and/or other countries. All other brand names, product names, or trademarks belong to their respective holders.

Autodesk, Inc.
Reconciliation of diluted net income per share on a GAAP basis to non-GAAP diluted net income per share
Unaudited

	,	ths ended 2004 High end	January	31, 2005
	of range	of range	of range	of range
Diluted net income per share on				
a GAAP basis	\$0.22	\$0.26	\$1.29	\$1.36
Restructure costs	0.05	0.05	0.20	0.20
Income tax effect	(0.01)	(0.01)	(0.05)	(0.05)
Non-GAAP diluted net income per share	\$0.26	\$0.30 [°]	\$1.44	\$1.51 [°]

Autodesk, Inc.
Consolidated Statements of Income
(In thousands, except per share data)

Three Months Ended April 30, 2004 2003 (Unaudited)

Net revenues:

License and other \$260,509 \$186,881
Maintenance 37,367 23,885

Total net revenues	297,876	210,766
Costs and expenses:		
Cost of license and other revenues	37,585	35,047
Cost of maintenance revenues	4,287	3,195
Marketing and sales	109,279	92,354
Research and development	57,881	51,579
General and administrative	27,073	21,984
Restructuring and other	8,250	
Total costs and expenses	244,355	204,159
Income from operations	53,521	6,607
Interest and other income, net	2,416	3,272
Income before income taxes	55,937	9,879
Provision for income taxes	(13,432)	(2,371)
Net income	\$42,505	\$7,508
Basic net income per share	\$0.38	\$0.07
Diluted net income per share	\$0.36	\$0.07
Shares used in computing basic net income per share	112,052	111,775
Shares used in computing diluted net income per share	119,283	113,446

Autodesk, Inc.
Pro Forma Consolidated Statements of Income
(See pro forma adjustments listed in the tables below)
(In thousands, except per share data)

Three Months Ended e Montus _. April 30, 2003 (Unaudited)

Mat	revenues	
MEL	i evenues	

License and other	\$260,509	\$186,881
Maintenance	37,367	23,885
Total net revenues	297,876	210,766
Costs and expenses:		
Cost of license and other revenues	37,585	35,047
Cost of maintenance revenues	4,287	3,195
Marketing and sales	109,279	92,354
Research and development	57,881	51,579
General and administrative	27,073	21,984
Total costs and expenses	236,105	204,159
Income from operations	61,771	6,607
Interest and other income, net	2,416	3,272
Income before income taxes	64,187	9,879
Provision for income taxes	(15,405)	(2,371)
Pro forma net income	\$48,782	\$7,508
Basic pro forma net income per share	\$0.44	\$0.07

Diluted pro forma net income per share	\$0.41	\$0.07
Shares used in computing basic pro forma net income per share	112,052	111,775
Shares used in computing diluted pro forma net income per share	119,283	113,446
	Three Mont April 2004 (Unaud	30, 2003
A reconciliation between operating expenses on a GAAP basis and pro forma operating expenses is as follows:	(Gildad	1000)
GAAP costs and expenses	\$244,355	\$204,159
Restructuring and other	(8,250)	
Pro forma costs and expenses	\$236,105	\$204,159
A reconciliation between income from operations on a GAAP basis and pro forma income from operations is as follow	ws:	
GAAP income from operations	\$53,521	\$6,607
Restructuring and other	8,250	
Pro forma income from operations	\$61,771	\$6,607
A reconciliation between net income on a GAAP basis and pro forma net income is as fo	llows:	
GAAP net income	\$42,505	\$7,508
Restructuring and other	8,250	
Income tax effect of pro forma adjustments	(1,973)	
Pro forma net income	\$48,782	\$7,508
A reconciliation between diluted net income per share on a GAAP basis and diluted pro forma net income per share is as follows:		
GAAP diluted net income per share	\$0.36	\$0.07
Restructuring and other	\$0.07	\$
Income tax effect of pro forma adjustments	\$(0.02)	\$
Pro forma diluted net income per share	\$0.41	\$0.07
To supplement our consolidated financial state	ements presente	d on a GAAP

