

Safe Harbor

Each of the presentations today will contain forward-looking statements about our strategies, products, future results, performance or achievements, financial, operational and otherwise, including statements about our strategic priorities, business model transition, and guidance for the first fiscal quarter and fiscal year 2020; our long term financial and operational goals; our M&A strategy; our capital allocation initiatives; and our stock repurchase program. These statements reflect management's current expectations, estimates and assumptions based on the information currently available to us. These forward-looking statements are not guarantees of future performance and involve significant risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from results, performance or achievements expressed or implied by the forward-looking statements contained in these presentations, such as a failure to maintain ARR, ARPS, subscriptions, billings, revenue, deferred revenue, margins and cash flow growth; difficulty in predicting those financial and performance metrics; failure to maintain spend management; failure to successfully integrate acquisitions and manage transitions to new business models and markets, including our efforts to expand in construction and manufacturing, and attract customers to our cloud-based offerings; failure to successfully expand adoption of our products; and negative developments in worldwide economic or political conditions.

A discussion of factors that may affect future results is contained in our most recent Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in these presentations. The forward-looking statements made in these presentations are being made as of the time and date of their live presentation. If these presentations are reviewed after the time and date of their live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. We disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

Non-GAAP Financial Measures

These presentations include certain non-GAAP financial measures. Please see the section entitled "Reconciliation of GAAP Financial Measures to non-GAAP Financial Measures" in the Appendices attached to the presentations for an explanation of management's use of these measures and a reconciliation of the most directly comparable GAAP financial measures.

