

Safe Harbor

Each of the presentations today will contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the first fiscal quarter and fiscal year 2020; our long term financial and operational goals; our M&A strategy; our capital allocation initiatives; and our stock repurchase program. These statements reflect management's current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain ARR, ARPS, subscriptions, billings, revenue, deferred revenue, margins and cash flow growth; difficulty in predicting those financial and performance metrics; failure to maintain spend management; failure to successfully integrate acquisitions and manage transitions to new business models and markets, including our efforts to expand in construction and manufacturing, and attract customers to our cloud-based offerings; failure to successfully expand adoption of our products; and negative developments in worldwide economic or political conditions.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Non-GAAP Financial Measures

These presentations include certain non-GAAP financial measures. Please see the section entitled "Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures" in the Appendices attached to the presentations for an explanation of management's use of these measures and a reconciliation of the most directly comparable GAAP financial measures.

AUTODESK INVESTOR DAY

MARCH 28, 2019

Positioned to Win: The Future of Construction

Jim Lynch

Vice President & General Manager, Autodesk Construction Solutions





\$12B

CONSTRUCTION TAM BY 2023

HIGH RISK

18M

WW PROFESSIONALS

LOW MARGIN

Autodesk Construction Solutions Mission

Deliver a comprehensive, integrated platform that seamlessly connects the office, the trailer, and the field.





