

Safe Harbor

The presentations today may contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the fiscal year 2021 and beyond; our long term financial and operational goals; our M&A strategy; and our capital allocation initiatives. These statements reflect management's current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to successfully integrate acquired businesses; developments in the COVID-19 pandemic and the resulting impact on our business and operations; general market, political, economic, and business conditions; complete transitions to new business model and markets; failure of the construction industry to grow as anticipated; failure to develop new products; failure to successfully expand adoption of our products; and failure of product changes to have the desired benefits.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Statements regarding planned or future development efforts for our products and services are not intended to be a promise or guarantee of future availability of products, services, or features but merely reflect our current plans and based on factors currently known to us. Purchasing decisions should not be made based upon reliance on these statements.

AUTODESK UNIVERSITY

The Growth Opportunity in Manufacturing

Stephen Hooper

Vice President & General Manager, Fusion 360

November 18, 2020





10 BILLION

A background image of an industrial manufacturing setting, featuring a robotic arm with yellow joints and a yellow triangular warning sign with a black silhouette of a person falling. The scene is slightly blurred and has a light blue overlay.

\$33B

DESIGN AND MANUFACTURING
TAM THROUGH FY25

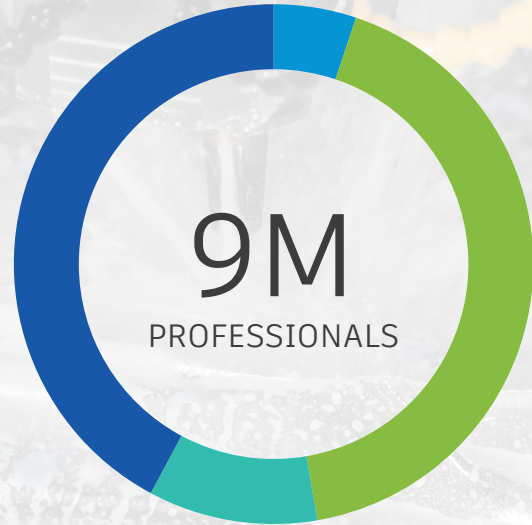
A background image of a woman with long dark hair, wearing a patterned blazer, sitting at a desk and working on a laptop. She is holding a pen over the laptop screen. The scene is slightly blurred and has a light blue overlay.

29M

DESIGN AND MANUFACTURING
PROFESSIONALS

\$19B

Design TAM



9M

PROFESSIONALS

■ Drafters

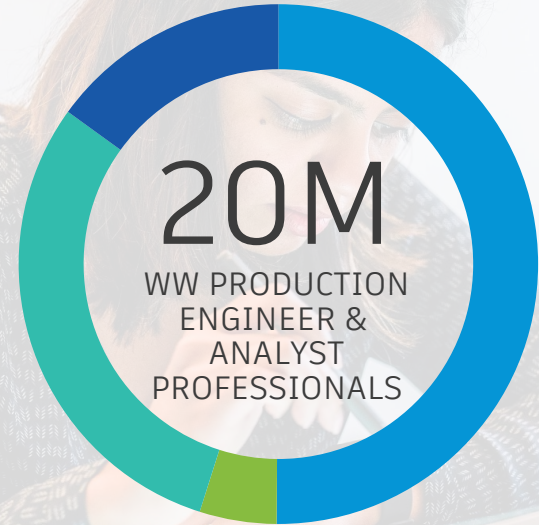
■ Mechanical Engineers

■ Electrical Engineers

■ Other

\$14B

Manufacturing TAM



20M

WW PRODUCTION
ENGINEER &
ANALYST
PROFESSIONALS

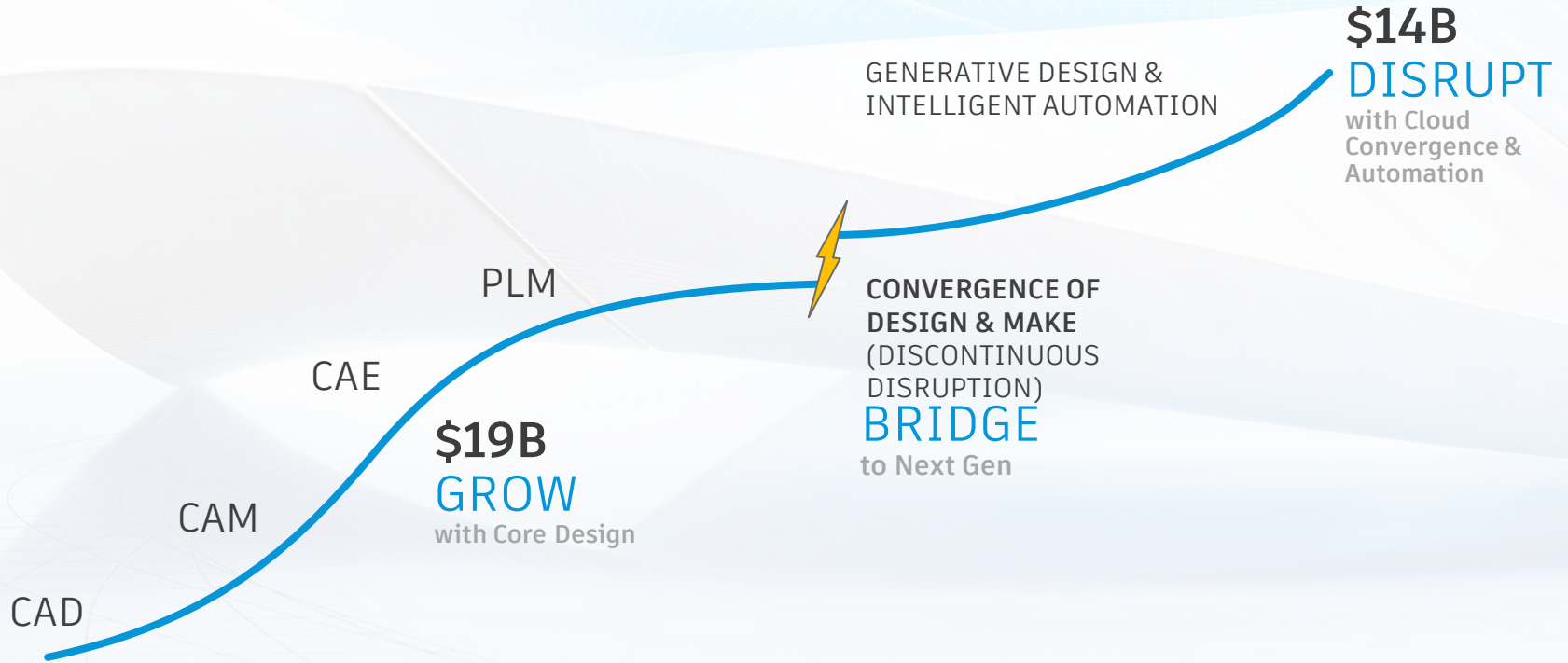
■ Tool Makers, Setters, & Operators

■ Production & Plant Operators

■ Manufacturing Managers

■ Manufacturing Supervisors

Discontinuous Disruption Powers Opportunity

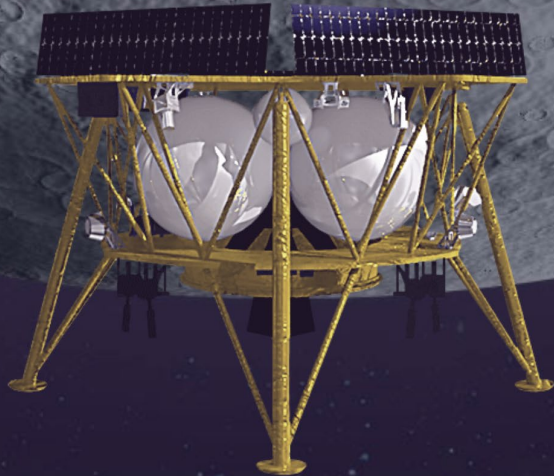


Grow With Core





FIREFLY
AEROSPACE



FIREFLY GROWS WITH CORE

I INVENTOR®

V VAULT

P POWERMILL®

N NETFABB®

AND INNOVATES WITH FUSION 360



Generative
Design



Additive



Collaboration

Market is Poised for Disruption

GENERATIVE DESIGN &
INTELLIGENT AUTOMATION



AUTODESK® **FUSION 360™**



Converge



Automate



Digitize



PRODUCTS ARE
GETTING SMARTER

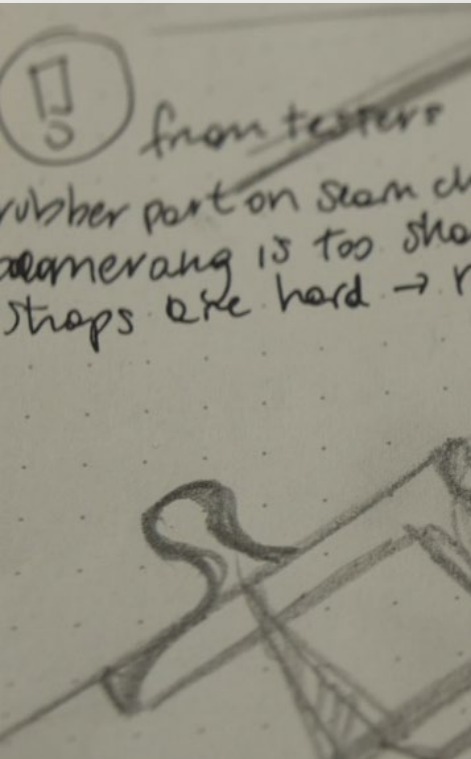


PROCESSES ARE
DIGITIZING



SUPPLY CHAINS ARE
REORGANIZING

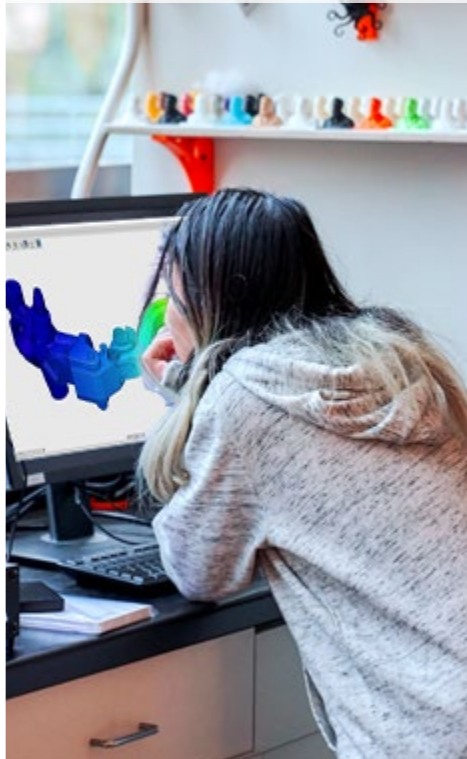
Traditional Process



CONCEPT



ENGINEERING



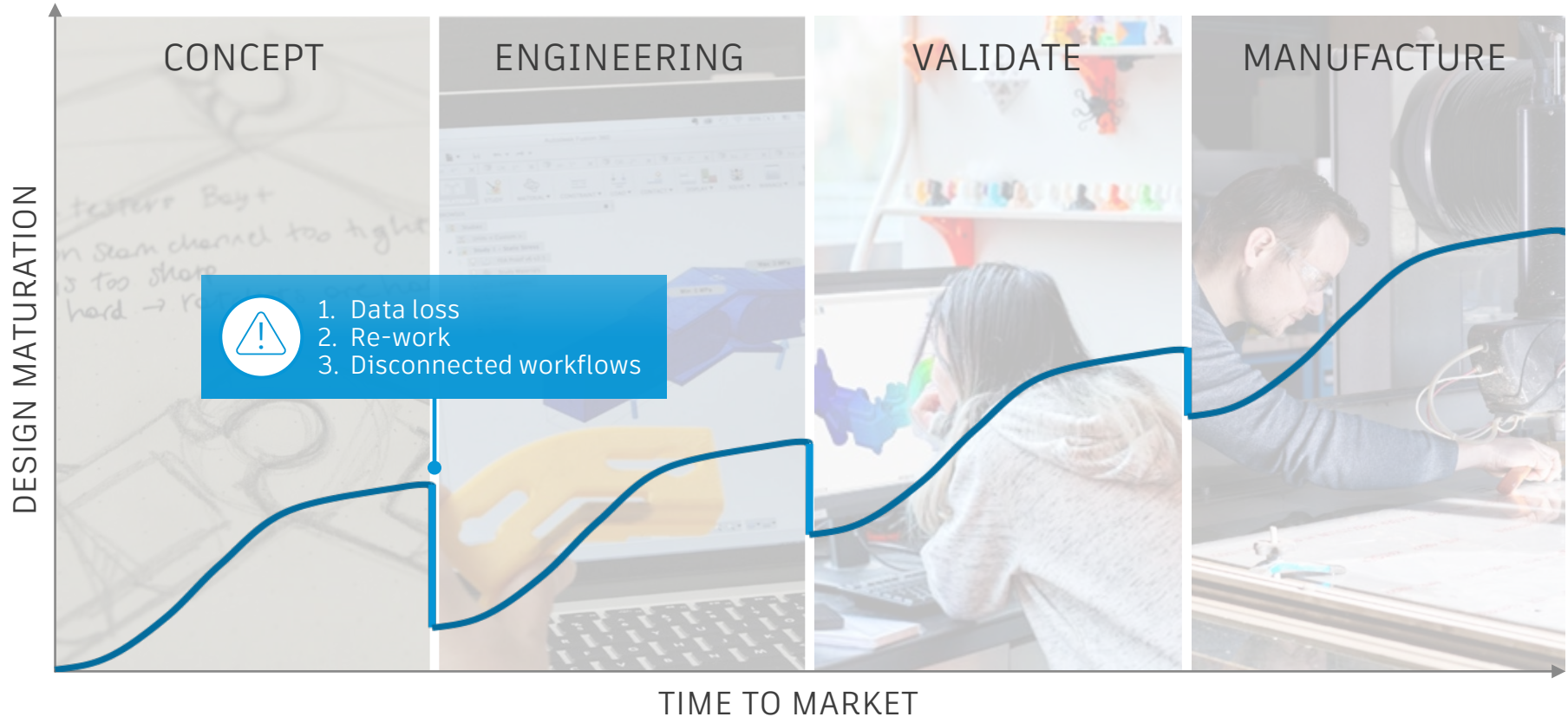
VALIDATE



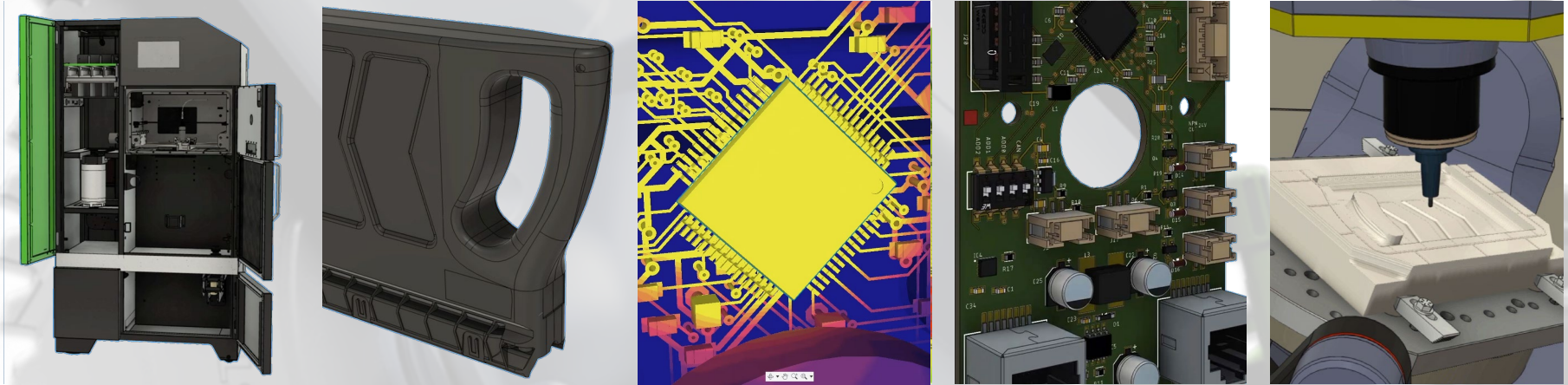
MANUFACTURE



Traditional Process is Inefficient



Fusion 360 Converges Design and Manufacturing

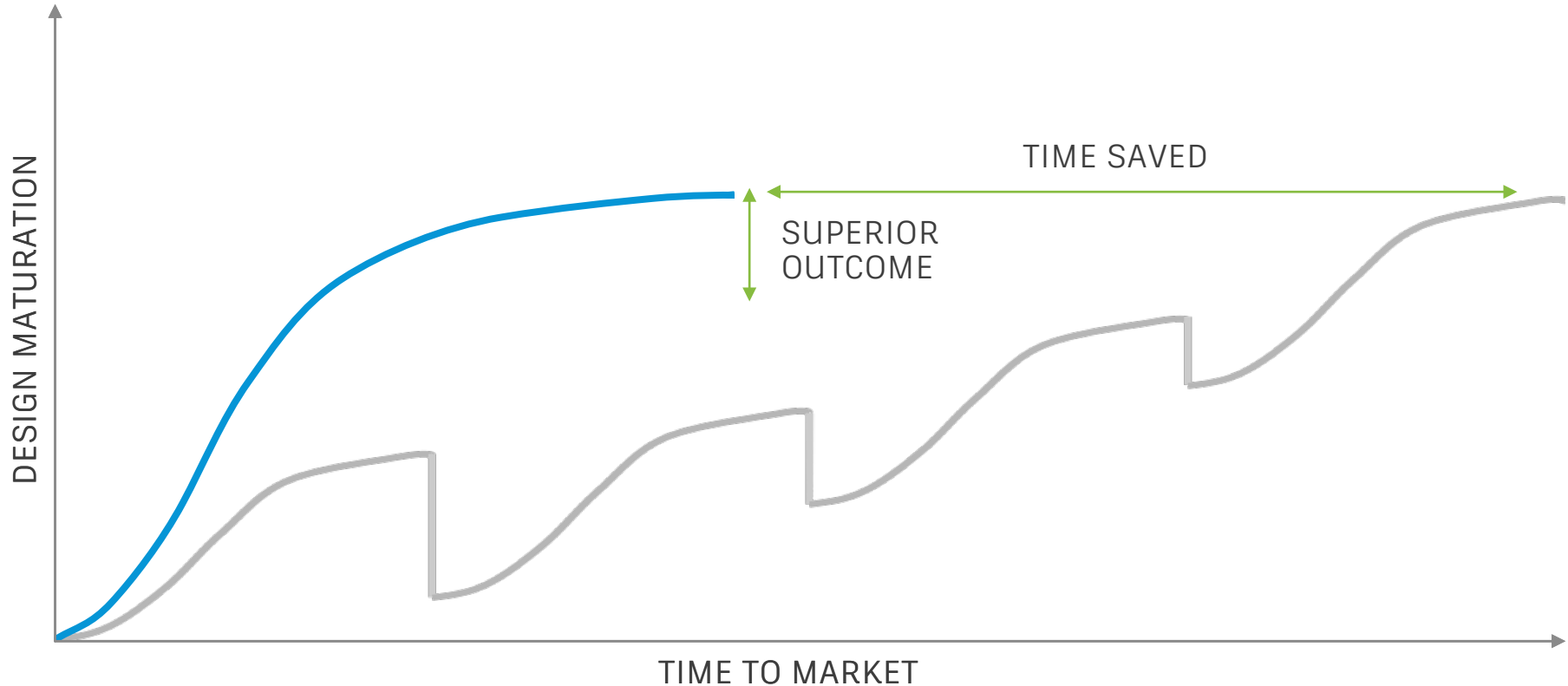


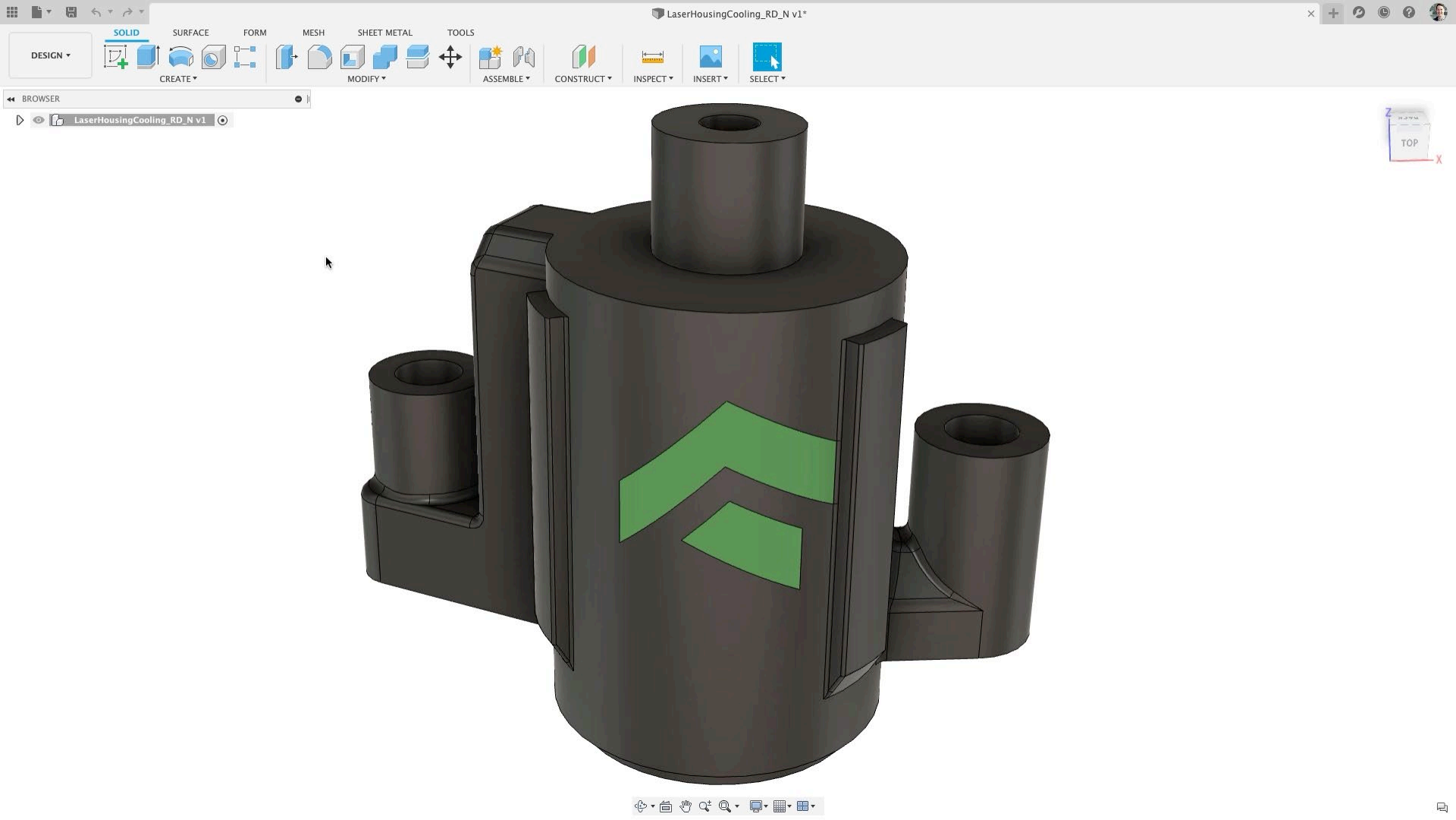
DESIGN

→ MANUFACTURING



Better Products to Market Faster

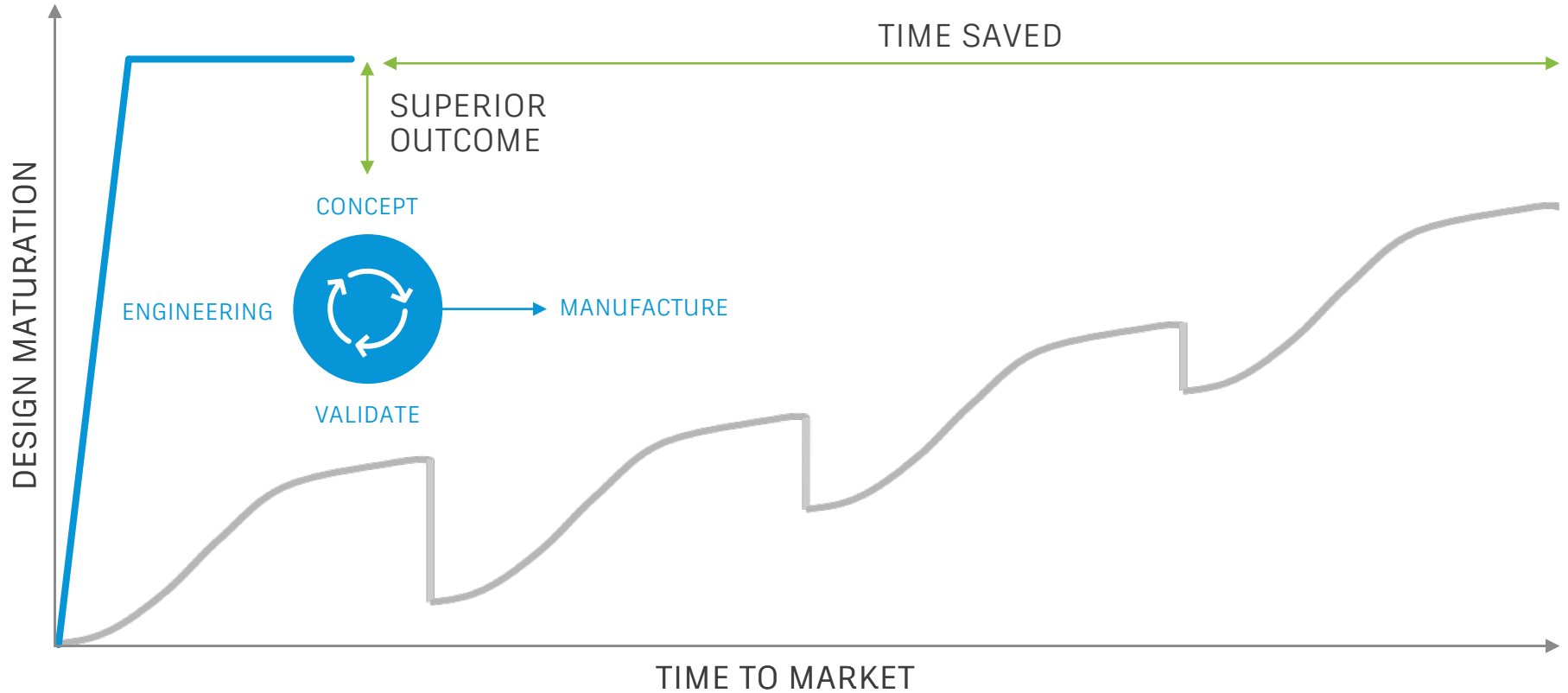




Exponential Gains



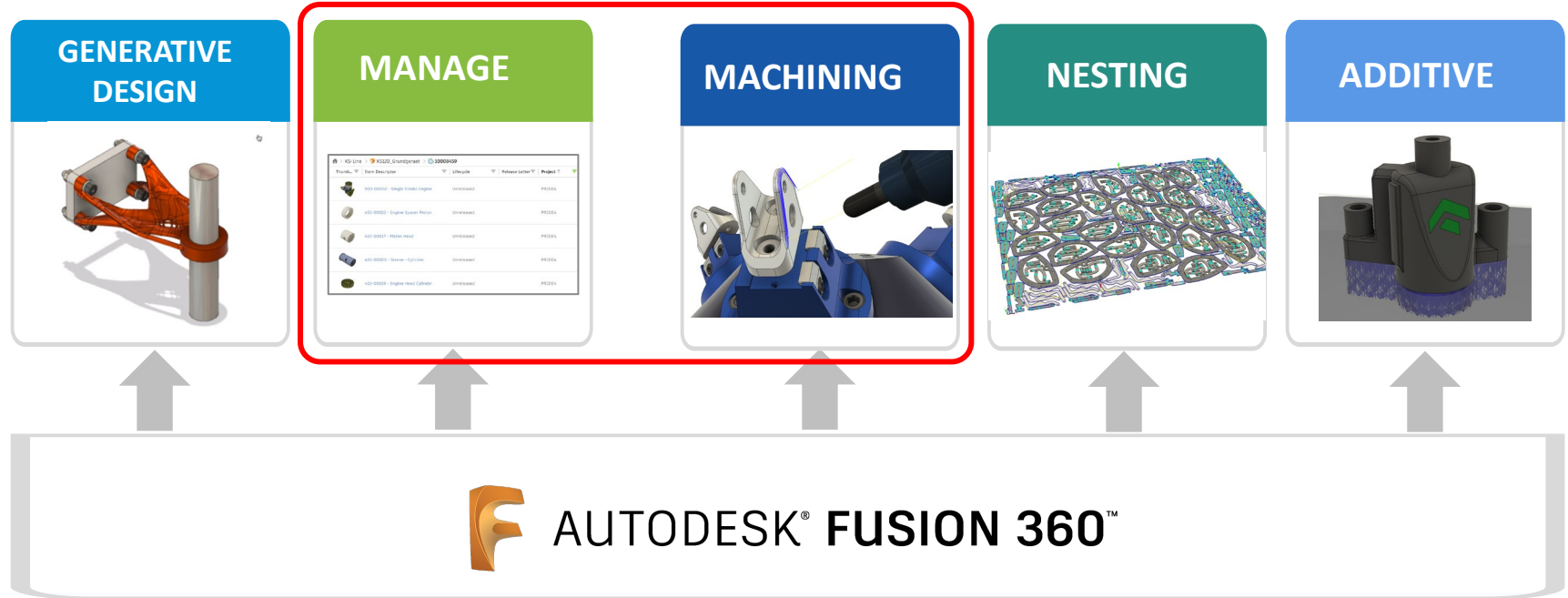
GENERATIVE DESIGN

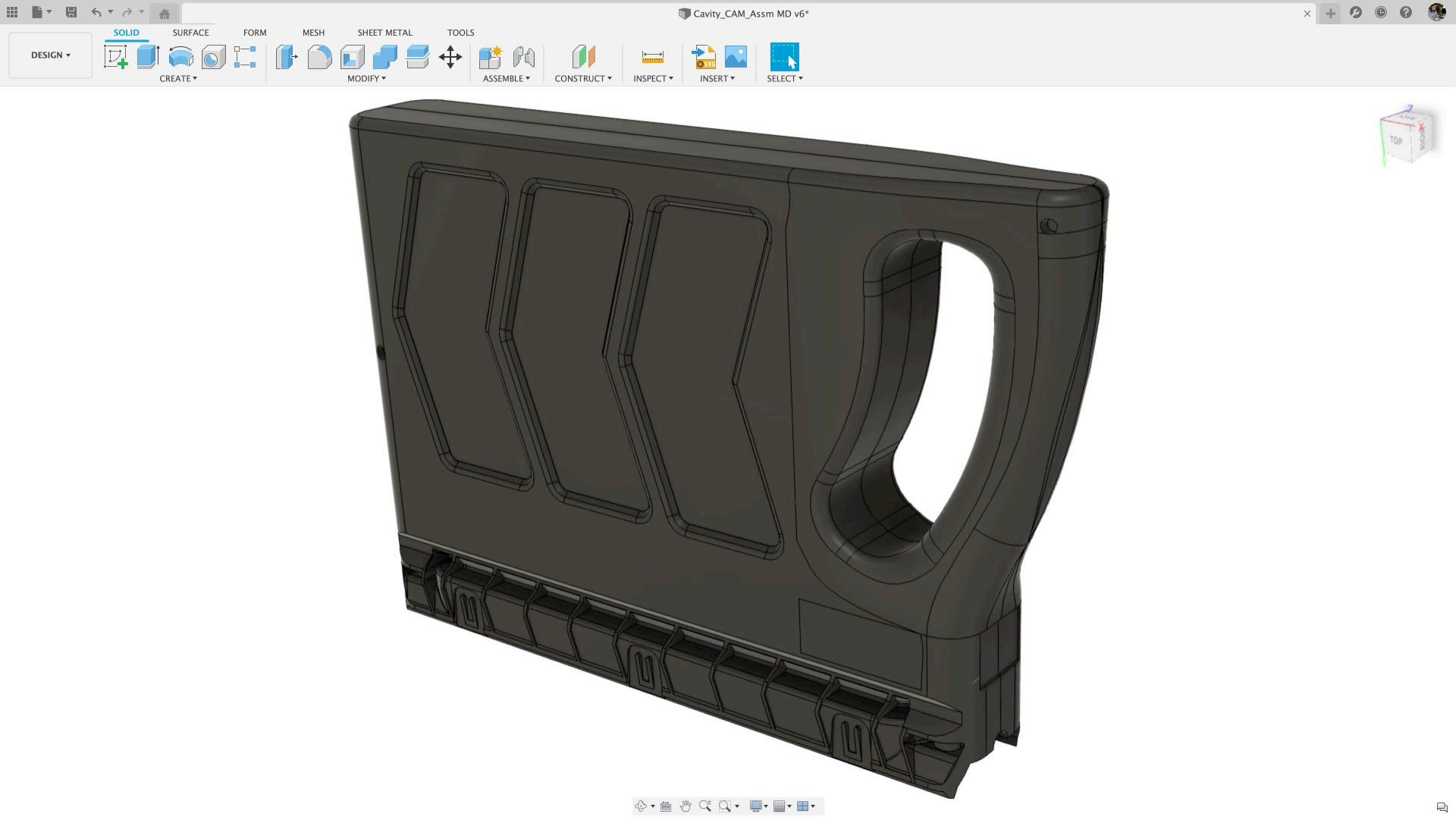






Expanded Workflows with Extensions







DESIGN

SOLID

SURFACE

FORM

MESH

SHEET METAL

TOOLS

CREATE

MODIFY

ASSEMBLE

CONSTRUCT

INSPECT

INSERT

SELECT

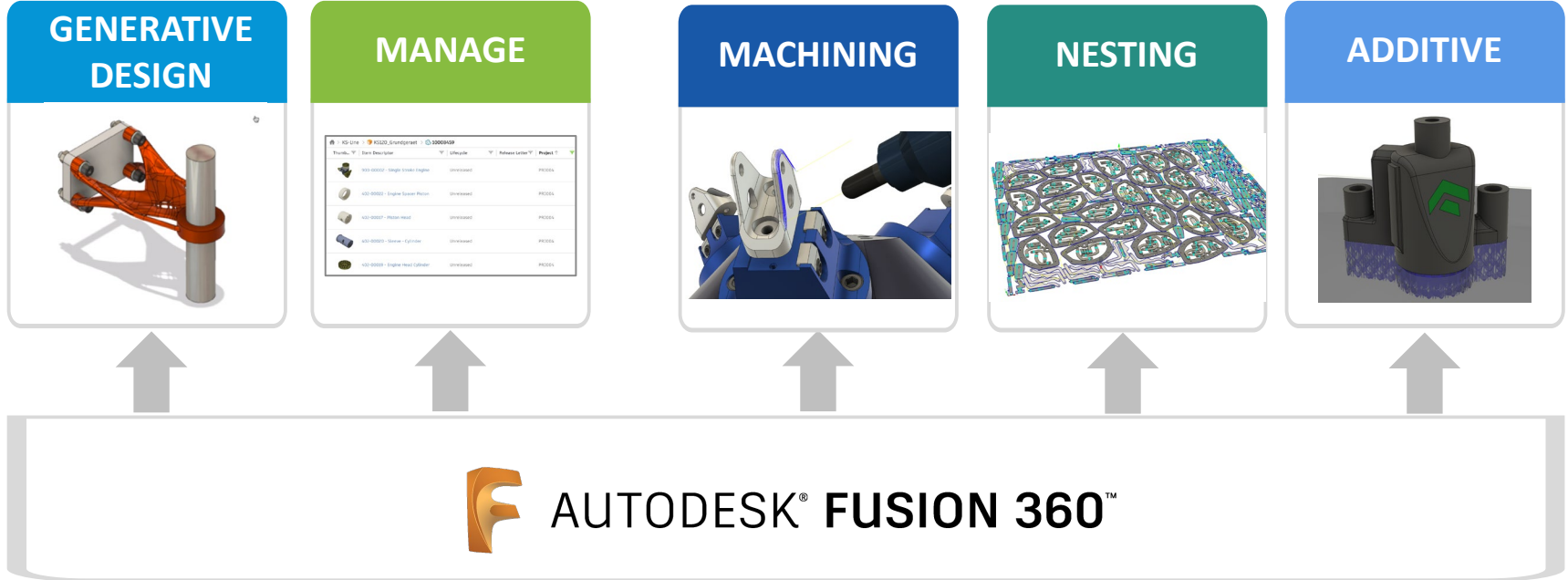
BROWSER

MPRINT Build Assembly v44

- Document Settings
- Named Views
- Origin
- Analysis
- Sketches
- MPRINT Build Chamber:1
 - MPRINT Cartridge Compartment v10:1
 - Container Whole Cartridge v1 v15:1
 - Container Whole Cartridge v1 v15:2
 - Container Whole Cartridge v1 v15:3
 - Container Whole Cartridge v1 v15:4
 - Generative Exchanger v3 v4:1
 - MPRINT DOSING HOPPER v3:1
 - MPRINT Housing Sheet Metal v22:1
 - Dosing Actuator Board V9 v9:1
 - Dosing Actuator Board V9 v9:2
 - Dosing Actuator Board V9 v9:3
 - Dosing Actuator Board V9 v9:4



Expanded Workflows with Extensions



Fusion 360 Business Model is Disruptive



AUTODESK® FUSION 360™

\$5,000–\$50,000

VS

\$495
Subscription

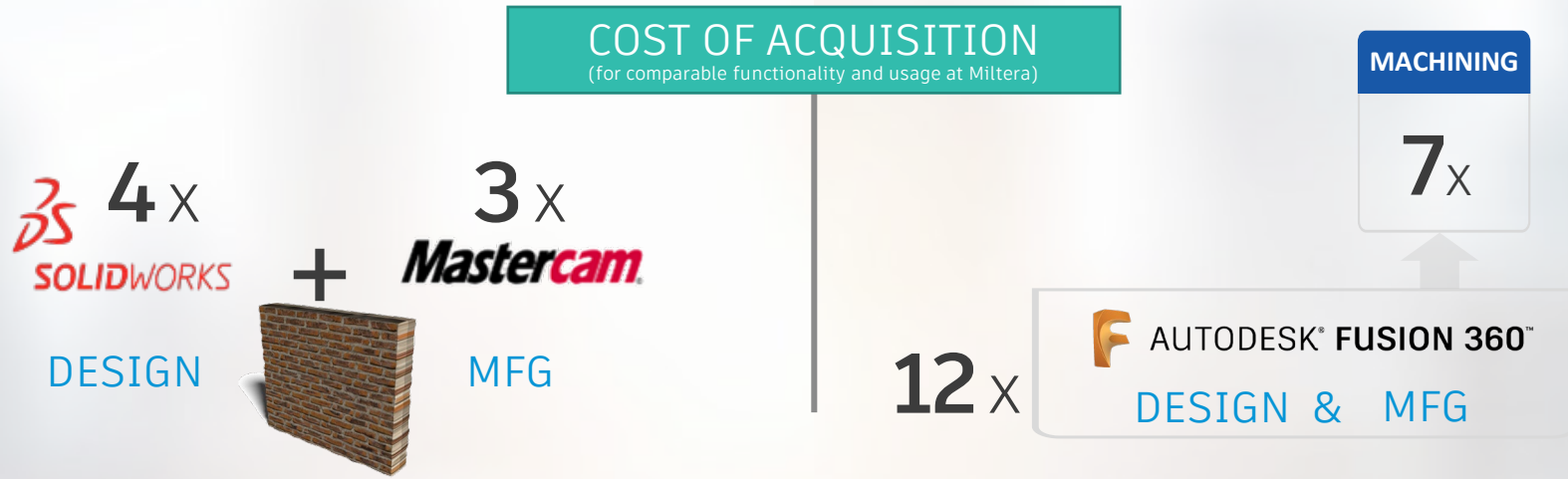
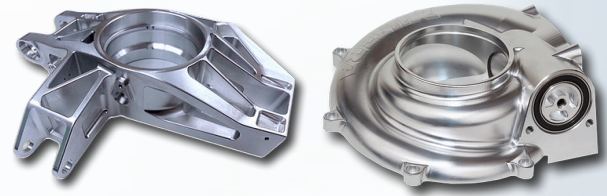
PER YEAR

\$1,500
Extensions



Customer Example | Miltera

Canadian Prototyping & Advanced Manufacturing Facility



\$62,900

TO

\$17,200

Commercial Subscriptions Accelerate in FY21



100K+
PAID SUBSCRIBERS



A blue line graph showing the growth of paid subscribers over time. The line starts at a low point on the left and trends upwards to the right, with a slight dip in the middle. A blue circle with a white star is placed on the line near the end, highlighting a specific milestone. The background features faint, light blue geometric shapes.

A background image showing two people from behind, looking at a laptop in a workshop or lab setting. The person on the left is wearing safety glasses and a necklace. The person on the right is also wearing safety glasses. The laptop screen displays a 3D model of a mechanical part. Various tools and equipment are visible in the background.

WE ARE POSITIONED
TO WIN



AUTODESK®

Make anything™