AUTODESK INVESTOR DAY

MARCH 28, 2019

Core Innovations to Accelerate Growth

Amy Bunszel

Senior Vice President, Design and Creation Products



SIMPLIFIED



SIMPLIFIED

CLOUD
HYBRIDS





SIMPLIFIED



CLOUD
HYBRIDS



INNOVATION

SIMPLIFIED




Simplified Portfolio

Makes it easier for our customers to get the product(s) they need




From 21 Suites to 3 Industry Collections


 **AUTODESK[®] ARCHITECTURE,
ENGINEERING & CONSTRUCTION
COLLECTION**

 **AUTODESK**

 **AUTODESK[®] MEDIA & ENTERTAINMENT
COLLECTION**

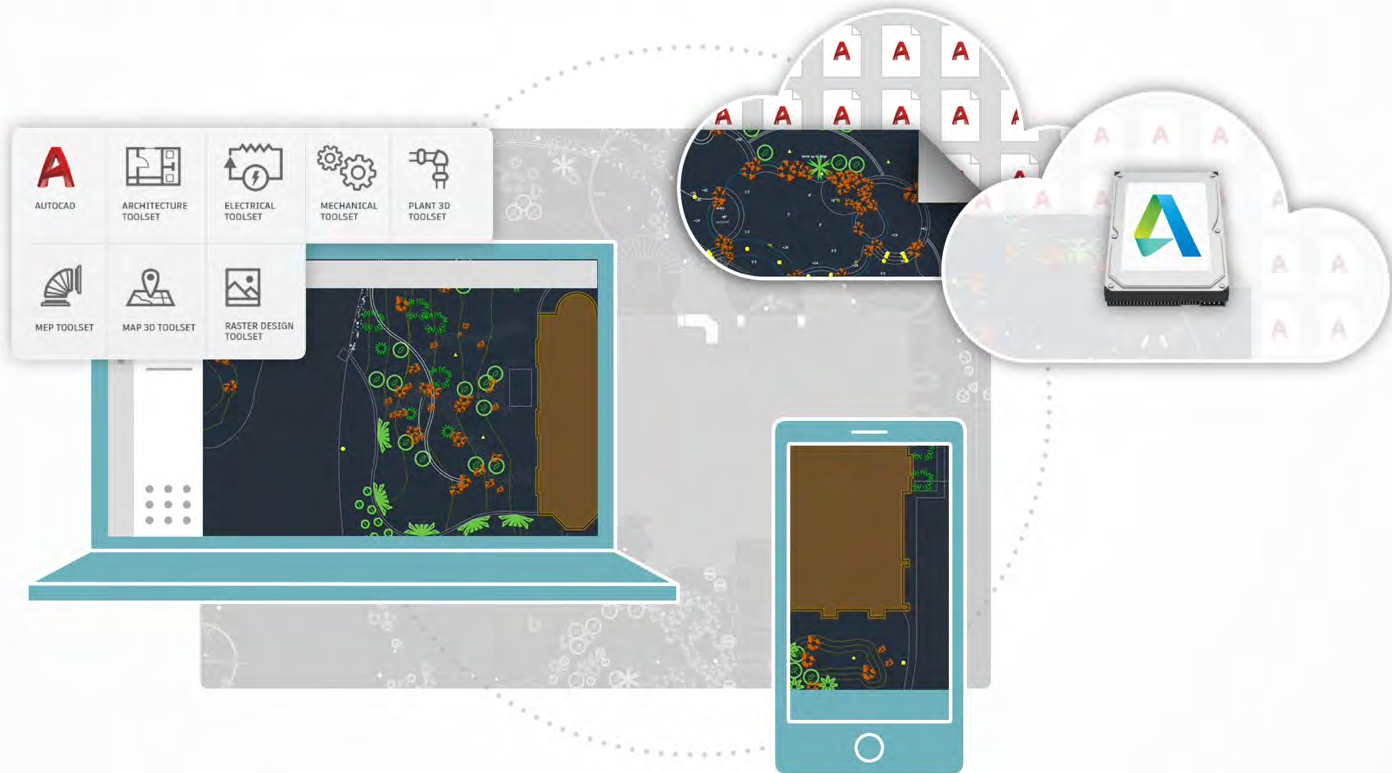
 **AUTODESK**

 **AUTODESK[®] PRODUCT
DESIGN & MANUFACTURING
COLLECTION**

 **AUTODESK**

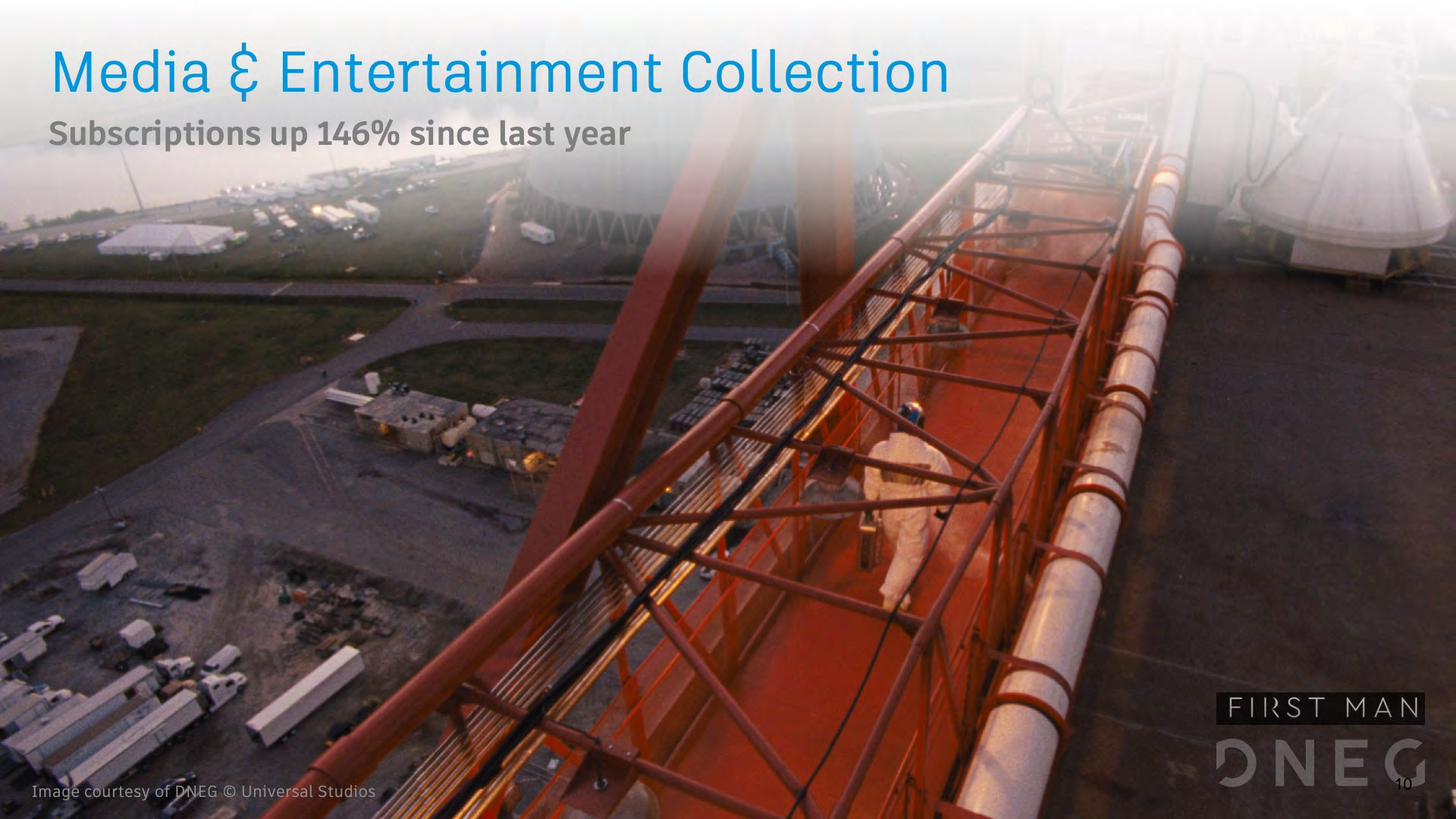