DIGITIZE



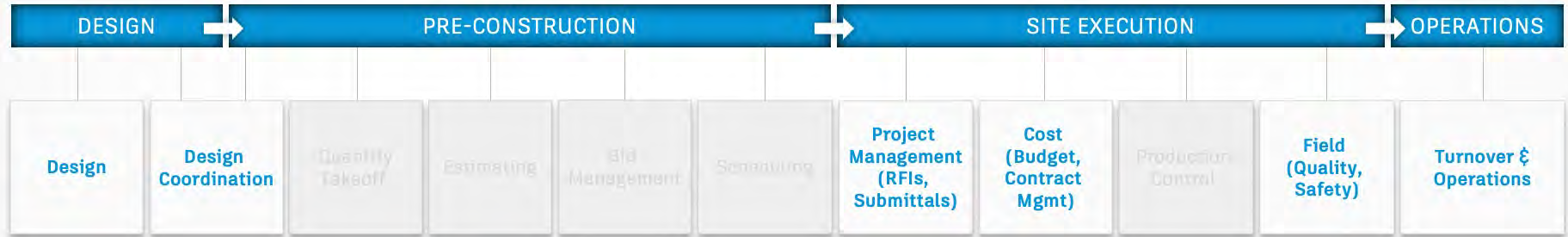
INTEGRATE



PREDICT

Autodesk Construction Portfolio

B AUTODESK® BIM 360™



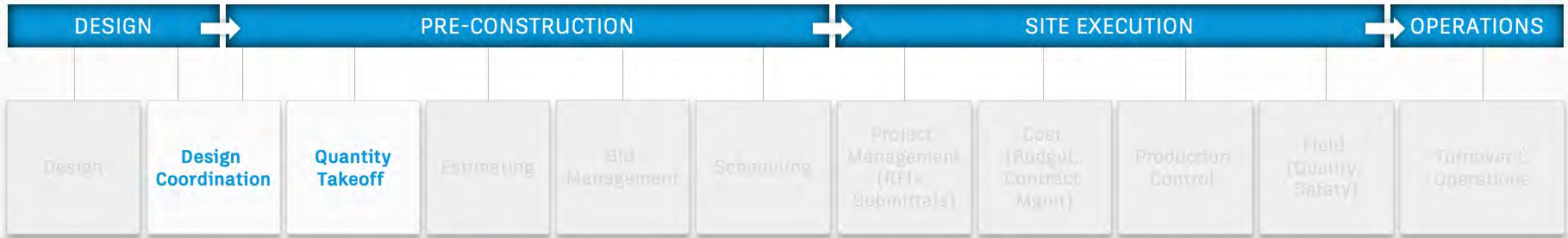
~80%

MAU GROWTH Y/Y

5,000+

NEW LOGOS IN FY19

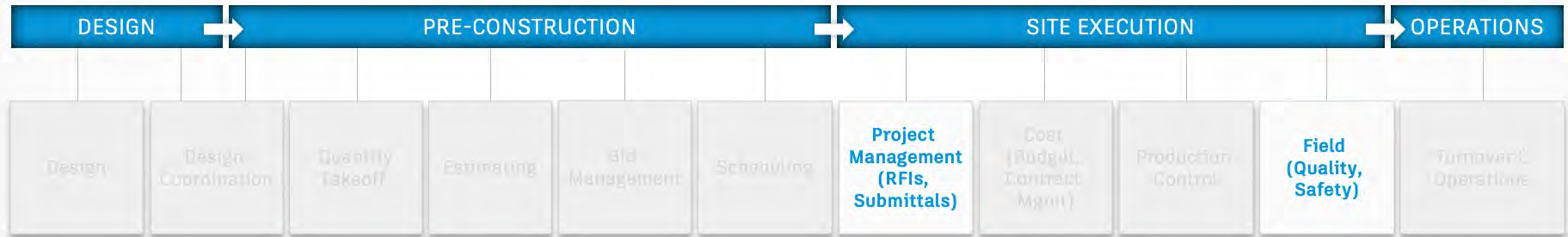
Autodesk Construction Portfolio



~60%
GROWTH IN
ACTIVE PROJECTS Y/Y

84,000
TAKEOFFS

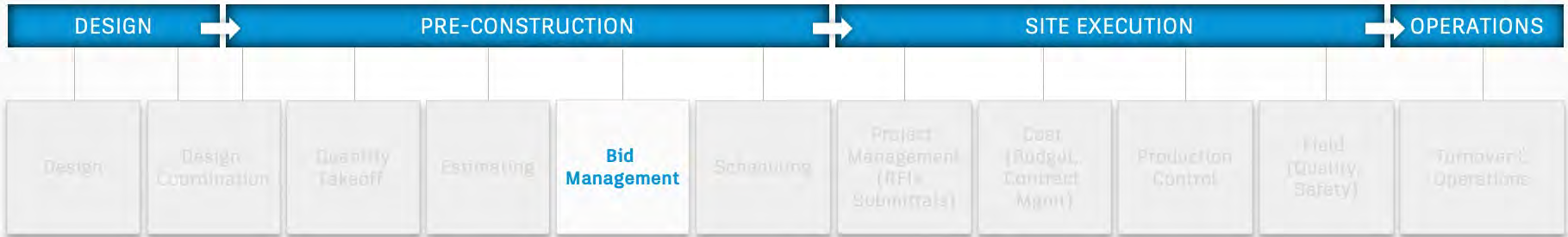
Autodesk Construction Portfolio



3,000+
NEW LOGOS IN FY19

1.5M
TOTAL PROJECTS

Autodesk Construction Portfolio

