Safe Harbor

Each of the presentations today will contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the first fiscal quarter and fiscal year 2020; our long term financial and operational goals; our M&A strategy; our capital allocation initiatives; and our stock repurchase program. These statements reflect management’s current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain ARR, ARPS, subscriptions, billings, revenue, deferred revenue, margins and cash flow growth; difficulty in predicting those financial and performance metrics; failure to maintain spend management; failure to successfully integrate acquisitions and manage transitions to new business models and markets, including our efforts to expand in construction and manufacturing, and attract customers to our cloud-based offerings; failure to successfully expand adoption of our products; and negative developments in worldwide economic or political conditions.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Non-GAAP Financial Measures
These presentations include certain non-GAAP financial measures. Please see the section entitled “Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures” in the Appendices attached to the presentations for an explanation of management’s use of these measures and a reconciliation of the most directly comparable GAAP financial measures.
Positioned to Win: The Future of Construction

Jim Lynch
Vice President & General Manager, Autodesk Construction Solutions
$12B
CONSTRUCTION TAM BY 2023

HIGH RISK

18M
WW PROFESSIONALS

LOW MARGIN

Source: Modelled from FY21 Cambashi Professions Dataset. The TAM numbers presented are estimates & are likely understated given the impact of piracy rates, availability of free software, in-house development & other variables.
Autodesk Construction Solutions Mission

Deliver a comprehensive, integrated platform that seamlessly connects the office, the trailer, and the field.
Autodesk Construction Portfolio

~80% MAU GROWTH Y/Y

5,000+ NEW LOGOS IN FY19

MAU = Monthly Active Users
Autodesk Construction Portfolio

~60% GROWTH IN ACTIVE PROJECTS Y/Y

84,000 TAKEOFFS
Autodesk Construction Portfolio

3,000+
NEW LOGOS IN FY19

1.5M
TOTAL PROJECTS
Autodesk Construction Portfolio

~700,000 TOTAL USERS ON NETWORK

~50% USER GROWTH Y/Y
Autodesk Construction Portfolio

Design
- Design Coordination
- Quantity Takeoff
- Estimating

Pre-Construction
- Bid Management
- Scheduling

Site Execution
- Project Management (RFIs, Submittals)
- Cost (Budget, Contract Mgmt)

Operations
- Production Control
- Field (Quality, Safety)
- Turnover & Operations

FORGE

BuildingConnected Vendor Network
BIM 360 and PlanGrid: Moving Towards the Best of Both in an Integrated Platform

Autodesk BIM 360

Project Management

PlanGrid

Field Collaboration
DPR Saves $200M with Autodesk

“DPR used BIM 360, Navisworks, and PlanGrid to collaborate with the Owner, Architect and key subs on the 878,000 sq. ft. UCSF Medical Center at Mission Bay. The BIM tools helped us predict where problems might occur and deal with them before starting construction. As a result, the project was higher quality and was delivered eight days earlier with over $200 million in savings.”

Atul Khanzode
PhD, Technology & Innovation Leader, DPR
New PlanGrid & BIM 360 Workflows

Integration with Revit
Autodesk Construction Portfolio Priorities

ACCELERATE ROADMAPS

BUILD MEANINGFUL WORKFLOWS

DRIVE UNIFICATION TO SINGLE PLATFORM
Autodesk Portfolio in Action

“As users of BIM 360, Assemble, PlanGrid, and BuildingConnected, we have fully embraced the digitization of construction. Using the complete portfolio, Clayco has seen a 60-70% reduction in the time it takes to access the most up to date project information, and the time that it takes to make critical project decisions.”

Tomislav Zigo
Vice President, Clayco Inc.
Go-To-Market Strategy

- Maintain Sales Velocity
- Realize Revenue Synergies
- Expansion to Subcontractors & Adjacent Segments
- International Expansion Driven by Autodesk Global Presence
Significant Untapped Opportunity

~80K
CURRENT AUTODESK CUSTOMERS
WHO ARE CONSTRUCTION
SERVICE PROVIDERS

<5%
USING AUTODESK’S
CONSTRUCTION
CLOUD OFFERINGS
End-to-End Project Delivery

PLANNING THE WORK

COORDINATING THE WORK

WINNING THE WORK

PERFORMING THE WORK
New Offering: Construction IQ

Construction IQ is built-in machine learning and AI functionality that automatically analyzes data collected and stored in BIM 360 to help to identify and prioritize the construction risk that happens every day during project execution.
New Risk Mitigation Offering: Construction IQ

“We saw a **20% reduction in quality and safety issues** on projects and our staff was able to spend 25% more time focusing on the high-risk issues.”

Michael Murphy
Digital Construction Operations Manager, BAM Ireland
Convergence of Manufacturing & Construction: Disrupting the Status Quo
REDUCED RISK

INCREASED MARGIN
Why We Win

UNMATCHED PORTFOLIO

LEADERSHIP IN DESIGN & BIM

GLOBAL NETWORK

CONVERGENCE OF CONSTRUCTION & MANUFACTURING
THE CUSTOMER IS READY
THE TECHNOLOGY IS READY
AUTODESK IS READY