Simplifying Offerings: One AutoCAD

Includes AutoCAD, plus specialized toolsets and web and mobile products



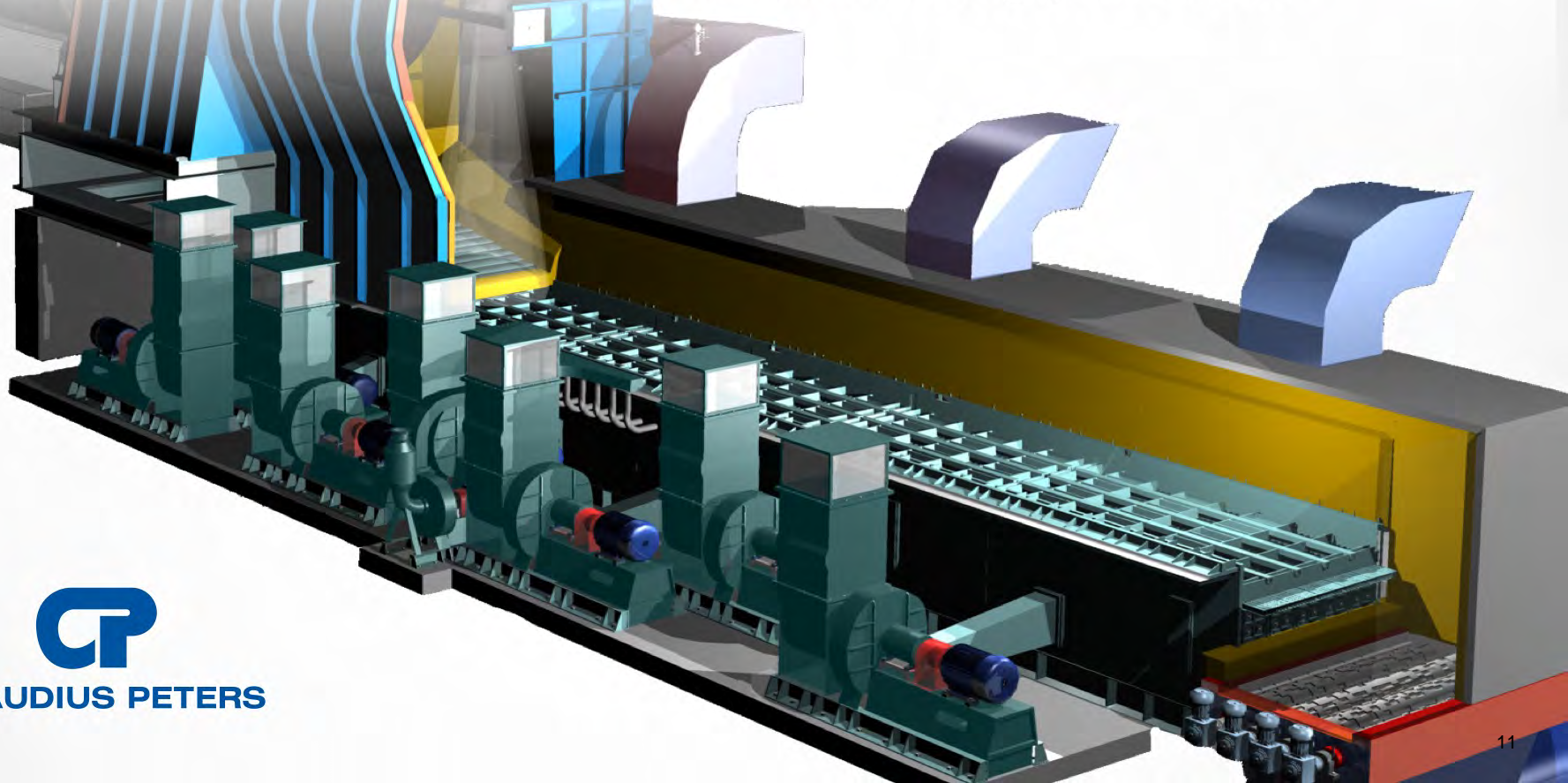
Media & Entertainment Collection

Subscriptions up 146% since last year



Product Design & Manufacturing Collection Customer

Now leveraging Inventor, ReCap, Fusion with Generative Design, and BIM 360



CLAUDIUS PETERS

AEC Collection Customer

Now leveraging Revit, Civil3D, and Dynamo

Virgin
hyperloop one



#14

upwork®

QUARTERLY SKILLS INDEX

THE TOP 20 FASTEST-GROWING SKILLS

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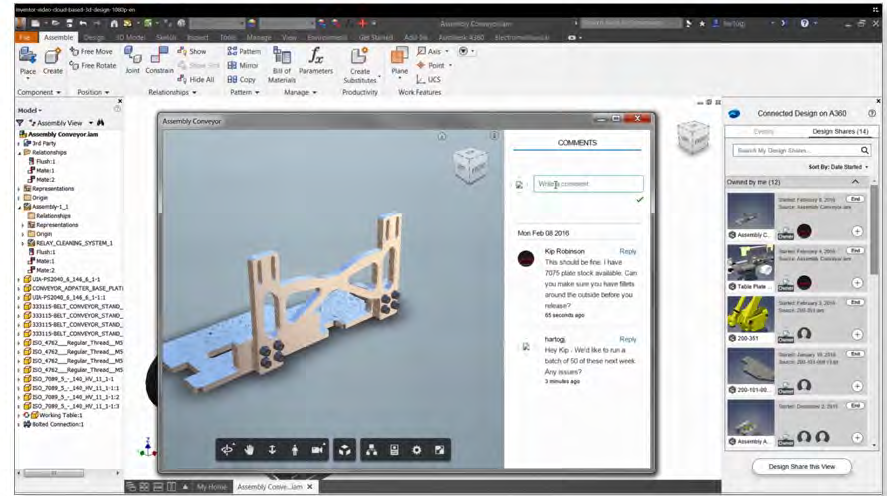
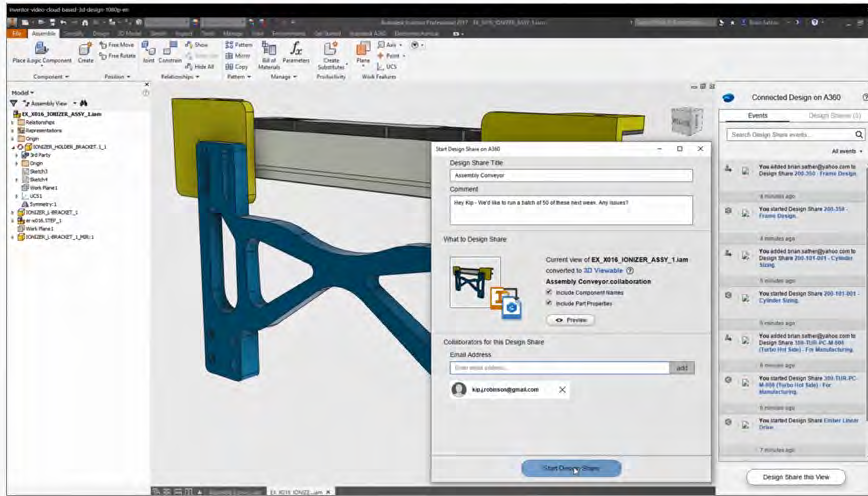


Value Through Frequent Updates

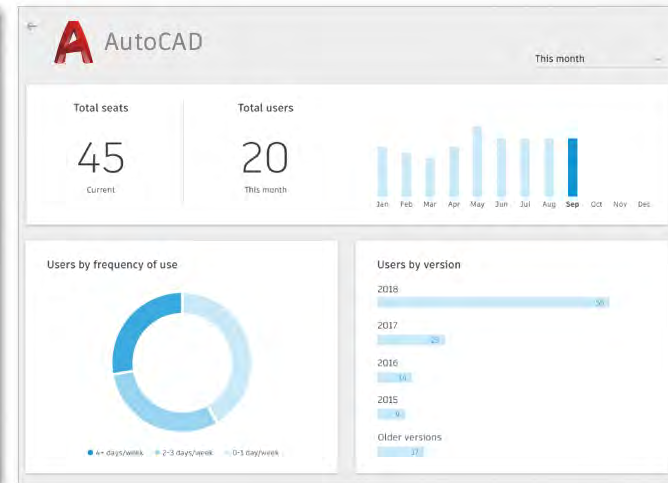
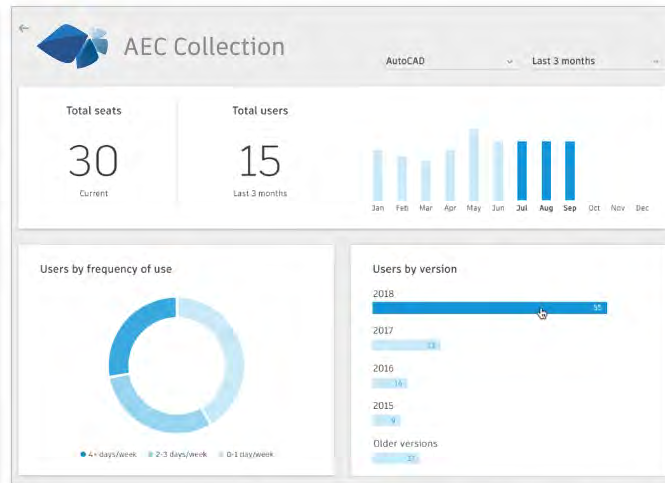
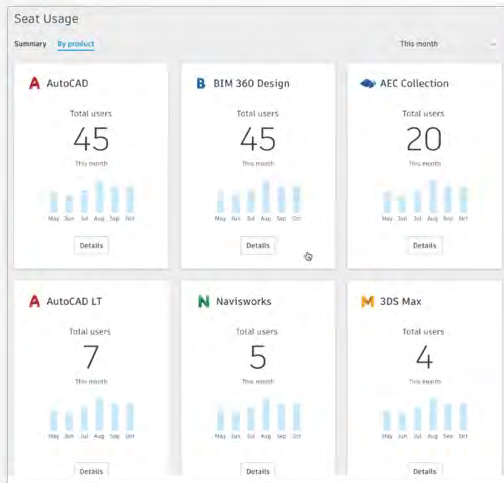
Continuously releasing value



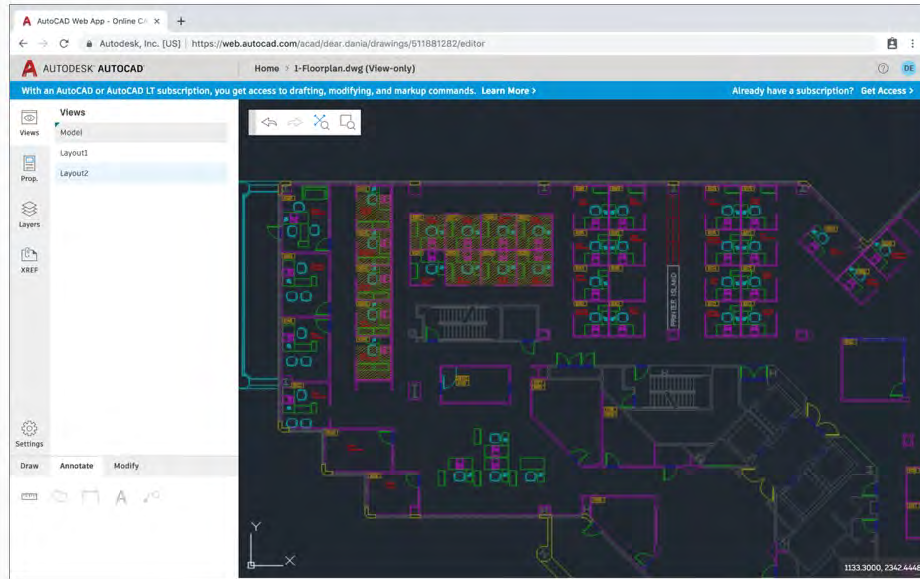
More Value Through Cloud Connections



Streamlined Administrative Control and Insights



AutoCAD is Connected to 3rd Party Storage Brands

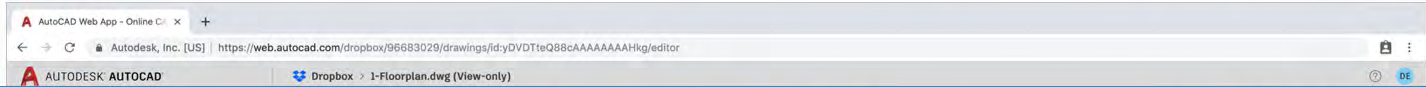


Dropbox



OneDrive

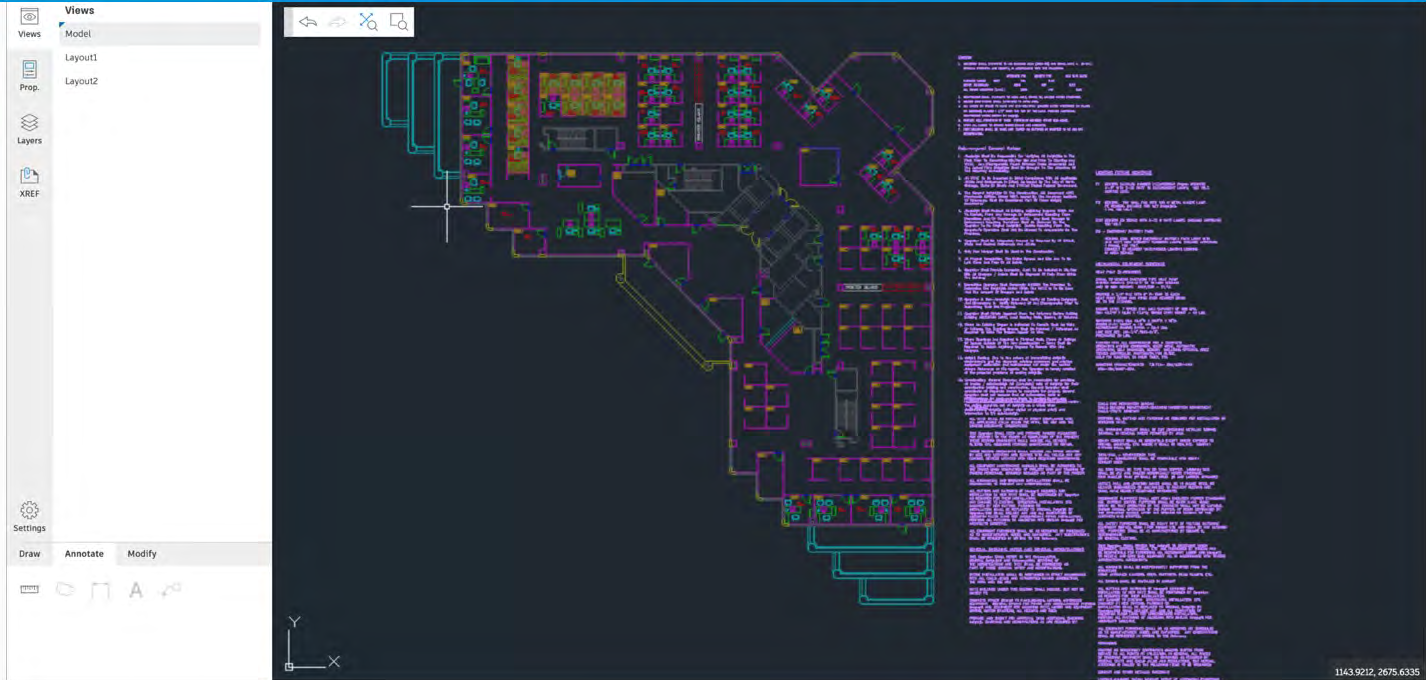
Free AutoCAD Web Viewer Provides Upsell Path



With an AutoCAD or AutoCAD LT Subscription, you get access to drafting, modifying, and markup commands. [Learn More >](#)

Already have a subscription? [Get Access >](#)

↑
UPSELL



↑
UPSELL

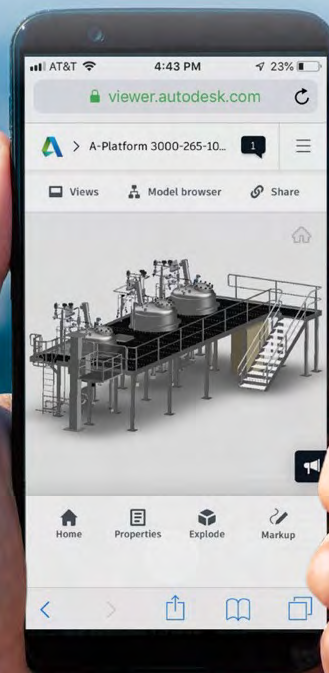
Subscribers Can Share Any Time on Any Device

M AUTODESK® MOLDFLOW®

P AUTODESK® POWERMILL®

V AUTODESK® VRED™

3 AUTODESK® 3DS MAX®



I AUTODESK® INVENTOR®

V AUTODESK® VAULT

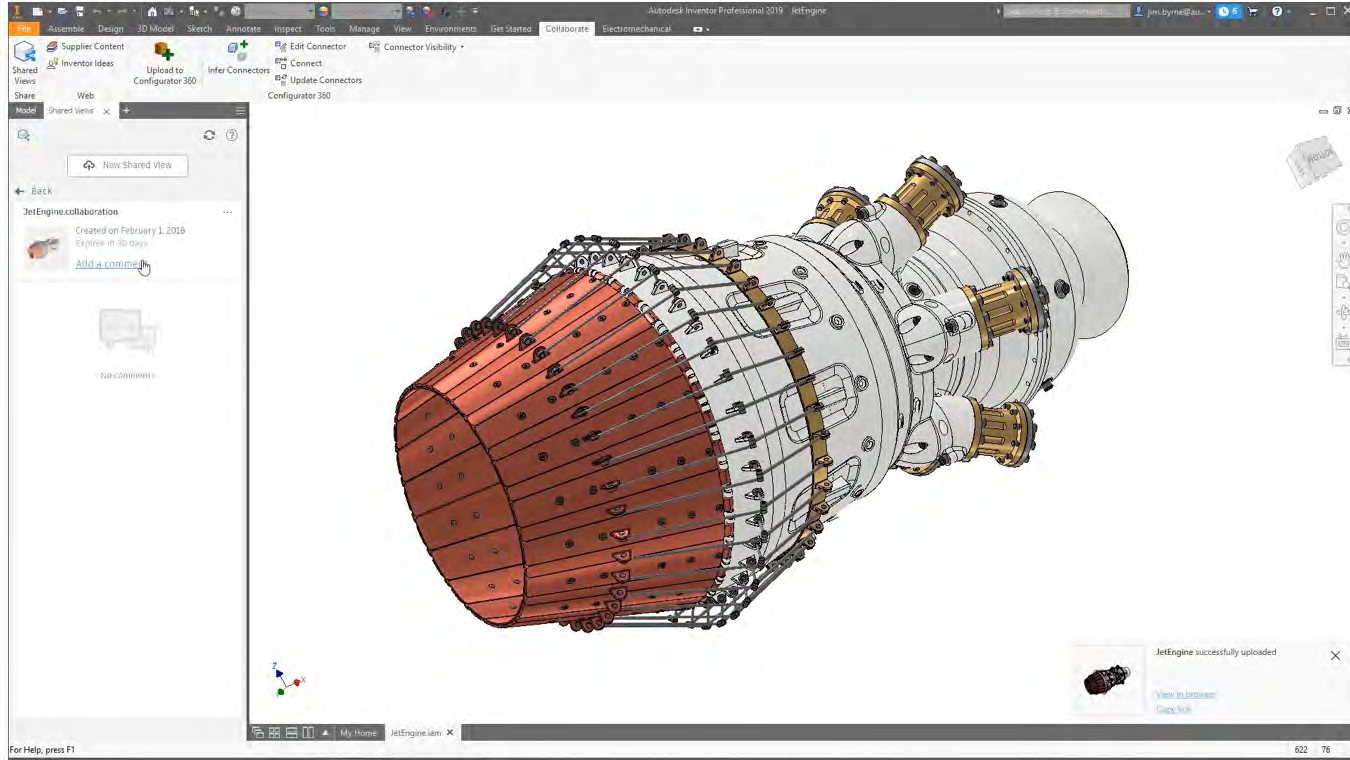
A AUTODESK® AUTOCAD®

A AUTODESK® CIVIL 3D®

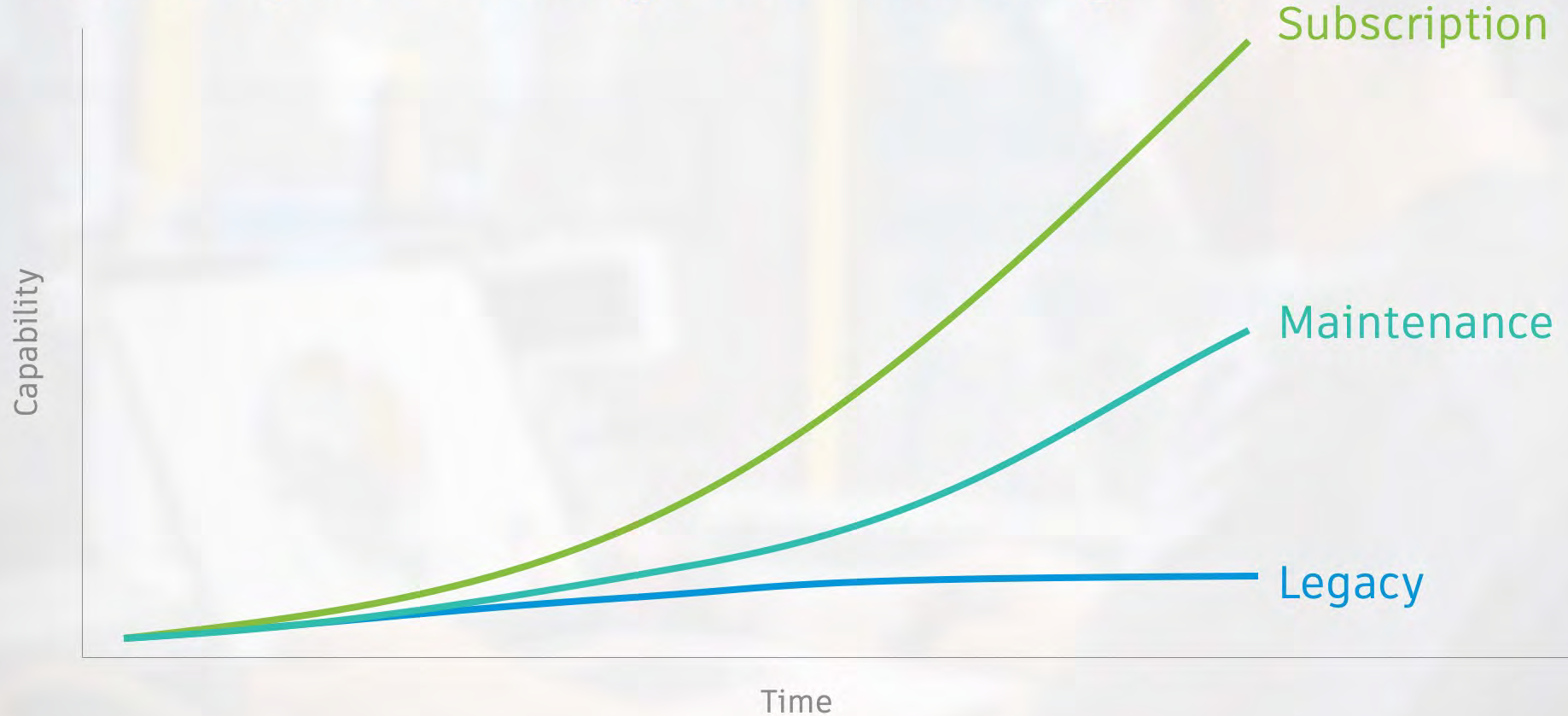
I AUTODESK® INFRAWORKS®

Subscribers Can Securely Share Published Data

On phones and tablets



Subscription Driving Ever-Widening Gap in Value



Estimated Total Active Legacy Non-Subscribers

1M + 0.7M = 1.7M

KNOWN ACTIVE
5 YEARS BACK

ESTIMATED ACTIVE
5+ YEARS BACK

ESTIMATED TOTAL ACTIVE
LEGACY NON-SUBSCRIBERS

What Products They're Using

1M legacy non-subscribers five years back



44%

AUTOCAD LT



26%

AUTOCAD FAMILY



24%

AUTODESK SUITES



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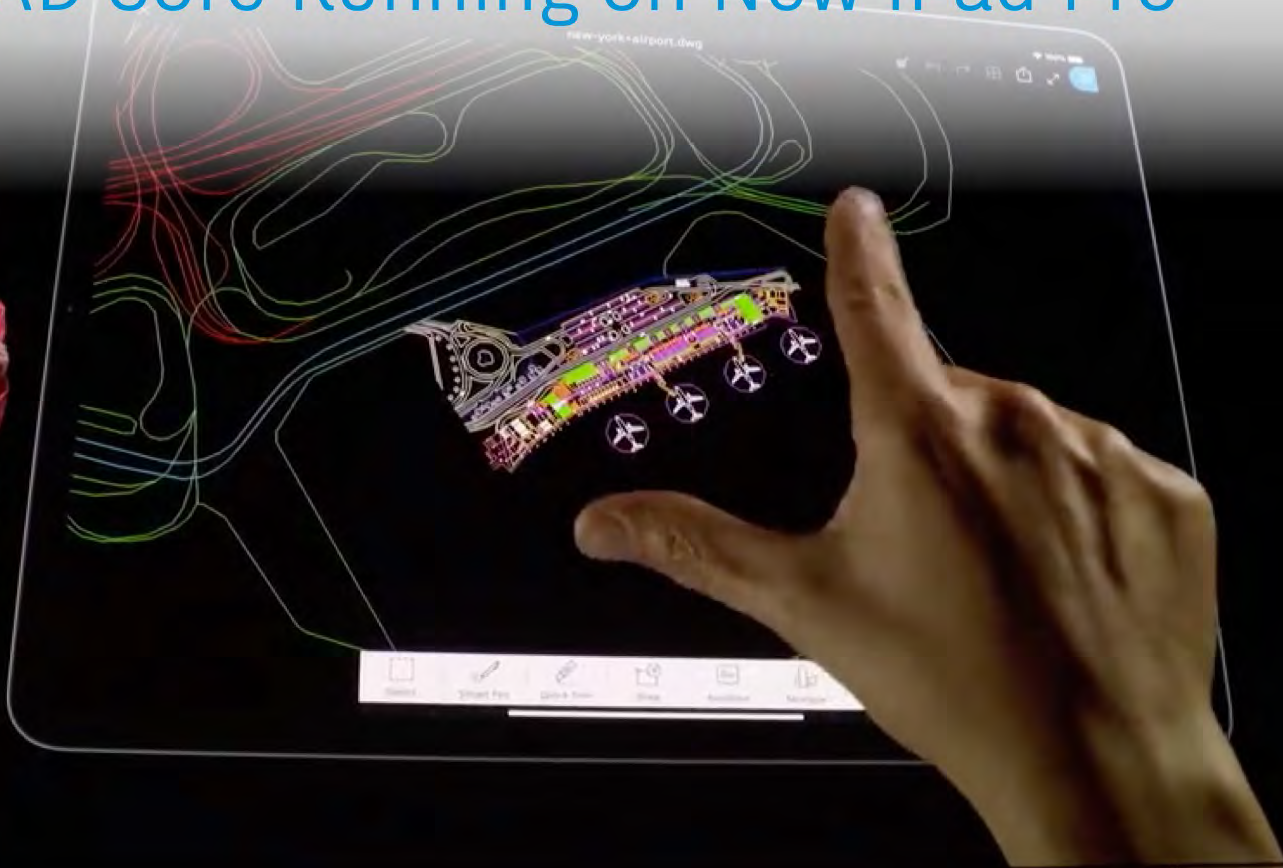


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HYBRIDS

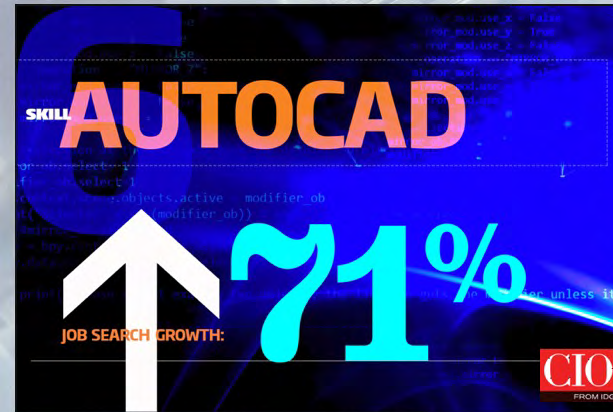


INNOVATION

Original AutoCAD Core Running on New iPad Pro



AutoCAD Awards



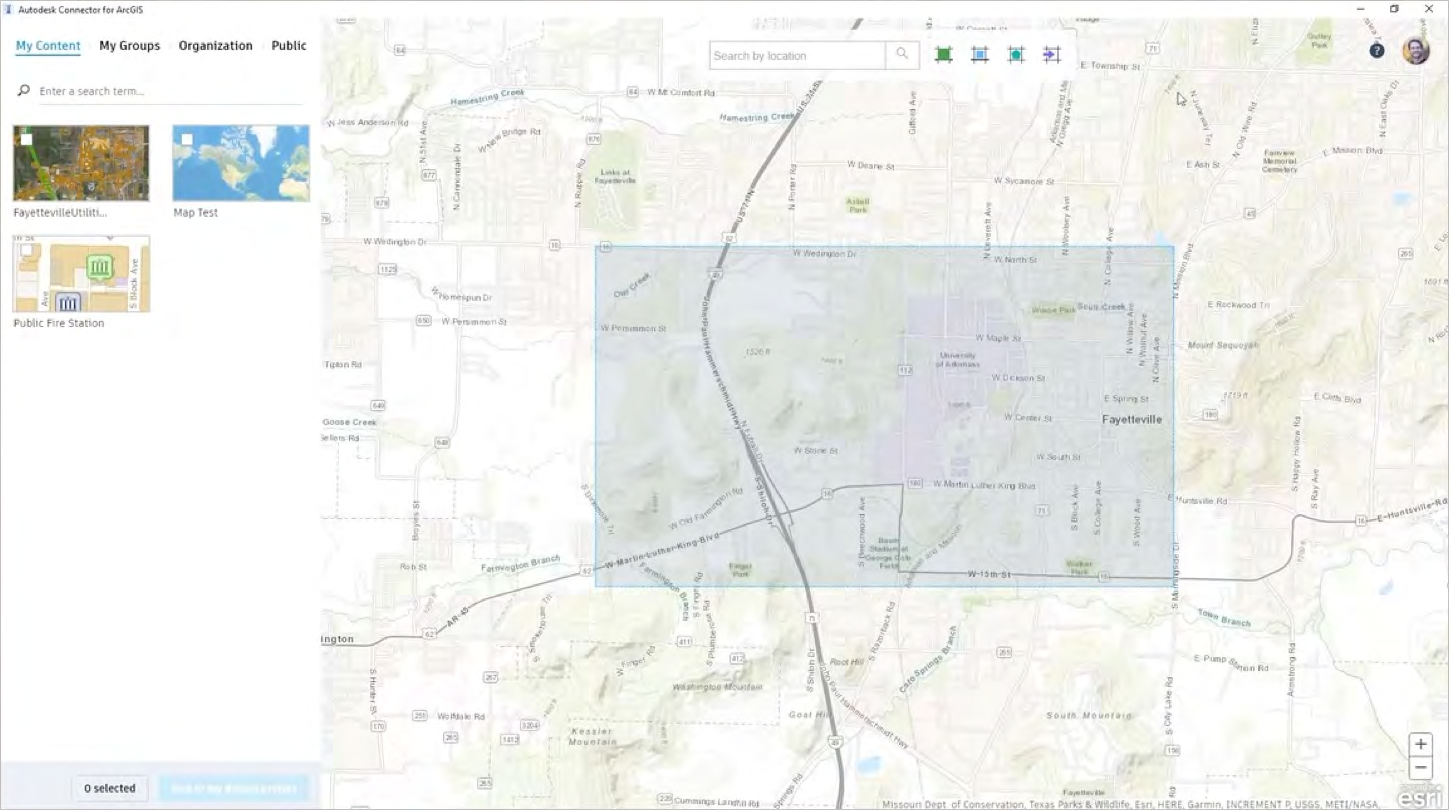
Connected Workflows Between AEC & Manufacturing

The screenshot displays the Autodesk Inventor interface. On the left, a tree view shows the model structure: **geom.ipt**, **Solid Bodies(1)**, **View: Master**, **Origin**, **Extrusion1**, **Sketch1**, and eight **Chamfer** features. The main workspace shows a 3D model of a dark grey metal bracket. The **Parameters** dialog box is open, showing a table of model parameters and a physics overlay.

Parameter Name	Cor	Unit	Equation	Nominal	Driving Rule	Tol.	Model Val	Key	Exp	Comment
Model Parameters										
TopColumnWidth	d...	mm	2500 mm	2500...		●	2500.0...	✓	☑	
BottomColumnWidth	d...	mm	2000 mm	2000...		●	2000.0...	✓	☑	
PierHeight	d...	mm	12000 mm	12000...		●	12000...	✓	☑	
PiercapDepth	d...	mm	2500 mm	2500...		●	2500.0...	✓	☑	
ColumnSlope	d...	deg	90 deg	90.00...		●	90.000...	✓	☑	
VerticalOffset	S...	mm	0	PiercapDepth is consumed by d38, Sketch1		●	0.000000	✓	☑	
User Parameters										
PiercapLeftWidth	X...	mm	7000 mm	7000...		●	7000.0...	✓	☑	
PiercapRightWidth	X...	mm	7000 mm	7000...		●	7000.0...	✓	☑	
Thickness	mm	mm	1500 mm	1500...		●	1500.0...	✓	☑	
ChamferWidth	mm	mm	50 mm	50.00...		●	50.000...	✓	☑	
CapWidthLeftOffset	X...	mm	500 mm	500.0...		●	500.00...	✓	☑	
CapWidthRightOffset	X...	mm	500 mm	500.0...		●	500.00...	✓	☑	

The physics overlay in the background shows equations for stress analysis, including $\Delta S_{\text{unstress}} > 0$, $\nabla \times \mathbf{f} = -\frac{\partial \mathbf{B}}{\partial t}$, $E = mc^2$, $P \pm \rho \times \frac{1}{2} v^2 = C$, and $F = G \times M \times n + d^2$.

ESRI Partnership Provides Accurate GIS Data



Augmented and Virtual Reality

Streamlining end-to-end workflow for customers working in Revit



Autodesk Domain Knowledge Makes Future Immersive Collaboration Environments Possible





INNOVATING
FOR THE FUTURE

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Make anything[™]