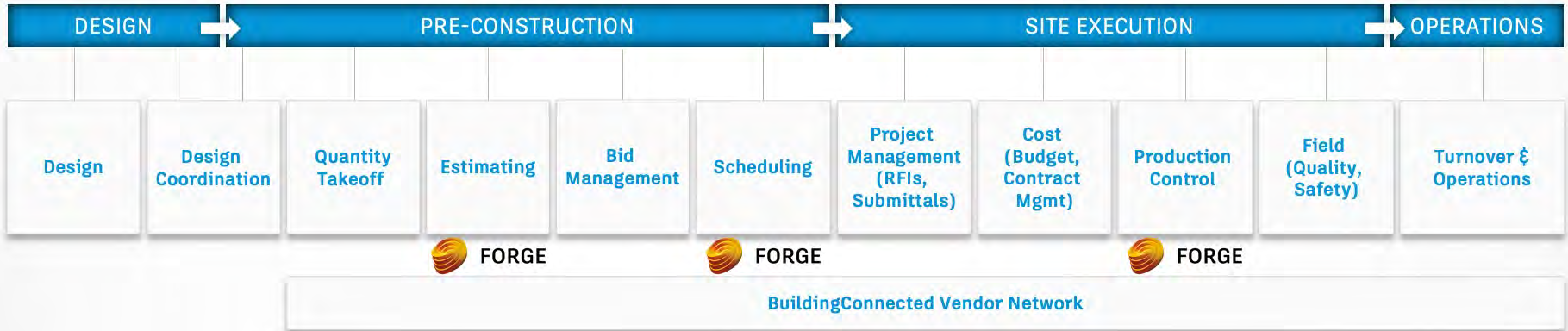


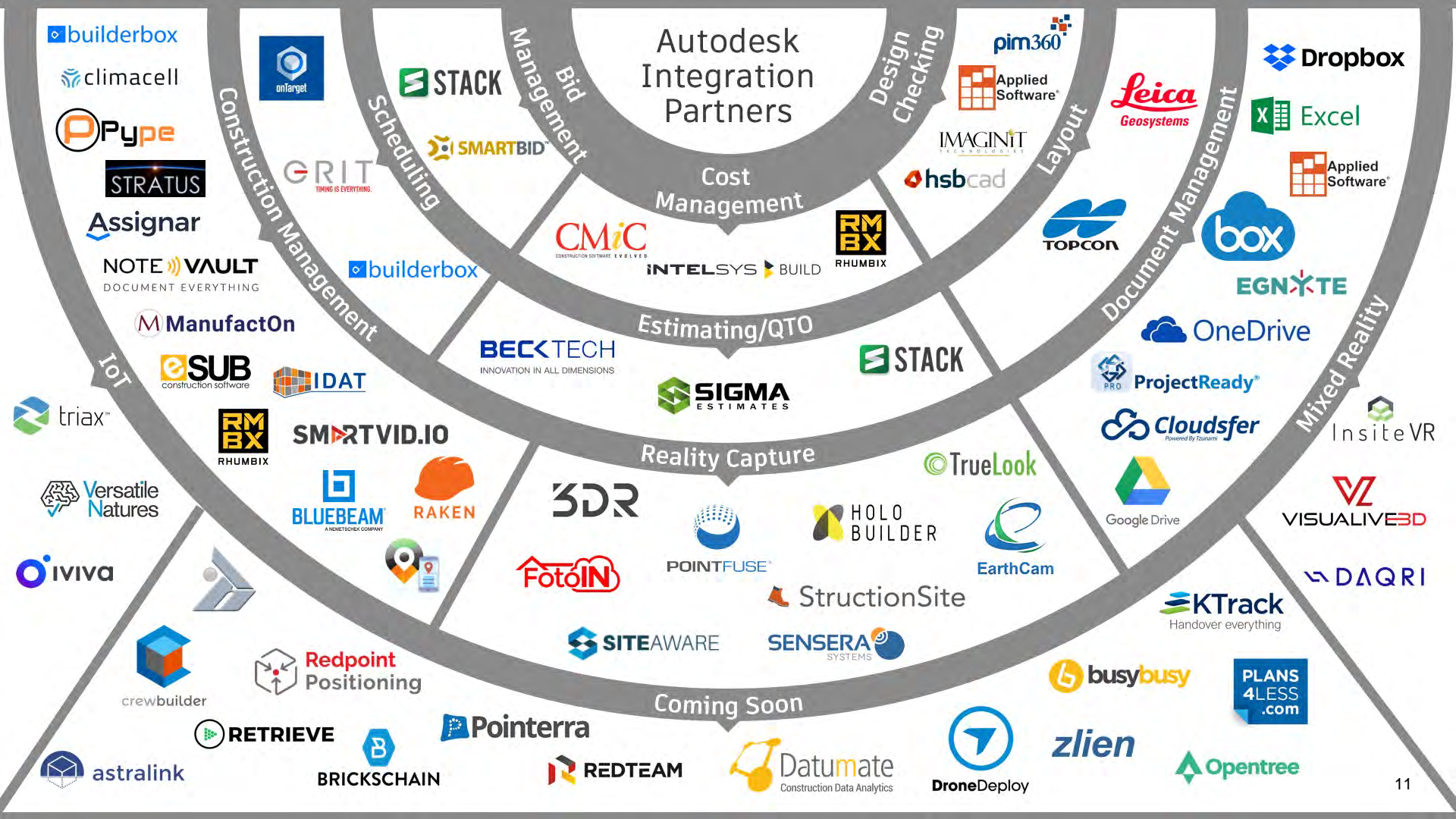
BuildingConnected Vendor Network

~700,000
TOTAL USERS ON NETWORK

~50%
USER GROWTH Y/Y

Autodesk Construction Portfolio





BIM 360 and PlanGrid: Moving Towards the Best of Both in an Integrated Platform



Project
Management



Field
Collaboration

DPR Saves \$200M with Autodesk

“DPR used BIM 360, Navisworks, and PlanGrid to collaborate with the Owner, Architect and key subs on the 878,000 sq. ft. UCSF Medical Center at Mission Bay. The BIM tools helped us predict where problems might occur and deal with them before starting construction. As a result, the project was higher quality and was delivered eight days earlier with **over \$200 million in savings.**”

Atul Khanzode
PhD, Technology & Innovation Leader, DPR



New PlanGrid & BIM 360 Workflows

Integration with Revit

← Revit Advanced Sample Project

A1 (Reissuance)



Q Search in this sheet

No.	Description	Date

Owner
Project Name
Floor Plan

A1
1 Related

Autodesk Construction Portfolio Priorities



ACCELERATE
ROADMAPS

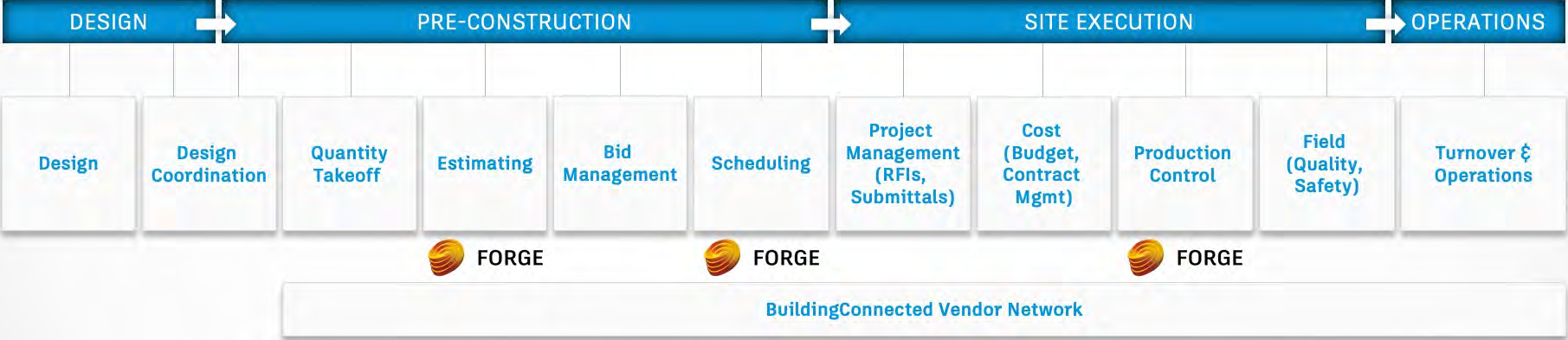


BUILD MEANINGFUL
WORKFLOWS



DRIVE UNIFICATION
TO SINGLE PLATFORM

Unmatched Autodesk Construction Portfolio



Autodesk Portfolio in Action

“As users of BIM 360, Assemble, PlanGrid, and BuildingConnected, we have fully embraced the digitization of construction. Using the complete portfolio, Clayco has seen a **60-70% reduction in the time it takes to access the most up to date project information**, and the time that it takes to make critical project decisions.”