To supplement our consolidated financial statements presented on a GAAP basis, Autodesk uses pro forma measures of operating results, net income and net income per share, which are adjusted to exclude certain costs, expenses, gains and losses we believe appropriate to enhance an overall understanding of our past financial performance and also our prospects for the future. These adjustments to our GAAP results are made with the intent of providing both management and investors a more complete understanding of Autodesk's underlying operational results and trends and our marketplace performance. For example, the pro forma results are an indication of our baseline performance before gains, losses or other charges that are considered by management to be outside of our core operating results. In addition, these adjusted pro forma results are among the primary indicators management uses as a basis for our planning and forecasting of future periods. The presentation of this additional information is not meant to be considered in isolation or as a substitute for net income or diluted net income per share prepared in accordance with generally accepted accounting principles in the United States.

	April 30, 2004 (Unaudited)	January 31, 2004 (Audited)
ASSETS:		
Current assets: Cash and cash equivalents Marketable securities Accounts receivable, net Inventories Deferred income taxes Prepaid expenses and other current assets Total current assets	\$304,147 49,780 142,630 16,686 24,170 27,830 565,243	\$282,249 81,275 166,816 17,365 25,410 24,137 597,252
Marketable securities	165,463	165,976
Computer equipment, software, furniture and leasehold improvements, at cost: Computer equipment, software and furniture Leasehold improvements Less accumulated depreciation Net	208,614 34,288 (179,350) 63,552	206,319 34,526 (174,371) 66,474
Purchased technologies and capitalized software, net Goodwill, net Deferred income taxes Other assets	18,546 163,885 3,760 9,851 \$990,300	19,378 160,094 7,986 \$1,017,160
LIABILITIES AND STOCKHOLDERS' EQUITY:		
Current liabilities: Accounts payable Accrued compensation Accrued income taxes Deferred revenues Other accrued liabilities Total current liabilities	\$46,639 65,871 44,403 137,220 56,188 350,321	\$52,307 92,830 50,695 127,276 61,814 384,922
Deferred income taxes Other liabilities	 2,756	7,849 2,746
Stockholders' equity: Preferred stock Common stock and additional paid-in capital Accumulated other comprehensive loss Deferred compensation Retained earnings Total stockholders' equity	1 519,300 (8,889) (285) 127,097 637,223 \$990,300	473,673 (4,754) (451) 153,175 621,643 \$1,017,160
Autodesk, Inc. Condensed Consolidated Statements of Cash Flo (In thousands)	DWS	
	Apr 2004	onths Ended il 30, 2003 uudited)
Operating Activities Net income Adjustments to reconcile net income to net cash provided by operating activities:		\$7,508
Depreciation and amortization Stock compensation expense Net loss on fixed asset disposals	12,502 197 212	12,307 557
Write-downs of cost method investments Tax benefits from employee stock plans Restructuring related charges, net	24,414 4,326	26
Changes in operating assets and liabilities	(28,993)	(2,992)

Net cash p	provided by op	erating activ	vities	55,163	17,406	
available-f Business com Capital and	nd maturities for-sale marke binations, ne other expendi ing activitie ded by (used	table securit et of cash acc tures es		30,757 (6,500) (5,864) (843)	1,876 (5,150) (4,083) 52 (7,305)	
net of issu	om issuance of wance costs of common stoc aid	:k	ζ,	104,934 (149,033) (3,302) (47,401)	15,123 (29,881) (3,347) (18,105)	
Effect of exch cash and cash		inges on		(3,414)	1,070	
Net increase (and cash equi Cash and cash beginning of Cash and cash at end of per	valents equivalents a year equivalents			21,898 282,249 \$304,147	(6,934) 186,377 \$179,443	
Supplemental on Net cash paid during the pe		iid		\$4,668	\$(123)	
Fiscal Year 2005 Financial Statistics (in millions)	QTR 1	QTR 2	QTR 3	QTR 4	YTD2005	
Total net revenues License and	\$297.9				\$297.9	
other revenues Maintenance	\$260.5				\$260.5	
revenues	\$37.4				\$37.4	
Gross Margin GAAP Operating	86%				86%	
Expenses GAAP Operating	\$202.5				\$202.5	
Margin GAAP Net	18%				18%	
Income GAAP Earnings	\$42.5				\$42.5	
Per Share (diluted)	\$0.36				\$0.36	
Pro Forma Operating Expenses (A)(B) Pro Forma	\$194.2				\$194.2	
Operating Margin (A)(C)	21%				21%	
Pro Forma Net Income (A)(D) Pro Forma	\$48.8				\$48.8	
Earnings Per Share (dilute (A)(E)	ed) \$0.41				\$0.41	
Total Cash and Marketable Securities	\$519.4				\$519.4	
Days Sales Outstanding	43				43	
Capital Expenditures	\$5.9				\$5.9	
Cash from Operations	\$55.2				\$55.2	

