Safe Harbor

The presentations today may contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the fiscal year 2021 and beyond; our long term financial and operational goals; our M&A strategy; and our capital allocation initiatives. These statements reflect management’s current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to successfully integrate acquired businesses; developments in the COVID-19 pandemic and the resulting impact on our business and operations; general market, political, economic, and business conditions; complete transitions to new business model and markets; failure of the construction industry to grow as anticipated; failure to develop new products; failure to successfully expand adoption of our products; and failure of product changes to have the desired benefits.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Statements regarding planned or future development efforts for our products and services are not intended to be a promise or guarantee of future availability of products, services, or features but merely reflect our current plans and based on factors currently known to us. Purchasing decisions should not be made based upon reliance on these statements.
The Growth Opportunity in Manufacturing

Stephen Hooper
Vice President & General Manager, Fusion 360
November 18, 2020
10 BILLION
$33B
Design and Manufacturing TAM through FY25

29M
Design and Manufacturing Professionals
Discontinuous Disruption Powers Opportunity

CONVERGENCE OF DESIGN & MAKE
(DISCONTINUOUS DISRUPTION)

BRIDGE to Next Gen

GENERATIVE DESIGN & INTELLIGENT AUTOMATION

$14B DISRUPT
with Cloud Convergence & Automation

$19B GROW
with Core Design

CAD
CAM
CAE
PLM
Grow With Core

WHY WE WIN

Industrial Machinery
Building Products
Process Manufacturing

CAD
CAM
CAE
PLM
MOLDFLOW
INVENTOR
INVENTOR
NASTRAN
AUTOCAD
FEATURECAM
POWERMILL

WHY WE WIN

Industrial Machinery
Building Products
Process Manufacturing

AUTOCAD
INVENTOR
ALIAS

CAD
CAM
CAE
PLM
MOLDFLOW
INVENTOR
INVENTOR
NASTRAN
AUTOCAD
FEATURECAM
POWERMILL
FIREFLY GROWS WITH CORE

INVENTOR® VAULT

POWERMILL® NETFABB®

AND INNOVATES WITH FUSION 360

Generative Design Additive Collaboration
Market is Poised for Disruption

GENERATIVE DESIGN & INTELLIGENT AUTOMATION

AUTODESK® FUSION 360™

Converge

Automate

Digitize
PRODUCTS ARE GETTING SMARTER

PROCESSES ARE DIGITIZING

SUPPLY CHAINS ARE REORGANIZING
Traditional Process

CONCEPT

ENGINEERING

VALIDATE

MANUFACTURE
Traditional Process is Inefficient

- Data loss
- Re-work
- Disconnected workflows
Fusion 360 Converges Design and Manufacturing
Better Products to Market Faster

TIME TO MARKET

DESIGN MATURATION

SUPERIOR OUTCOME

TIME SAVED

AUTOESK® FUSION 360®
Exponential Gains

GENERATIVE DESIGN

TIME TO MARKET

DESIGN MATURATION

SUPERIOR OUTCOME

ENGINEERING

CONCEPT

VALIDATE

MANUFACTURE

TIME SAVED

TIME TO MARKET
Expanded Workflows with Extensions
Nesting & Fabrication Extension

Asset: Demo video

Time: 30 seconds

Content: Nesting demo
Expanded Workflows with Extensions

AUTODESK® FUSION 360™
Fusion 360 Business Model is Disruptive

$5,000–$50,000

$495 Subscription

$1,500 Extensions PER YEAR
Customer Example | Miltera
Canadian Prototyping & Advanced Manufacturing Facility

COST OF ACQUISITION
(for comparable functionality and usage at Miltera)

4x SOLIDWORKS
3x Mastercam

12x AUTODESK® FUSION 360®

$62,900 TO $17,200

MACHINING
7x
Commercial Subscriptions Accelerate in FY21

100K+ PAID SUBSCRIBERS
WE ARE POSITIONED TO WIN