Tomislav Zigo
Vice President, Clayco Inc.

CLAYCO

THE ART & SCIENCE OF BUILDING



Go-To-Market Strategy



Maintain Sales Velocity



Realize Revenue Synergies



Expansion to Subcontractors & Adjacent Segments



International Expansion Driven by Autodesk Global Presence

Significant Untapped Opportunity

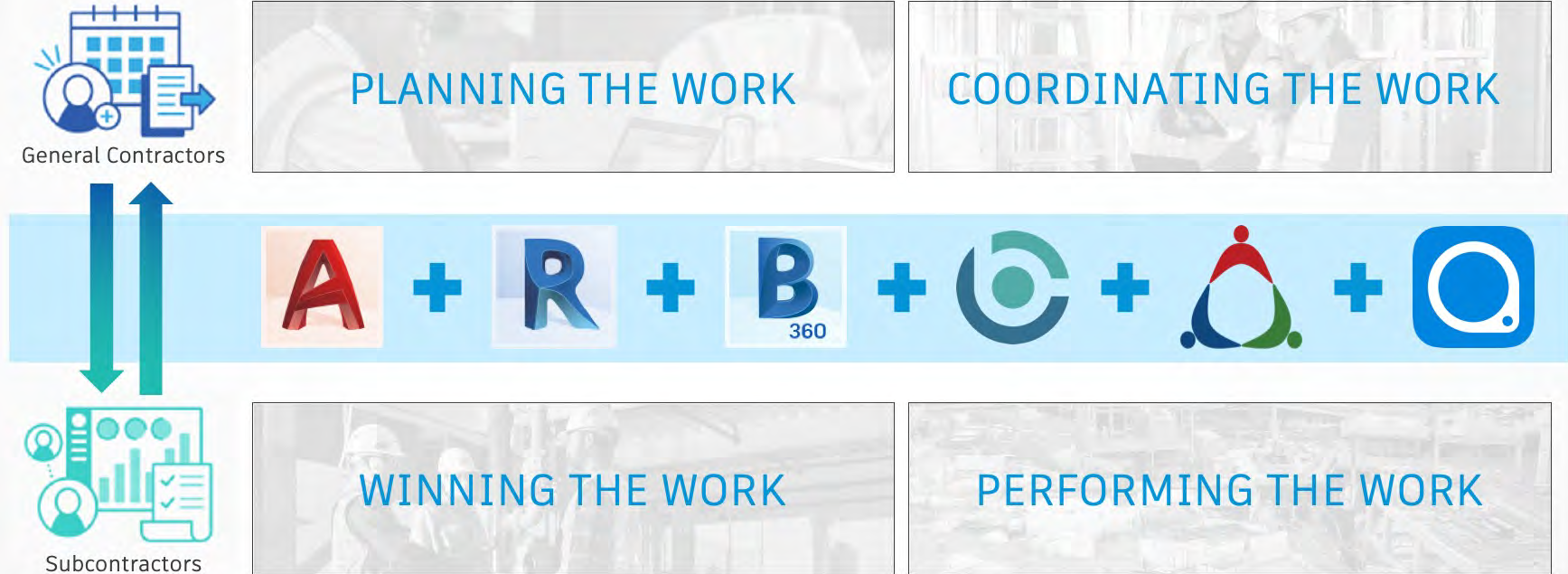
~ 80K

CURRENT AUTODESK CUSTOMERS
WHO ARE CONSTRUCTION
SERVICE PROVIDERS

< 5%

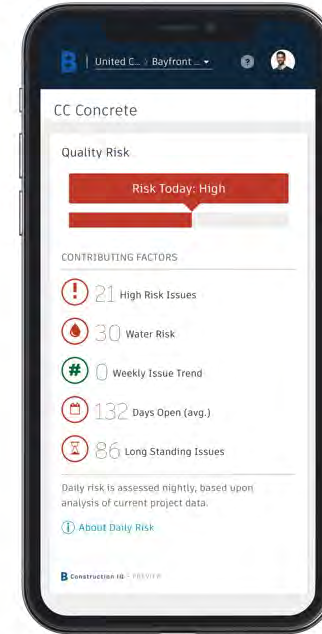
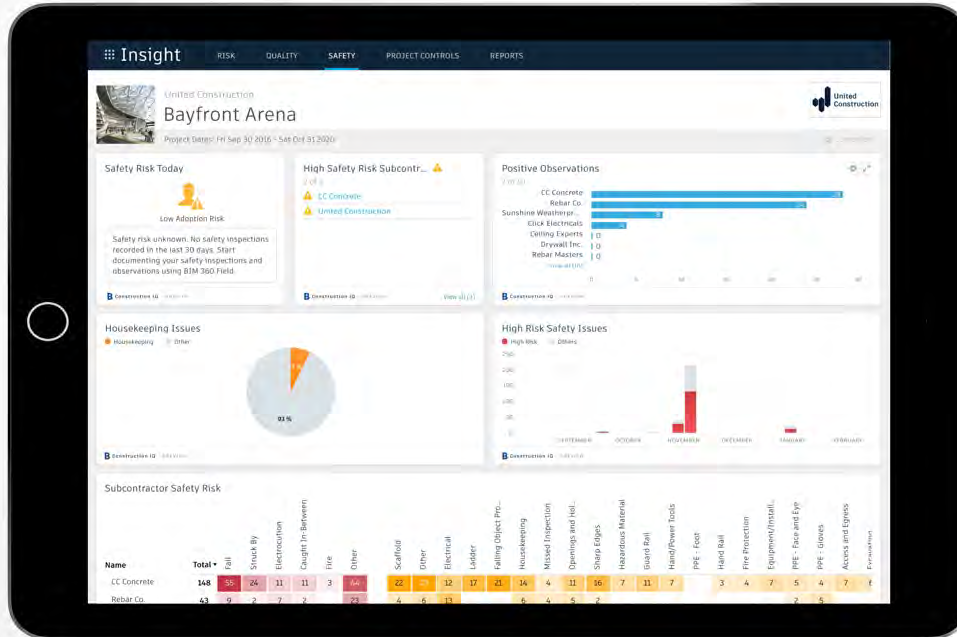
USING AUTODESK'S
CONSTRUCTION
CLOUD OFFERINGS

End-to-End Project Delivery



New Offering: Construction IQ

Construction IQ is built-in machine learning and AI functionality that automatically analyzes data collected and stored in BIM 360 to help to identify and prioritize the construction risk that happens every day during project execution.



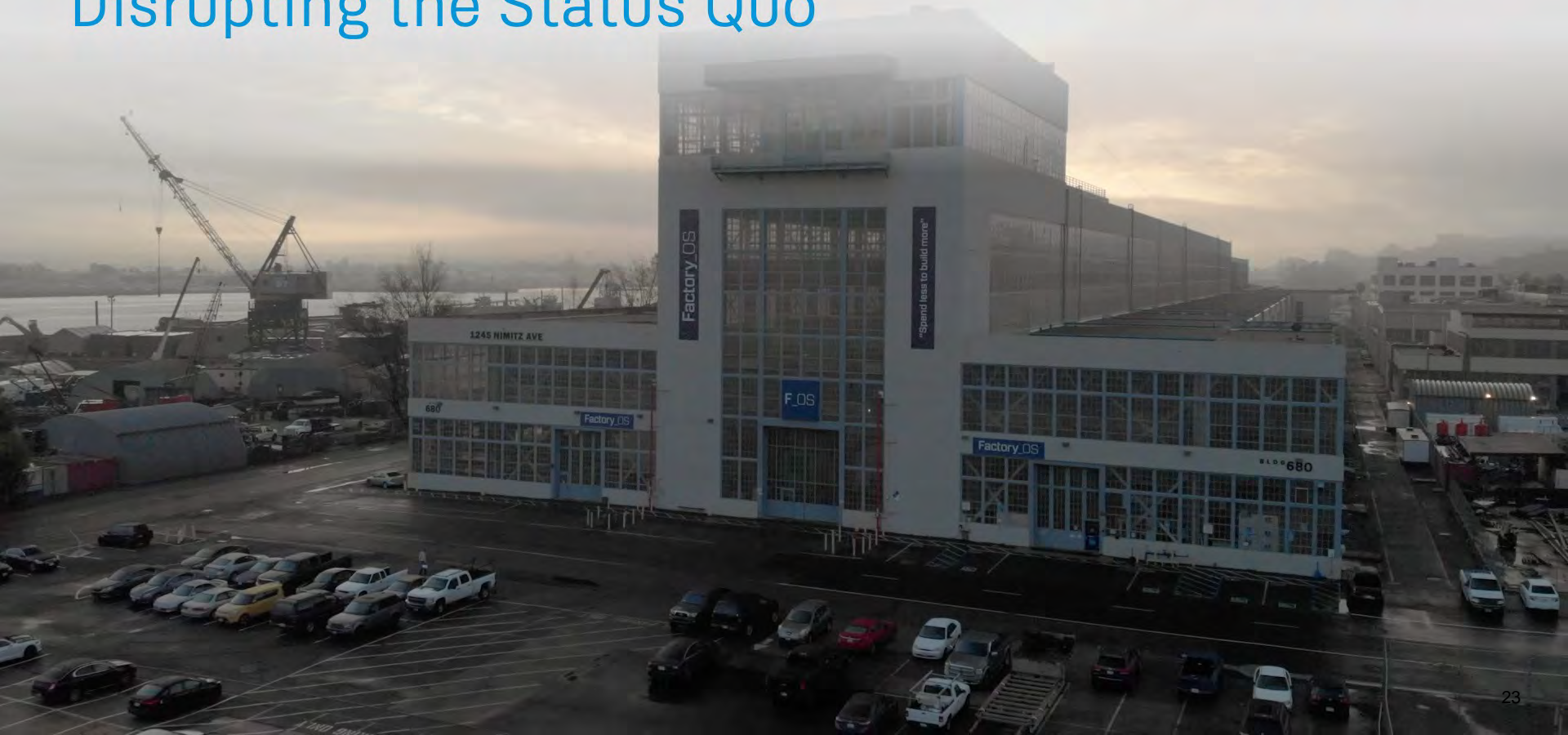
New Risk Mitigation Offering: Construction IQ

“We saw a **20% reduction in quality and safety issues** on projects and our staff was able to spend 25% more time focusing on the high-risk issues.”

Michael Murphy
Digital Construction Operations Manager, BAM Ireland



Convergence of Manufacturing & Construction: Disrupting the Status Quo



An aerial, high-angle view of a large-scale construction site. The image is in grayscale, with a semi-transparent blue overlay. A prominent white lattice tower crane stands on the right side. The building's steel framework is visible, showing multiple levels under construction. Scaffolding and various construction materials are scattered across the site. The overall scene conveys a sense of industrial activity and large-scale infrastructure development.

REDUCED RISK

INCREASED MARGIN

Why We Win



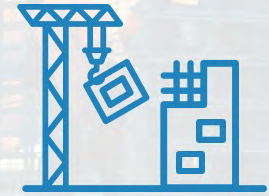
UNMATCHED
PORTFOLIO



LEADERSHIP IN
DESIGN & BIM



GLOBAL
NETWORK



CONVERGENCE OF
CONSTRUCTION &
MANUFACTURING



THE CUSTOMER IS READY
THE TECHNOLOGY IS READY
AUTODESK IS READY



AUTODESK®

Make anything.