GAAP Depreciation and Amortization \$12.5	\$12.5
Revenue by Geography (in millions): Americas \$121.5 Europe \$108.8 Asia/Pacific \$67.6	\$121.5 \$108.8 \$67.6
Revenue by Division (in millions) (F): Design Solutions	
Group \$261.8 Manufacturing Solutions	\$261.8
Division \$44.8 Infrastructure Solutions	\$44.8
Division \$33.7 Building Solutions	\$33.7
Group \$27.2 Platform Technology	\$27.2
Group & Other \$156.1	\$156.1
Discreet \$36.1	\$36.1
Upgrade revenue (in millions): Upgrade revenue \$66.2	\$66.2
Operating Income (Loss) by Segment (in millions) (F): Design	
Solutions \$115.0 Discreet \$1.7	\$115.0 \$1.7
Unallocated amounts \$(63.2)	\$(63.2)
Headcount: Headcount 3,409	3,409
Common Stock Statistics: Stock Outstanding (Pro Forma EPS	
Calculation- diluted) 119,283,000	119,283,000
Stock Re- purchased 5,182,600	5,182,600
AutoCAD Statistics: Total AutoCAD- based Installed	
Base* 3,469,400	3,469,400

- * Includes prior period adjustment of approximately 28,000 seats.
- (A) To supplement our consolidated financial statements presented on a GAAP basis, Autodesk uses pro forma measures of operating results, net income and net income per share, which are adjusted to exclude certain costs, expenses, gains and losses we believe appropriate to enhance an overall understanding of our past financial performance and also our prospects for the future. These adjustments to our GAAP results are made with the intent of providing both management and investors a more complete understanding of Autodesk's underlying operational results and trends and our marketplace performance. For example, the pro forma results are an indication of our baseline performance before gains, losses or other charges that are considered by management to be outside of our core operating results. In addition, these adjusted pro forma results are among the primary indicators management uses as a basis for our planning and forecasting of future periods. The presentation of this additional

information is not meant to be considered in isolation or as a substitute for net income or diluted net income per share prepared in accordance with generally accepted accounting principles in the United States.

(B) GAAP Operating				
Expenses \$202.5	\$	\$	\$	\$202.5
Restructuring and other \$(8.3) Pro Forma Operating	\$	\$	\$	\$(8.3)
Expenses \$194.2	\$	\$	\$	\$194.2
(C) GAAP Operating Margin 18% Restructuring	0%	0%	0%	18%
and other 3%	0%	0%	0%	3%
Pro Forma Operating				
Margin 21%	0%	0%	0%	21%
(D) GAAP Net Income \$42.5 Restructuring	\$	\$	\$	\$42.5
and other \$8.3 Income tax	\$	\$	\$	\$8.3
effect \$(2.0) Pro Forma	\$	\$	\$	\$(2.0)
Net Income \$48.8	\$	\$	\$	\$48.8
(E) GAAP Earnings Per Share				
(diluted) \$0.36 Restructuring	\$	\$	\$	\$0.36
and other \$0.07 Income tax	\$	\$	\$	\$0.07
effect \$(0.02) Pro Forma Earnings Per Share	\$	\$	\$	\$(0.02)
(diluted) \$0.41	\$	\$	\$	\$0.41

(F) In the first quarter of fiscal 2005, Autodesk modified its segment disclosure. For purposes of comparison with previous periods, the segment data has been restated to reflect the current segment reporting.

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SOURCE Autodesk, Inc.

05/18/2004

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(ADSK)

CO: Autodesk, Inc. ST: California IN: CPR STW EDA ERN CCA SU: