Safe Harbor

Each of the presentations today will contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the third quarter and fiscal year 2022; total addressable market (TAM), our long term financial and operational goals; our M&A strategy; our capital allocation initiatives; and our stock repurchase program. These statements reflect management’s current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain subscriptions, billings, revenue, deferred revenue, margins and cash flow growth; difficulty in predicting those financial and performance metrics; failure to maintain spend management; developments in the COVID-19 pandemic and the resulting impact on our business and operations, general market, political, economic, and business conditions, failure to successfully integrate acquisitions and manage transitions to new business models and markets, including our efforts to expand in construction and manufacturing, and attract customers to our cloud-based offerings; failure to successfully expand adoption of our products; and negative developments in worldwide economic, business or political conditions.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Non-GAAP Financial Measures

These presentations include certain non-GAAP financial measures. Please see the section entitled “Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures” in the Appendices attached to the presentations for an explanation of management’s use of these measures and a reconciliation of the most directly comparable GAAP financial measures.
Closing Remarks

Andrew Anagnost
President & Chief Executive Officer
@andrew_anagnost
SUSTAINABLE DOUBLE-DIGIT GROWTH

REVENUE

FREE CASH FLOW
Digital Transformation Drives TAM Expansion

$62B  FY22

$78B  FY26

Source:
Cambashi FY22 Application TAM
Models based on Cambashi FY22 Professions Dataset and Autodesk estimates
Global Water Intelligence 2021 figures in addition to internal estimates
How We Will Deliver on FY23 Goals and Beyond

DIGITAL TRANSFORMATION

LEVERAGING KEY GROWTH ENABLERS

MONETIZING THE LONG TAIL
DIGITAL TRANSFORMATION

- Convergence of design & build in AEC
- Convergence of design & make in manufacturing
- Integration of adjacent verticals

LEVERAGING KEY GROWTH ENABLERS

MONETIZING THE LONG TAIL
# Autodesk Construction Cloud

## Capabilities

<table>
<thead>
<tr>
<th>DESIGN</th>
<th>PLAN</th>
<th>BUILD</th>
<th>OPERATE</th>
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<tbody>
<tr>
<td>- Design Authoring</td>
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<td>- Design Collaboration</td>
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<td>- Coordination</td>
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<td>- Model Conditioning</td>
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<td>- Facilities Maintenance</td>
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<tr>
<td>- Asset Lifecycle</td>
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## Shared Data
- Models
- Drawings
- Issues
- Specifications
- RFIs
- Cost
- Assets
- As-Builts
- Photos
- Video

## Insight
- Dashboards
- Reports
- Construction IQ
- Data Connector

## Network
- Builders Network
Design & Manufacturing Platform

3rd PARTY ECOSYSTEM

CONSUMPTION SERVICES

EXTENSIONS

OTHER INDUSTRIES (AEC, M&E)

AUTODESK® FUSION 360®

AUTODESK FORGE®
Water Infrastructure
End-to-end full lifecycles solutions
M&E Production Workflows Will Move to the Cloud

Disney
Universal Studios
Paramount
Warner Bros.
Sony Pictures
LEVERAGING KEY GROWTH ENABLERS

- Business model
- Convergence of industries
- License compliance
Levers of a Flexible Business Model

Configurable for go-to-market
Driving Collaboration and Convergence with Forge-Powered Workflows

- Partner
- Customer
- Customer

- Electrical BOM
- Spreadsheet
- Visualization

- Inventor
- Fusion

- Directed Engineering
- Open Formats
- Game Engines

- Large Customers

- Civil3D
- AutoCAD
- Revit

- ACC Connect
- Object Data
- Grade Optimization

- Corridors, Pipes Alignment, Surfaces

- Navisworks
- Infraworks
- Construction Cloud
- Tandem
- Formit

- AEC

- Industrialized Construction
- Generative Design

- EMS Tools

- Studio to Studio
- Editorial to VFX

- M&E
Driving Growth

Conversion of non-compliant users

~40% GROWTH IN TOTAL BILLINGS FROM NON-COMPLIANT USERS

16x GROWTH IN NON-COMPLIANT BILLINGS FROM DIGITAL ENGAGEMENT
DIGITAL TRANSFORMATION

LEVERAGING KEY GROWTH ENABLERS

MONETIZING THE LONG TAIL
- Consumption
- Platform
- Ecosystem
Consumption

Flex is our innovative new model that changes how people get what they need.

- **Maximize value for occasional users and usage**
- **Lowers price of entry to try products across the portfolio**
- **Expands ecosystem to new customers**
- **Lends itself to project-oriented work**
Platform

Forge powers convergence and acceleration of digital transformation

EXTENDING MODERN CLOUD SERVICES

CONNECTING DATA EXPERIENCES

IGNITING DEVELOPER ECOSYSTEM
Accelerating Flywheel Effect with Open Platform

Adding value to customers, third-party developers, partners, and Autodesk